

Track-record

September 2020



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Document Information

Track-record from August 2013 to September 2020.

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For feedback please contact will.parsons@investuk.com.

InvestUK (Group) Limited is a UK registered company with Company Number 10318390.

InvestUK *at a glance*

InvestUK brings together foreign entrepreneurs and investors with UK business and investment opportunities.

Since our founding in 2012, we have steadily established ourselves as the market-leading investment firm specialising in Foreign Direct Investment ('FDI') into the UK economy.

Based in London's prestigious Mayfair district, we are an open and friendly team of experienced business and finance professionals.



Our objectives

InvestUK acts on behalf of our international private clients to support the development of foreign businesses in the UK and source, qualify and manage private investments. We also act on behalf of unquoted UK companies, introducing a range of potential foreign investors with the financial assets, skillsets and commitment to help fund expansion and realise potential.

Since our founding in 2012, InvestUK has helped UK businesses to discover, access and exploit FDI opportunities, boosting the UK economy. Although we are a private company, we closely align with UK Government policy on inward investment and — where necessary — immigration.

InvestUK's four core objectives are:

Objective 1

Support foreign investors to make investments in the United Kingdom and achieve their residency goals;

Objective 2

Support foreign entrepreneurs to establish sustainable, viable and scalable businesses in the UK;

Objective 3

Support aspiring UK entrepreneurs and invigorate early-stage UK companies raising finance to fund growth objectives;

Objective 4

Facilitate the creation of UK jobs and produce a flow of diverse cultural and professional skills into the UK to boost our economy.

In order to make the above objectives possible we continuously strive to build InvestUK as an effective organisation where our people are expert, engaged and inclusive.

InvestUK delivers these objectives through a range of investment and business support services designed to support the UK economy and maintain its status as Europe's leading FDI destination as it develops its post-EU economic identity.

Track-record

Over the last 6 years we have developed an excellent track-record for facilitating both visa and non-visa related investments into the UK enterprise economy.

