

No waiting rooms.  
No hassle.  
Just a great healthcare experience.

REZILIENT

XPRIZE | ANA

# FINALS SPONSORSHIP PROPOSAL



# AVATAR XPRIZE

SPONSORED BY ANA 

## The ANA Avatar XPRIZE

The \$10M ANA Avatar XPRIZE recognizes world-leading innovators who are integrating emerging and exponential technologies to enable humankind to take the next step in transcending the limits of physical transportation.

“The breakthroughs that will develop out of the ANA Avatar XPRIZE have the potential to entirely re-imagine the human experience,” said David Locke, Executive Prize Director of ANA Avatar XPRIZE. “We’re excited to put the finalist teams’ technologies to the test, and experience their ability to transport our sense of presence during finals testing in fall 2022.”

Rezilient’s robotic avatar technology is one of the fifteen finalist teams focused on the development of an avatar system that will transport a person’s sense, action and presence to a remote location in real-time. In Rezilient’s case, that means a doctor using a robotic system to interact with a patient at a distance.



## Transforming access to quality healthcare

**A whole new way to see your doctor.**

**Using our proprietary video platform in our CloudClinics, Rezilient doctors “beam” onto video screens while expert nursing care assists onsite during the appointment.**

Right now, our CloudClinics are well equipped to provide comprehensive, quality primary care. With the addition of our robotic telehealth technology,

Rezilient members will be the first to experience remote specialty care delivery.

Our robotics set us apart in care delivery. We are the first movers in a \$56B industry, giving doctors unprecedented control to perform specialist physical assessments like dermatology, cardiology, ophthalmology, otolaryngology, obstetrics, x-ray and vascular exams from anywhere in the world in real-time.

If our CloudClinics are a big step beyond where primary care is today, then our robotics are a giant leap into the future of specialist care.

**Join us in reimagining healthcare.**

# What being selected as an ANA Avatar XPRIZE means for Rezilient

And how your sponsorship will help

**If our CloudClinics are a big step beyond where primary care is today, then our robotics are a giant leap into the future of specialist care.**

The ANA Avatar XPRIZE is a chance for us to accelerate the development of our robotic avatar technology and implement it in our CloudClinics ahead of our original roadmap. This means taking a bigger chunk of a \$56B industry and becoming the first to deliver remote specialty care.

Our journey to the semifinals has already proven to be hugely advantageous: the prestigious competition has gotten us attention from CNN's First to the Future series, with an episode featuring our robotics and CloudClinics due to air in December; we've engaged with top engineering talent who see the competition as proof that we're an innovative, category-defining company; and we've been able to use the semi finals prize money, knowledge and networks to push Rezilient's CloudClinic development forward.

**By supporting us on the road to finals testing in fall 2022, you'll help us push the boundaries of what we've already done.**

The payoff will be exponential, not only because we have a chance of taking home part of the \$8M finals prize purse but also for accelerating our technology to market and reimagining the way specialty care is delivered.

# Why robotics for Rezilient?

Our CloudClinics are currently well-equipped to deliver convenient, quality primary care using our proprietary video platform and connected digital devices. Rezilient doctors “beam” onto video screens while expert nursing care assists onsite during the appointment—we offer the hands-on care of a traditional doctor’s office with the convenience of telehealth.

**But this is only the first phase for Rezilient. Our robotics set us apart in care delivery, giving our doctors unprecedented control to perform specialist physical assessments like dermatology, cardiology, ophthalmology, otolaryngology, obstetrics, x-ray and vascular exams from anywhere in the world in real-time.**

Picture a patient who arrives at a CloudClinic with a suspected heart murmur—our robotics will enable the cardiologist to remotely diagnose their condition without having to send that patient to an ER or specialist clinic, all while keeping the patient in the Rezilient network.

And that’s just the beginning. Patients with high care needs will be able to see multiple specialists at one convenient CloudClinic location without traveling for hours and waiting in multiple waiting rooms.

# Why robotics for the world?

## **Social impact:**

In developing countries where access to even the most basic primary care is lacking, over 75% of the population dies before the age of 70 due to infectious diseases and increasingly, cardiovascular diseases. Faced with equipment shortages and myriad logistical and security problems in these regions, establishing and staffing permanent clinics is difficult.

**Given these challenges, Rezilient's robotics and ML could enable healthcare for people who need it the most.**

By using portable, hand-held x-ray and ultrasound with our telerobot, we collect objective data for all patients automatically and record their complaints. The robot has been trained to understand typical maneuvers of primary care doctors on live patients, so there is no need for a doctor to be involved at this stage.

