



TrainShow.com
Address: 280 Carlton Drive, Carol Stream, IL 60188
Phone: 630-279-4087 Fax: 240-597-4482
Web: www.TrainShow.com
E-mail: Info@TrainShow.com



Seller Application Packet – Great Train Show and Greenberg Shows

During late 2020 we will be running a small number of train shows in the Midwest and Northeast under both our Great Train Show and Greenberg Shows brands. The decision of where to run shows is currently being made based on existing state and local regulations. Many of our regular show venues are closed or subject to stringent regulations that make it unfeasible to run our show right now. We hope to expand our schedule in early 2021 and we intend to announce a schedule of January/February/March shows by early December.

Social distancing measures will be in effect at these shows. Our first priority is everyone’s safety. Local and state regulations governing health and safety measures will be in place. These will vary from location to location. Information on policies for each show will be sent to exhibitors at least 1-2 weeks prior to the show. There may be changes made to regular floor plans, move-in procedures, show hours, or other aspects of the show’s operation. Please make sure to carefully read all show information materials issued prior to the show.

Please check TrainShow.com regularly for show updates. It is possible that there may be changes or cancellations that affect this schedule. Right now our office is open on a limited basis only. All questions regarding any of the shows listed below should be directed to Frank Hicks, either by email at frank@trainshow.com or by phone at 630-279-4087.

If for any reason any of these shows has to be cancelled or postponed, all exhibitors will be cancelled out at no charge and any money paid in advance will be immediately refunded.

Greenberg’s Great Train & Toy Show Schedule – 4th Quarter 2020

- Nov. 7-8, 2020 – Monroeville, PA – Monroeville Convention Center – 209 Mall Blvd, Monroeville, PA **CONFIRMED**
- Nov. 28-29, 2020 – Edison, NJ – New Jersey Expo Center – 97 Sunfield Avenue, Edison, NJ **POSSIBLE**
- Dec. 19-20, 2020 – Chantilly, VA – Dulles Expo Center – 4320 Chantilly Shopping Center, Chantilly, VA **POSSIBLE**

Great Train Show Schedule – 4th Quarter 2020

- Dec. 5-6, 2020 – Dayton, OH – Montgomery County Fairgrounds – 645 Infirmary Road, Dayton, OH **CONFIRMED**
- Dec. 12-13, 2020 – Indianapolis, IN – Indiana State Fairgrounds – 1202 East 38th Street, Indianapolis, IN **CONFIRMED**



TRAINSHOW.COM – GREAT TRAIN SHOW – GREENBERG SHOWS

Train Show Inc Address: 280 Carlton Drive, Carol Stream, IL 60188
Phone: 630-279-4087 E-Mail: Info@TrainShow.com Web: TrainShow.com

Dealer Application – November-December 2020

Dealer Trade Name: _____
First Name: _____ Last Name: _____
Address: _____
City: _____ State: _____ Zip: _____
Cell Phone: _____ E-Mail: _____
Website: _____ Items Sold: _____

Check here if you would like to receive confirmation notices by e-mail rather than mail

Payment Options – Please Check One

- _____ **Check or Money Order** is included with the Dealer Contract (make check payable to **Train Show Inc.**).
- _____ **I authorize payment on my credit card four weeks prior to the show.** *Please complete credit card information.*
- _____ **I will pay in full at the show with cash, check or money order. A credit card is required as a guarantee.** *Please complete the credit card information.* I authorize payment plus a late fee of \$10 per table if exhibit fees are not paid by 10:00 AM on Sunday of the show. Only cash or check will be accepted at the show. *If you ask at the show to have your card charged, you will be charged the late fee.*



Credit Card: _____ **Exp:** _____

Great Train Shows

Show Location and Date <i>Note: you cannot mix tables and booths</i>	# of 3-table Booths @ \$195	# of 8' Tables @ \$75	# of Wall Tables @ \$85	Electric \$55**** Yes/No	Sales Tax # If Required (Optional)
Dayton, OH – 12/5-6/2020					
Indianapolis, IN – 12/12-13/2020					