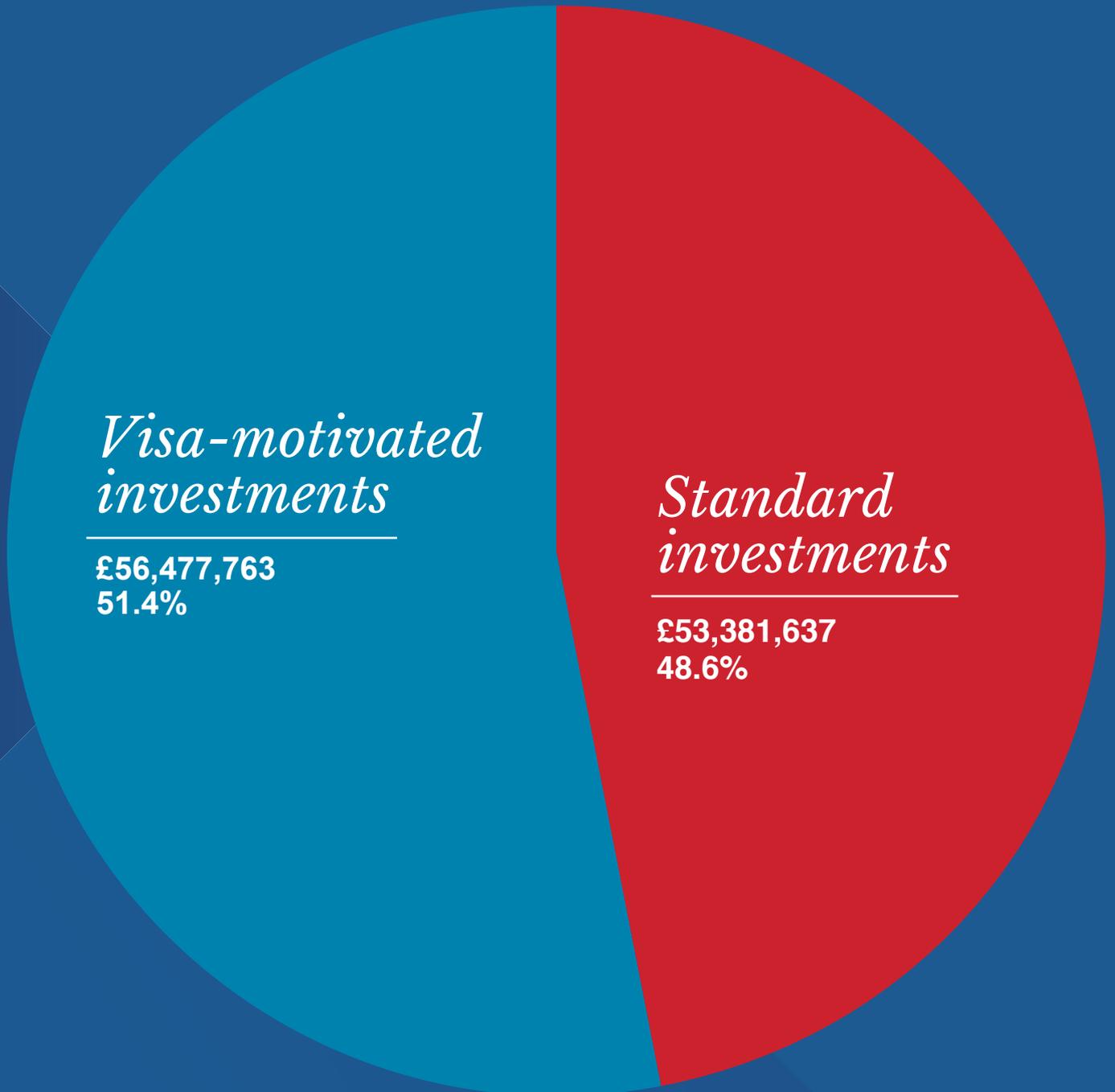
*284 investors
from 34 countries*

*£110m invested
across the United Kingdom*

*2,650 jobs created
for United Kingdom residents*

Investment motivations

Roughly half of our the investments we have directly facilitated have been motivated by the opportunity to obtain a UK visa under the Innovator, Tier 1 (Investor) and discontinued Tier 1 (Entrepreneur) visa programmes.



Direct investment value into the the UK

£110m invested across the United Kingdom

Northern Ireland

£200k
0.2%

Scotland

£1.75m
1.6%

England (excl London)