After it is collected, ML is used to filter the data for problem areas for a doctor to review, diagnose, order additional tests and prescribe medication as necessary.

Care delivery that could have taken days or weeks in a traditional, high-touch clinic can be done in hours. Two or three months later the robotics can travel back to the same village for follow-up visits.

The data collected would be invaluable to inform WHO and other policy makers, and to pinpoint early signs of spreading infectious diseases while they are contained to local areas, avoiding potential epidemics.

# Our Team and Advisory



Danish Nagda, MD  
CEO & Founder



Jeff Gamble, PhD  
CTO & Co-founder



Ilker Tunay, PhD  
Director of Engineering



Mohit Lala  
Engineer, Rezilient



Sar Ruddenklau  
Head of Brand



Shawn McLean-Bergel  
Head of Real Estate



Salina Brown  
Advisor - UX



Jack Keene, MD  
Advisor - Clinical



Geoff Tabin  
Advisor - Clinical



Alesha Henley  
Advisor - Marketing



Glen Schuster  
Advisor - Healthcare

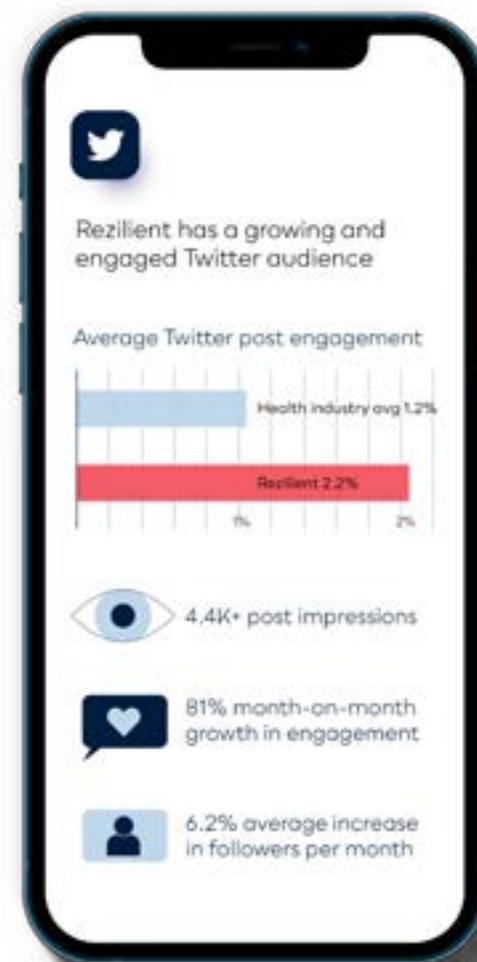


Derek Hatchett  
Advisor - Business Development



Connon Samuel  
Advisor - Operations

# Rezilient's Social Reach



## Sponsorship Purpose

Our sponsorship opportunities provide our sponsors with the unique opportunity to support Rezilient's entry in the prestigious \$10M ANA Avatar XPRIZE and align their brand with breakthrough robotic healthtech.

Rezilient's extensive and high value connections in the medical and engineering ecosystem enable our sponsors to amplify awareness of their value offering in a growing, global industry.

### **We have three primary sponsorship programs: In-Kind, Gold and Platinum.**

One of the extended benefits of our Platinum Sponsorship is the internship program, in which an employee associated with your organization is invited to be immersed in an area of Rezilient that suits their interests.

Our partners find this experience incredibly valuable as those involved are directly involved in innovative entrepreneurship, opening up new thinking that is brought back into the organization.

# Partnership Levels

	In-kind Sponsor negotiable value	Gold Sponsor \$1000 - \$4999	Platinum Sponsor \$5000+
Recognition on social media (Twitter, LinkedIn, Instagram, Clubhouse)	●	●	●
Recognition and logo on XPRIZE page on rezilienthealth.com	●	●	●
Recognition and logo on newsletters to investors and members	●	●	●
Recognition and logo on public-facing ANA Avatar XPRIZE entry materials and testing presentation	●	●	●
Blog post and media release with logo and backlinks		●	●
Rezilient membership		Annual	Lifetime
Demo of robotic technology for company employee(s) in Rezilient's R&D lab			●
Co-host Clubhouse room with Danish			●
Preferential invite to ANA Avatar XPRIZE events			●
Name a robot			●
Internship			●

Get in touch to discuss  
sponsorship opportunities

Danish Nagda, MD  
Founder & CEO  
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The logo for REZILIENT, featuring a stylized red bracket-like symbol to the left of the word "REZILIENT" in white, uppercase letters.