Greenberg Shows

Show Location and Date <i>*Monroeville Tables are 6' Tables</i>	# of 8' Tables @ \$75	# of Wall Tables @ \$85	Electric \$55**** Yes/No	Permanent Location Yes/No	Sales Tax # If Required (Optional)
<i>*Monroeville, PA – 11/7-8/2020*</i>					
Edison, NJ – 11/28-29/2020					
Chantilly, VA – 12/19-20/2020**					

***6 ft** – Tables in Monroeville are 6' long with a contracted space of 6' x 4'. The table cost is \$65 per table. All other tables are 8' long with a contracted space of 8' x 4'. Wall tables in Monroeville are also 6' long with a contracted space of 6' x 4' and cost \$75 per table.

****Chantilly show** tables are \$85 each, wall tables are \$95 each, and electric drops are \$65 each.

******Electric drops** ordered within two weeks of the show will be charged at a rate of \$95 per drop. There will be no exceptions to this policy.

I certify I have read the terms and conditions on all pages and agree to abide by these terms and conditions. I reiterate that, I agree to hold harmless Great Train Show, Greenberg Shows, and Train Show Inc., its exhibition centers, and contractors for any and all actions that may occur involving the show. I agree to indemnify Great Train Show, Greenberg Shows, and Train Show Inc. for any liability that may be caused or related to my participation under this contract.

Dealer Signature: _____ **Date:** _____

TrainShow.com and Train Show Inc Dealer Contract

Train Show Inc. Address: 280 Carlton Drive, Carol Stream, IL 60188

Phone: 630-279-4087

E-Mail: Info@TrainShow.com

Web: TrainShows.com

Terms and Conditions For Great Train Show and Greenberg's Great Train & Toy Show

To obtain a license for the use of space at a Great Train Show or Greenberg Great Train & Toy Show, sponsored by Train Show Inc. the undersigned Dealer hereby agrees to the following regulations, attached terms and conditions and to any amendments which may be established. The term Dealer represents individuals, partnerships, and corporations. Dealer agrees to keep his sales space open to the public, to not remove any merchandise from his sales area for the purpose of packing, during the public show hours. Violation of this rule will lead to exclusion from future shows. Dealer releases Train Show Inc. from all claims arising from Dealer's show occupancy, including but not limited to loss, theft, damage, destruction, or injury to Dealer's business or dealer personnel. Dealer releases Train Show Inc. from all claims arising out of Train Show Inc. failure to provide space, removal of exhibit, or failure to hold the show. Dealer understands Train Show Inc. assume no responsibility for any exhibitor property or for safety at the show. Dealer agrees to hold harmless Great Train Show, Greenberg Shows, and Train Show Inc., its exhibition centers, and contractors for any and all actions that may occur involving the show. Dealer agrees to indemnify Great Train Show, Greenberg Shows, and Train Show Inc. for any liability that may be caused by or related to their participation. This includes but is not limited to any liability caused by people exhibitor provides exhibitor badges to, people exhibitor invites to the show, and any liability that may be caused if the exhibitor resells his tables to someone else. Train Show Inc. retains the right to reject, eject, or prohibit any product or exhibit in whole or in part or to reject, or eject a Dealer or his representative(s) with or without giving cause. If cause is not given, Train Show Inc. liability shall not exceed the return to the Dealer of the amount of license fee unearned at the time of ejection. Dealer agrees to collect and remit sales and use taxes in accordance with governmental regulations. Dealer acknowledges that Train Show Inc. furnishes the name of each Dealer to the state or governmental unit(s) as legally required.

Any controversy or claim arising out of or relating to this license, or the breach thereof, shall be settled by arbitration in accordance with the Commercial Arbitration Rules of the American Arbitration Association, and judgment upon the award rendered by the Arbitrator(s) may be entered in any Court having jurisdiction thereof. It is agreed that such arbitration would occur in Carol Stream, Illinois.