£56m
51.0%

London

£50.7m
46.2%

Wales

£1.1m
1.0%

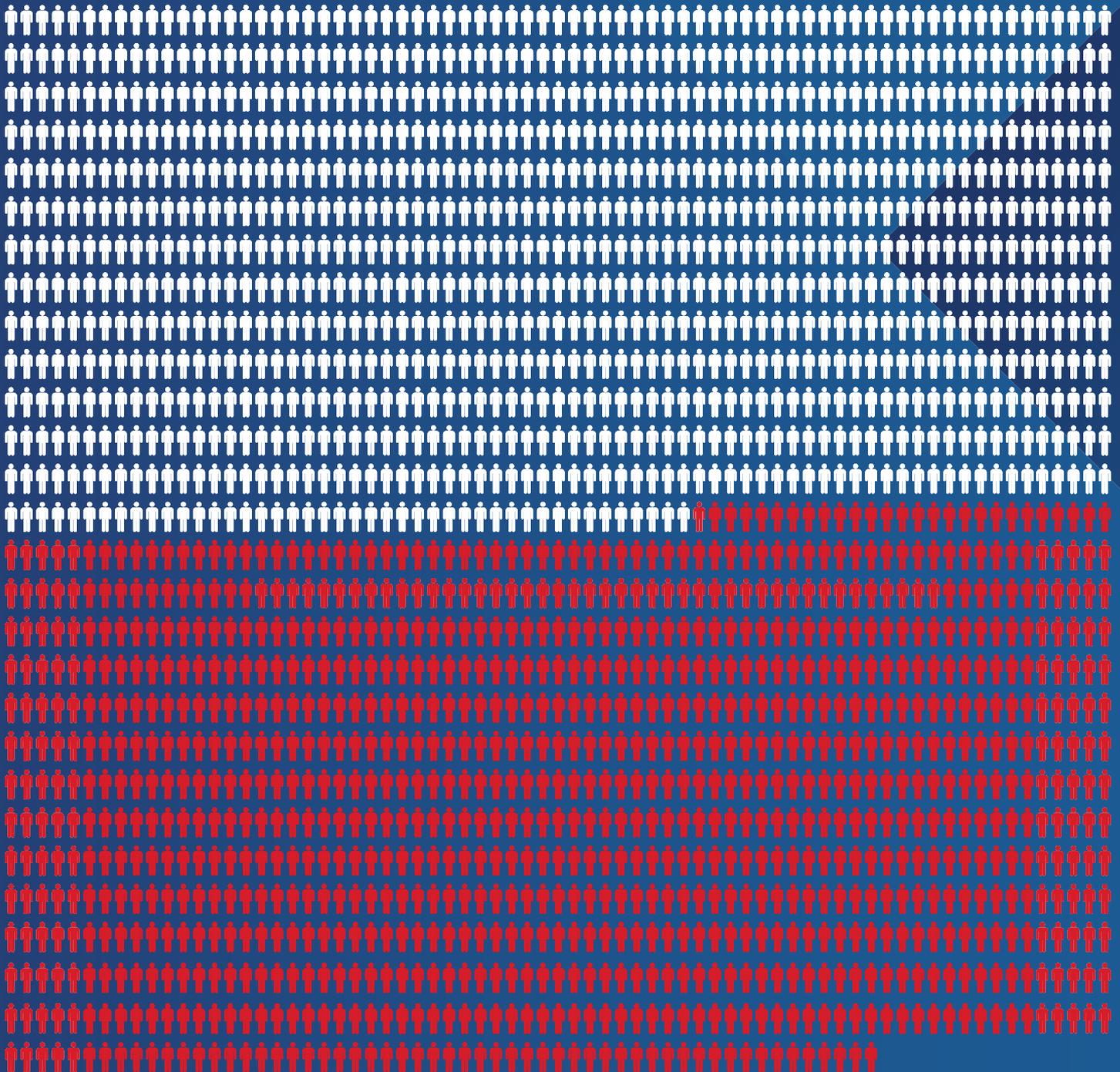
UK Regions	Invested Amount	%
London	£50,733,900	46.2%
East Midlands	£32,000,000	29.1%
South East England	£12,175,000	11.1%
North West England	£7,750,000	7.1%
Devolved Regions [†]	£3,050,000	2.8%
West Midlands	£1,600,000	1.5%
South West England	£1,200,000	1.1%
East of England	£1,000,500	0.8%
Yorkshire and The Humber	£250,000	0.2%
North East England	£100,000	0.1%
Total	£109,859,400	100%

[†]Scotland, Wales and Northern Ireland

Job creation

The visa-qualifying investments that we have facilitated have directly created **1,218** full-time jobs for UK residents. With the relevant ONS employment multipliers applied, we estimate that we have indirectly facilitated the creation of a further **1,432** jobs, bringing the total up to **2,650**.

