



Pricing

Our pricing rate below applies to all services outside of Subscription Packages. All pricing is excluding GST.

Coaching fee

Emergency Priority Coaching	\$550 (hourly)
Emergency Investment Pitch Coaching	\$550 (hourly)

In-house Facilitation fee

Half-day (2 - 4 hours)	\$3,000
Full-day (4.5 - 8 hours)	\$6,000

Public Workshops

Simplify your speaking	\$1,999 per person
Talk like TED	\$6,000 per person
Conference/Keynote Speaker (Michael Philpott as your Keynote Speaker)	Pricing on request

Note: Bespoke workshops will incur a development fee. All pricing does not include disbursement fees (such as travel and accommodation) and will be charged on top of our fees.

If you're looking for multiple / recurring coaching sessions we recommend you review and sign up to our subscription packages below



Subscription Packages

GET UP TO 25% OFF EMERGENCY/PRIORITY COACHING

Are you wanting to seriously take control of your speaking, presenting, pitching and personal brand?

You should be, because if you're saying no to speaking opportunities then you are missing out on one of the best ways to establish yourself as an authority in your field.

But that's all about to change, It's time to stop saying no, and start becoming a pro!

We've created private coaching subscription packages for anyone who is serious about speaking.

You can receive private coaching on:

- Video preparation and presentation to camera
- Personal brand and messaging development
- Video content creation and delivery
- Presentation construction and delivery
- Facilitation of business and networking events
- Investment pitching
- Business pitching
- LinkedIn profile performance upgrade
- Performance coaching - coach the coaches
- Accelerated adult learning principles
- Facilitation and training - train the trainers

That's one hour, every week, dedicated to helping you or your employees speak with clarity, confidence, conviction, congruence, and charisma.

Pre-booked in your calendar to keep you or your employees accountable, action-oriented and achievement focused.



How it works

STEP 1

You choose a subscription package that works for you.

STARTER	PREMIUM	PRO	ELITE
\$5,940 Plus GST (Savings: \$660 / 10%)	\$11,220 Plus GST (Savings: \$1,980 / 15%)	\$15,840 Plus GST (Savings: \$3,960 / 20%)	\$19,800 Plus GST (Savings: \$6,600 / 25%)
12 x 1-hour sessions over 3 months	24 x 1-hour sessions over 6 months	36 x 1-hour sessions over 9 months	48 x 1-hour sessions over 12 months
--	Can be used by your employees in your organisation	Can be used by your employees in your organisation	Can be used by your employees in your organisation

STEP 2

Let us know when you would like to start your subscription.

STEP 3

Choose a Tuesday or Thursday and pick a recurring time slot for that day.

Tuesday	Thursday
9:00 am Filled	9:00 am
10:30 am	10:30 am
12:00 pm	12:00 pm
1:30 pm	1:30 pm
3:00 pm	3:00 pm

NOTE: Please choose your time and day carefully this is your fixed time and day for the full term of our engagement together and cannot be changed

STEP 4

Send us your start date, chosen day, chosen time, and package choice.

STEP 5

We send you an invoice and recurring calendar invitation. It's that simple!!!



About Michael Philpott

New Zealand's #1 Speaker Coach

With a proven history of coaching for a global platform like TEDx, Michael coaches business and thought leaders in the design, development, and delivery of their most important talks and pitches so they can speak with confidence, conviction, and congruence.

Michael is an expert in coaching speakers and investment pitchers, with over 20 years of experience, he is a master facilitator and trainer.

Michael works with leaders, innovators, creative thinkers, change-makers, disruptors, and inspirational individuals.

He coaches CEOs, celebrities, sales executives, tech giants, best-selling authors, professors, PhDs, and start-up founders to achieve outstanding results from their keynote talks, investment pitches, and formal presentations.

From 2016-2019, Michael held multiple roles within TEDxChristchurch including the organizational committee, speaker selection committee, and speaker coach.

Every year the team planned, curated, and delivered a world-class event to the international TED standard that's live-streamed globally.