The dealer further agrees to all of the following terms, conditions and regulations:

ACCEPTABLE MERCHANDISE: Train, collectible toy and family oriented hobby merchandise is **ACCEPTABLE**. Non-hobby related or non-wholesome merchandise, including non-toy collectibles, is not accepted. Final determination of acceptability shall be determined by Train Show Inc.'s on site manager(s). Operation of radio-controlled cars or trucks, battery-powered vehicles in the public aisle, or radio-controlled aircraft larger than 6" in size during the show is prohibited, and any operation of battery-powered vehicles or small aircraft is confined to space directly over the Dealer's tables. Dealer may not sell raffle tickets or offer games of chance. Dealer agrees to mark reproductions, repainted, and restored items as well as items with major reproduction parts. Dealer agrees to give a receipt when requested by a purchaser. This receipt must include the terms of the sale. Dealer agrees to cease all use of smoke-producing products if requested by show management.

SHOW HOURS: Each Dealer agrees to maintain his display space open to the public for the duration of the show. Dealers may not remove any merchandise from their area until the close of the show Sunday evening. **Violation of this rule will lead to exclusion from future shows** and may result in a claim for damages for negatively impacting the shows appearance. The show is open to the public from 10:00am to 4:00pm on Saturday and Sunday or such other hours as determined by Train Show Inc. Set-up time will be communicated to dealers in advance by Train Show Inc. In the event these hours change, you will be notified. Dealers must arrive one hour in advance of the show opening on Saturday morning to retain their contracted show space. On Friday and Saturday nights, the hall must be vacated promptly upon the closing of either Friday setup or Saturday show hours. Exhibitors will be readmitted on Saturday and Sunday mornings promptly at a time that will be determined prior to the show.

CONTRACTED SPACE: Purchase of ONE TABLE or ONE WALL TABLE equals 8 feet by 4 feet total contracted area, with a table surface of either 8 feet by 30 inches or 8 feet by 24 inches. Purchase of ONE TABLE or ONE WALL TABLE in Monroeville equals 6 feet by 4 feet total contracted area, with a table surface of 6 feet by 30 inches, or 6 feet by 24 inches. The 3' exhibitor aisle between must remain unobstructed unless dealer purchases both tables that border the aisle. Purchase of ONE BOOTH equals 10'6" by 10'6" total contracted area, with a table surface of either 8 feet by 30 inches or 8 feet by 24 inches for each of the three tables provided within the booth space.

BADGES: Dealer/Exhibitor badges are to be used only by those working at dealer tables or assembling and operating displays. Dealer/Exhibitor Badges **must be worn at all times** including set-up, show hours and tear-down. Only persons with Dealer/Exhibitor Badges will be allowed in the hall during Friday/Saturday set-up. Badges are not to be given to any person for the purpose of shopping during non-public hours, or to access the show early. Violations of this rule will lead to exclusion from future shows and may result in a claim for damages for negatively impacting the shows security.

DEALER SPACE: Dealer space is sold two ways:

- Permanent exhibit space** will provide the Dealer with the same location at a particular venue for every show. Dealers need only sign up once and this agreement will remain in effect until terminated by one of the parties. Dealers will have purchased the same location at every show held in a particular venue. In order to terminate this agreement 90 day notice is required by either party. Train Show Inc. will advise Dealers of shows, price and other policy changes at least 120 days in advance of any show. **This is the only way to get the same location at every show.** Permanent exhibit space cannot be cancelled but may be resold by a Dealer to another Dealer of their choice at a price they determine. Any resold tables must still follow all the rules and regulations of the show. Resale of tables for two consecutive shows may forfeit location within show.
- Nonpermanent exhibit space** will provide Dealers with a location on a show by show basis subject to availability. Locations will change for nonpermanent Dealers/Exhibitors based upon the needs of permanent Dealers/Exhibitors and other factors.