2,650 jobs created for UK residents



Jobs directly facilitated by InvestUK

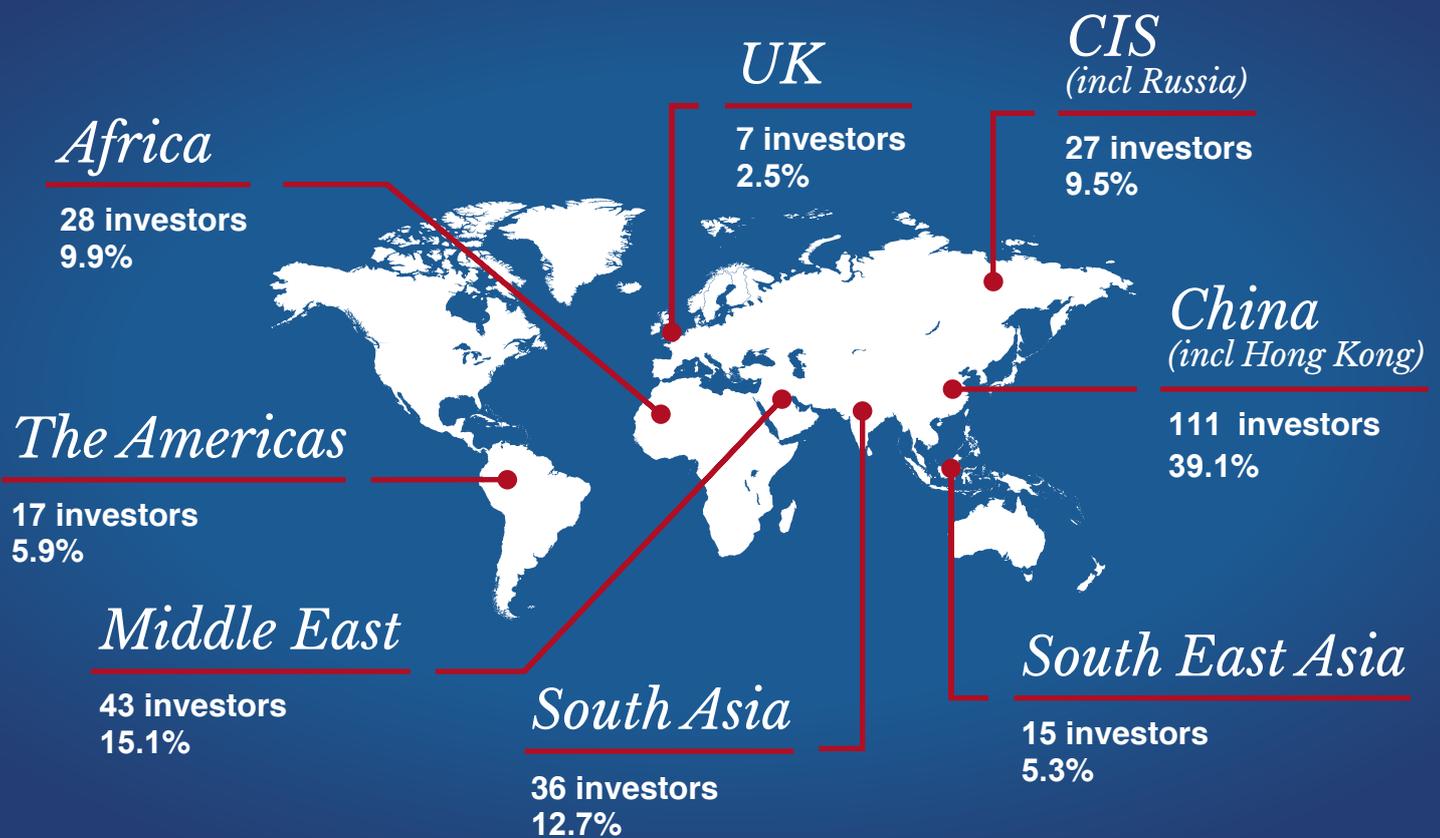


Estimated jobs indirectly created by InvestUK

Investor origins

Our client base is balanced globally from **34** countries. **China** is the biggest source of active clients with a participation of **39.1%**. **The Middle East, South Asia and Russia** are also significant sources of clients with a growing number of enquiries coming from these regions.

