

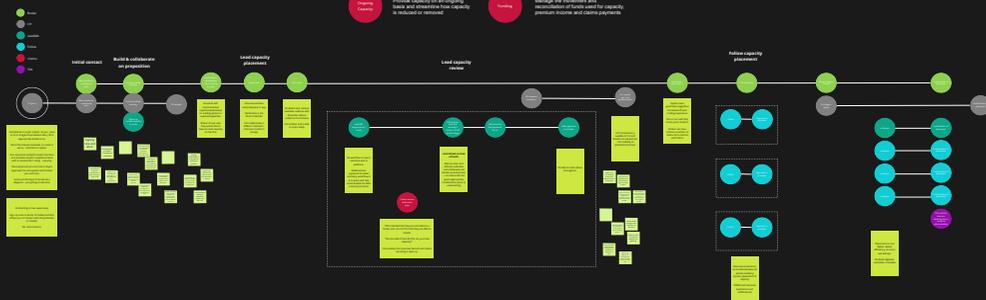
digital DA Marketplace

We want to make it easy to trade and transact DA business  
Human-led. Digitally enabled.

- Human-led
- Digitally enabled
- Easy
- Secure
- Quality

digital DA Marketplace

- Co-boarding**: Streamline co-boarding of third parties into the marketplace
- Product Collaboration**: Use digital tools connect & collaborate on bringing new propositions to market
- Binding & Pricing**: Streamline methods of binding capacity for a transaction, provide both side funded and warehouse
- Rating**: Provide capacity on an ongoing basis and determine how capacity is reduced or renewed
- Capacity**: Use data and digital tools to automate the capacity process from procurement and manage its execution
- Rating**: Use intelligence for each DA party to drive capacity trading on propositions, capacity and competition checks
- Claims Handling**: Connect Proposition, Policy and Claims data to streamlined flow, faster and simpler access to the information
- Funding**: Manage the movement and operational flow used for capacity, provision income and correct payments



Collab on proposition



Collab on price



Overview



Co-boarding

- Imagine a world where...
- Parties can register on the DA market in days (or hours)
  - Based on technology and processes, automated checks are performed and legal checks are faster
  - DA membership is easy to verify, available, easy to understand and can be used as a benchmark

Product Collaboration

- Imagine a world where...
- Contractors can create propositions and identify the right capacity for their needs
  - DA members can create propositions and identify the right capacity for their needs
  - DA members can create propositions and identify the right capacity for their needs

Binding & Pricing

- Imagine a world where...
- Contractors can identify capacity needed via an online tool
  - DA members can identify capacity needed via an online tool
  - Capacity can be used for multiple transactions
  - Capacity can be used for multiple transactions

Ongoing Capacity

- Imagine a world where...
- The needs to capacity capacity are met
  - The needs to capacity capacity are met
  - The needs to capacity capacity are met

Overview

- Imagine a world where...
- Most of the ongoing capacity and individual level capabilities are automated and can be used by all parties
  - Most of the ongoing capacity and individual level capabilities are automated and can be used by all parties

Rating

- Imagine a world where...
- Each party is awarded a health rating and we use this to drive capacity trading
  - Each party is awarded a health rating and we use this to drive capacity trading

Claims Handling

- Imagine a world where...
- Proposition, Policy and Claims data is integrated in one tool
  - Proposition, Policy and Claims data is integrated in one tool

Funding

- Imagine a world where...
- It is possible to receive funds automatically
  - It is possible to receive funds automatically