Dealers/Exhibitors may not place anything in the aisles, between, behind, or at the end of tables so as to impede customer and dealer movement in the aisles. Dealers may not use tables or boards to extend the surface of the table. Table covers are required at all shows.

CANCELLATIONS: For nonpermanent spaces cancellations received more than 90 days in advance of a show will receive a full refund. Cancellations within 90 days of a show will receive no refund and if guaranteed to a credit card, credit card will be charged when space is cancelled. The only exception is for medical cancellations, for which full payment is due at the time of the show but will be applied as a credit towards a future show upon receipt of a certifiable doctor's note. Space guaranteed to a credit card, where the dealer does not pay at the show, will be charged immediately after the show and will include a late fee of \$10.00 per table. Dealers/Exhibitors may resell their space to someone else but they remain responsible for all elements of this dealer contract.

For permanent spaces cancellations do not apply but space may be resold. The permanent table agreement may be terminated upon 90 days notice with no further obligation. For 2020 and 2021, cancellation times and policies may be modified. Any changes will be announced in writing by Train Show Inc in advance of the show.

SECURITY: Security service or guards are normally on duty from Friday night to Saturday morning and Saturday night to Sunday morning. Train Show Inc. assumes no responsibility for dealer loss. We recommend that you cover your display Friday and Saturday nights. When you leave on Friday and Saturday, take all personal belongings with you. **NO ONE** is admitted into the hall under any circumstances after the Train Show Inc. Management Staff leaves the facility.

PARKING: Any parking fees required by the facility are the responsibility of the Dealer.

ACCOMMODATIONS: Hotel reservations are the responsibility of all Dealers. Train Show Inc. can provide a list of hotels near the show facilities upon request and a list of 800 numbers upon request. Many hotels offer special weekend rates that can only be obtained on an individual basis. You may mention Great Train Show or Greenberg Shows when you make your reservation: some hotels offer reduced rates in conjunction with a show. All Dealers/Exhibitors are responsible for calling, negotiating the best rate and making their own reservations.

DOOR PRIZE CERTIFICATES: We offer Door Prize Certificates as door prizes on both Saturday and Sunday. The Certificates are to be used as cash in the hobby marketplace. If a customer makes a purchase at your table using a door prize certificate, deduct the face value of the certificate(s) from the total purchase, which would include tax, if applicable. Take the door prize to the Show Manager and you will be reimbursed for the total face value of the certificate(s).

LOCATION CHANGES: In order to maintain a permanent table location you must sign up for permanent tables. While non-permanent table holders may receive the same location, it is subject to change if a permanent exhibitor desires the space or we need to make floor plan changes.

NO CHARGE EXHIBIT SPACE: For certain items which are attractions for the public at the show, Great Train Show and Greenberg Shows will provide no-charge exhibit space. These attractions can include operating layouts, workshops, and non-profit organization promotion tables. To receive no charge space the no charge exhibit space contract must be completed. All dealers will be charged the stated rates in this contract unless a no charge exhibit space contract has been completed and agreed to by Greenberg Shows. No oral agreements or past precedents shall impact this contract. This contract is the entire agreement between the parties and shall not be affected by oral agreements and can only be modified by written agreement signed by both parties.

SEVERABILITY: If any term of this contract or its application is found to be invalid or unenforceable, the remainder of this contract and any other application will not be affected.

NO WAIVER: The failure to insist upon the strict performance of this contract does not constitute a waiver of Train Show Inc.'s rights hereunder. No provision of this agreement may be deemed to have been waived by Train Show Inc. unless the waiver is in writing signed by an officer of Train Show Inc.

ACCEPTANCE OF CONTRACT: Upon acceptance of this contract by Great Train Show or Greenberg Shows, a written confirmation will be mailed to the dealer. If the dealer does not receive a confirmation within 15 business days of submitted this contract, he should contact Great Train Show or Greenberg Shows to determine the status of the contract.