



Date: 26/01/2021

Attendees: 2 x Managing Agents

1. Meeting Notes:

1.1 Clarifying post-it content:

- Business has been done face to face, too much resistance from MA and brokers for new opportunities, but covid can be used to push things toward digital. (MA2)

Do you think the new vision needs to give an opportunity to participants to try the digital way and decide what works better or just mandate it?

- It could work, but if Lloyd's don't mandate it people will lose interest and carry on the old system. (MA1)
- Digital is the way forward, Lloyd's need to lead the market in that direction and take further actions. To drive the change on the market will be difficult without making it compulsory. (MA2)