He has coached inspirational people like best-selling author Lilia Tarawa, attract over 11 million views on Youtube, and become New Zealand's most viewed TEDx talk and fifth most-viewed TEDx talk on the planet, and he coached iconic kiwi YouTube celebrity Jordan Watson (How to Dad) to deliver his talk in style, and legendary world champion freediver William Truebridge to craft a message that inspired his audience.

Michael also coaches sales executives, like Stephen Pike from Williams Corporation, to sell real estate valued at over \$1,000,000 from a 5-minute wealth creation seminar, and start-up founders attract over half a million dollars in funding from a 7-minute investment pitch whilst also winning the 'Best pitch of the night' award in front of an audience of over 900 potential investors.

Michael is an Expert Investment Pitch Coach, he has worked with:

- New Zealand pitch preparation roadshow for SaaStr in Collaboration with New Zealand Trade and Enterprise, New Zealand Story, and Callaghan Innovation.
- Venture Down Under
- Lightning Lab Tourism Programme
- WNT Ventures
- Eagle Protect product Pitching into the US market
- Pyper Vision Investment pitching
- Help4U product pitching into the US



- Onside investment pitching
- Clean Tech investor pitching
- InvestHer pitching

Michael works on a continuous basis with New Zealand Trade and Enterprise and Callaghan Innovation.

Michael's powerful obsession with adult teaching and learning stemmed from engaging with Master Trainer Dr Rich Allen in New Zealand, Australia, Canada and America. Dr Rich Allen's work is rooted in brain-based learning, specifically how the brain receives, processes, stores and recalls information. In addition, Michael trained and obtained his Practitioner's Certification in Neuro Linguistic Programming (NLP) with New Zealand's leading authority in NLP, Dr Richard Bolstad. NLP is the study of excellence in performance and persuasion.

Michael has over 20 years of experience in training and development that included 5 years of providing subject matter expertise on how to effectively coach adult learners. Michael successfully redeveloped and retrained New Zealand Police and New Zealand Fire Service to integrate and deliver a High-Performance Coaching programme aligned and certified to NZQA standards throughout New Zealand.

Michael has worked with many individuals and organisations including;

People to People American Ambassador Programme, All Blacks Senior Management Team, NZ Fire, NZ Police, IRD, ACC, FMG, Foodstuffs, Fonterra, Horton Signs, Cigna Insurance, EMA, Fulton Hogan, Westpac, Cookie Time, Wynn Williams, Deloitte, Meridian Energy, Jade Software Corporation, Vodafone, New Zealand Trade and Enterprise, Callaghan Innovation, and Antarctica New Zealand and more.



Subscription Package Terms & Conditions

1. Full payment must be made in advance unless otherwise agreed upon. Any booking is not guaranteed until payment has been received.
2. Sessions can be online and in-person
3. All private coaching days are reserved for either Tuesday or Thursday, you pick the day and the time and we schedule a recurring calendar booking.
4. When you sign up for a 6, 9 or 12 month subscription anyone in your team can access the coaching hours that are allocated to you on your day and time slot.
5. These sessions are for individuals only and do not include group coaching sessions.
6. Sessions can be used for a single strategy session or a series to work towards an upcoming presentation or talk. It's your choice.
7. There are no refunds or rescheduling for any missed sessions, this is due to the recurring nature of the slots and there being limited spaces available. Like any subscription, missed bookings would be forfeited. No refund will be made for missed appointments as all appointments are pre-booked on an agreed weekly recurring date and time.
8. The 12 month subscription will be based on 48 workable weeks allowing public holidays.
9. All prices are GST exclusive.
10. There is a maximum of 1 x 1-hour session a week for all subscriptions. Any emergency 1:1 coaching sessions will be charged at our standard hourly rate and will be subject to availability.
11. Cancellations, if anything arises that requires you to cancel your subscription email us on accounts@michaelphilpott.co.nz. Any cancellation will be reviewed on a case-by-case basis and may be subjected to a 10% cancellation fee.