*284 investors
from 34 countries*

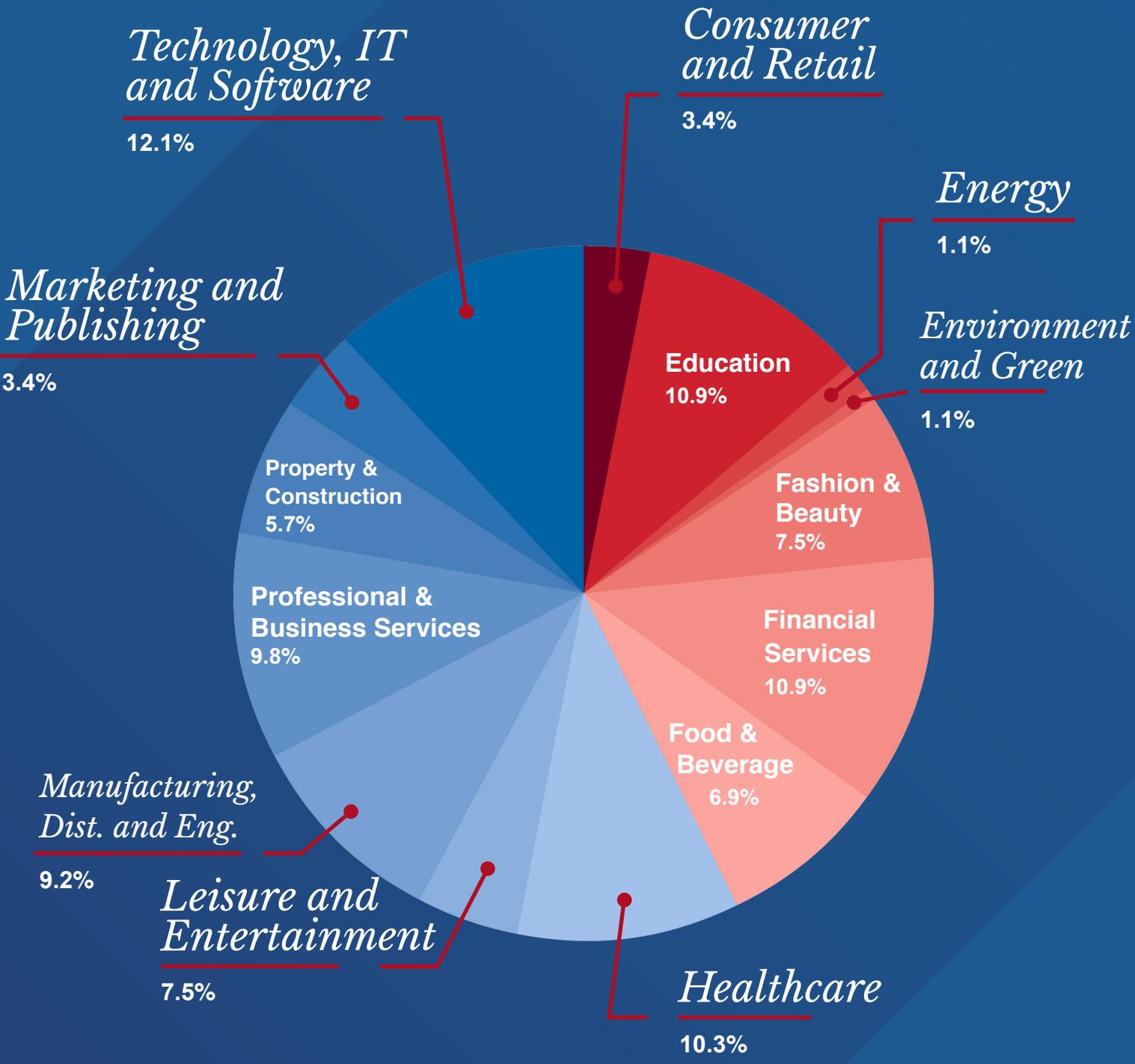


Source of Investors	Number of Investors	%
United Kingdom	7	2.5%
China (incl Hong Kong)	111	39.1%
Middle East	43	15.1%
South Asia	36	12.7%
Africa	28	9.9%
CIS (incl Russia)	27	9.5%
The Americas	17	5.9%
South East Asia	15	5.3%
Total	284	100%

Investments by sector

Our clients have completed investments into a wide range of industrial sectors. We pride ourselves on our record for having facilitated a large portion of investments into the Education, Healthcare and Manufacturing, Distribution & Engineering sectors.

10.9% of investments into the Education sector



Managed risk

InvestUK takes risk management extremely seriously. Whilst a deep analysis of our completed investments has not been possible, our track-record indicates that 20% of investments achieve a 'super-profit', 70% 'perform' as expected and 10% incur a 'loss'.*

*20% of investments
were 'super-profit'*

*70% of investments
were 'performing'*

*10% of investments
incurred a 'loss'*

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