# dare

**Re-imagining DA**

Legend: Broker · CM · LeadMA · Follow · Claims · TPA

Circles / sections: Onboarding · Oversight · Product Collaboration · Binding & Placing · Ongoing capacity · Follow capacity placement · Claims Handling · Rating

Timeline stages: Initial contact · Build & collaborate on proposition · Lead capacity placement · Lead capacity review · Follow capacity placement

## digital DA Marketplace

- **Onboarding** — Streamline onboarding so that it takes days rather than 6–12 months
- **Oversight** — Use data and digital tools to automate checks where possible, reduce/remove duplication and manage by exception
- **Product Collaboration** — Use digital tools to connect & collaborate on bringing new propositions to market
- **Rating** — Use rating/scores for each DA party to drive decision making on propositions, capacity and compliance checks
- **Binding & Placing** — Streamline methods of obtaining capacity for a proposition, covering both lead side funded and lead/follow
- **Claims Handling** — Connect Proposition, Policy and Claims data so stakeholders have better and quicker access to the information
- **Ongoing Capacity** — Provide capacity on an ongoing basis and streamline how capacity is reduced or removed
- **Funding** — Manage the movement and reconciliation of funds used for capacity, premium income and claims payments

Mockup captions: Collab on prop · Collab on relationships · Oversight

"If we're moving to a world where we're not working from London as much, this model is a good means of ensuring flexibility and efficiency"

"User Experience is a massive part of how successful something like this will become"

"APIs to data stores drives the experience in a single layer"

"DDM, PPL, Contract Builder – all add value but they need to be joined up to get the data into one place to really get us where we need to get to"

"It should have an API catalogue and web hooks that supports external connectivity and data exchanging"

"If we're bringing a new system into play, has to be a single one that removes the need to use multiple others. Cannot be just another system to add into the mix!"

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