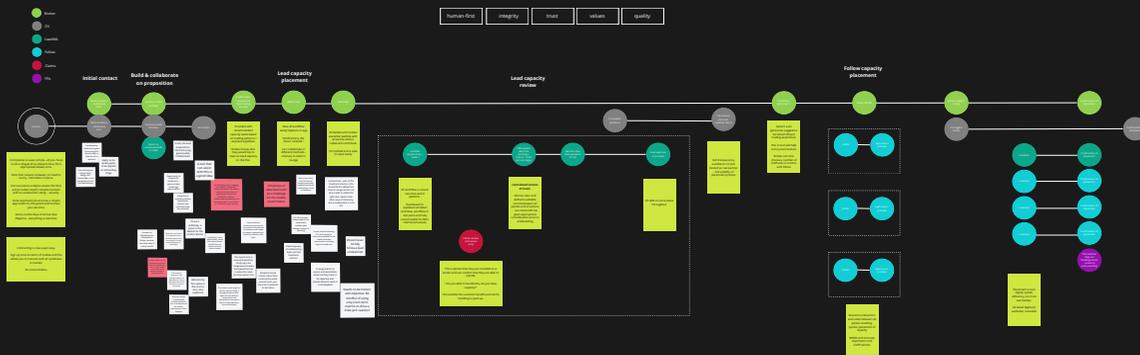# Re-imagining DA

dare

digital DA Marketplace

We want to make it easy to trade and transact DA business

Human-led. Digitally enabled.

| human-first | integrity | trust | values | quality |

Journey stages:

- Initial contact
- Build & collaborate on proposition
- Lead capacity placement
- Lead capacity review
- Follow capacity placement

Legend:
- Broker
- QA
- Lead/BD
- Follow
- Claims
- TPAs

Wireframe panels:

- Collab on relationships
- Collab on prop — Checklist
- Oversight — Overdue / Actions required / Completed
- Event, risk and claims data overlay

Onboarding

Imagine a world where...

- Parties can register to join the DA market in days (or hours!)
- Most of the company and individual level validation checks are automated and occur in close to real-time
- DA 'membership' T&Cs are readily accessible, easy to understand and can be signed electronically

Product Collaboration

Imagine a world where...

- Coverholders can upload a proposition and identify the right broker to connect with to bring the idea to market
- Brokers can easily identify the right parties with experience, strength and interest in this type of proposition and bring them into the conversation to collaborate
- All done in close to real time, using up to date information on parties across the entire DA market.

Binding & Placing

Imagine a world where...

- Companies are invited to consider investing via an online tool
- Capacity is agreed using workflow to control how a proposition moves from one party to another
- Follows can see the same information as seen by the Lead
- Coverholders no longer have to provide the same information several times or significantly different information to individual follows
- Its easy to bring all parties into a conversation about this

Ongoing Capacity

Imagine a world where...

- The need to re-confirm capacity annually is gone
- Replacing capacity takes a few days, not months to arrange
- The new capacity provider has access to the latest set of the information as used by the Lead and follows previously.
- Required information is refreshed when available, only once and is visible to the capacity providers in real time.

Oversight

Imagine a world where...

- Most of the ongoing company and individual level validation checks are automated and occur in close to real-time
- Information provided is stored in a single place and accessible to all who need to see it, when they need it
- Outstanding checks are notified by exception, removing the need to undertake the entire process as a checklist exercise and instead only spend time on what is required

Rating

Imagine a world where...

- Each party is awarded a health score/rating and we use this to inform decision making when choosing to connect with a party to bring a product to market, opt to provide ongoing capacity for an existing product or decide what Compliance checks are required and how often...

Claims Handling

Imagine a world where...

- Proposition, Policy and Claims data is centralised in near real time and accessible to those that need to see it whenever they want
- Rules automation and workflow is used to ensure that the 'claims pot' doesn't run dry
- Claims handling activity of TPAs is visible to all who need to see it and can be used as part of decision making when bringing a proposition to market

Funding

Imagine a world where...

- It is possible to reconcile funds automatically
- It is possible to produce reporting on demand to evidence movement of funds
- Discrepancies are reported by exception for investigation
- Your financial accounting systems were able to connect and consume this information via APIs without the need for manual intervention

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