Premier Partner Program

Onboarding and Welcome Kit

Welcome!

You have now joined a select group of people and are a part of the Premier Partner Program.

The Program provides opportunities for innovative, customer-focused solution providers to sell OneStream's Comprehensive Global Services. OneStream helps you drive revenue, increase your company's profitability, and complement the products/services you offer your customers.

Our innovative Global Portfolio includes:

- Global Cisco Webex Calling**/Teams**, Webex Contact Center, Webex Meetings
- Cloud **C**alling PSTN Partner, Global PSTN Replacement in over 80 countries
- Global SIP Trunking
- Global Managed SD-WAN**, Security, Next-Gen Firewall, UTM**
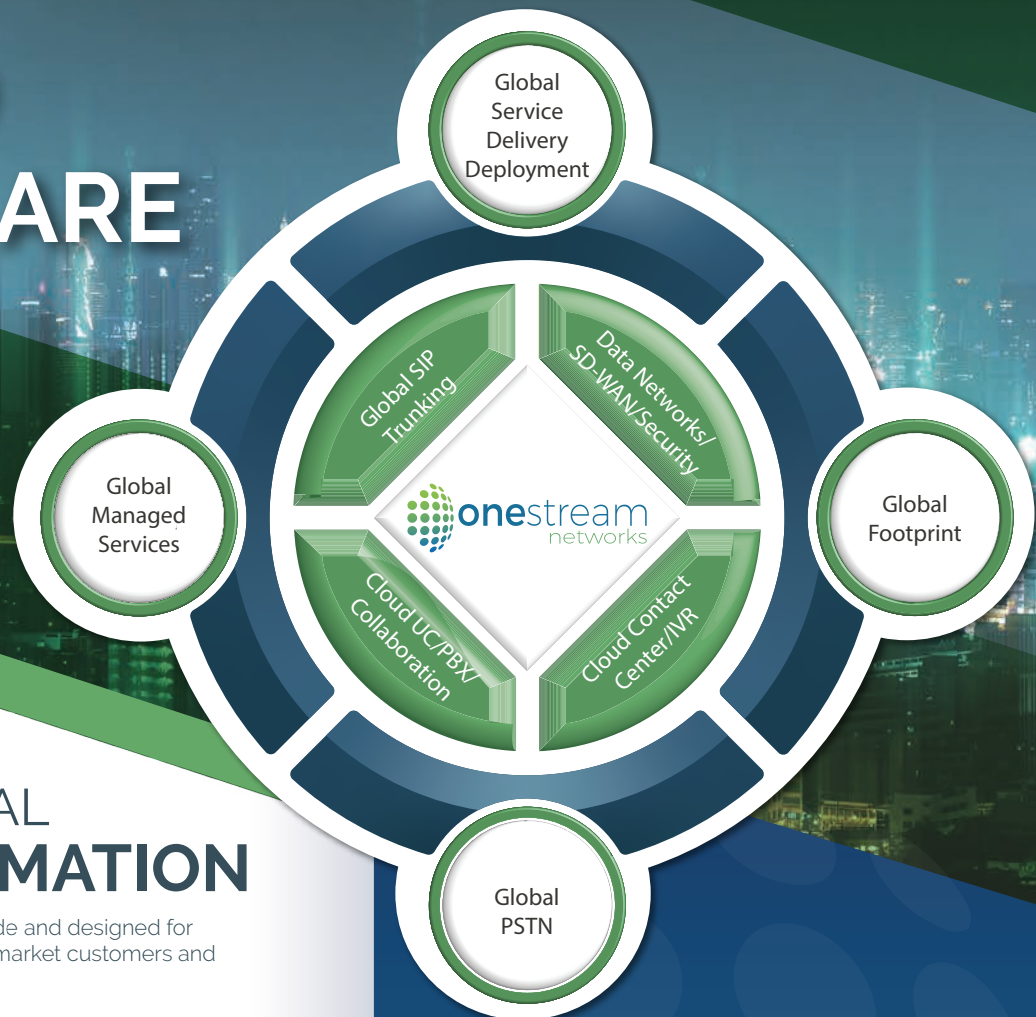
Our partners continue to prefer working with us not only for our innovative Global Comprehensive services and Cisco Premier Partner collaboration solutions, but also for the best customer service in our industry. I encourage you to peruse the assets in this welcome kit and visit the support section for the product sheets: news releases and more. Although we have assigned an OSN account team member as your primary point of contact, never hesitate to email, or call me directly. I am happy to answer your questions and look forward to delivering on OneStream's global Premier Solutions: expert engineering, and highly satisfying partner experience.

Sincerely,

Andrew J. Ramos

Andrew Ramos
Vice President, Global Channel Sales
p: 201-115-5020 I email: aramos@onestreamnetworks.com

WHO WE ARE

Global Service Delivery Deployment

Global Managed Services

Global Footprint

Global SIP Trunking

Data Networks/ SD-WAN/Security

onestream networks

Cloud UC/PBX/ Collaboration

Cloud Contact Center/IVR

Global PSTN

ENABLE YOUR GLOBAL DIGITAL TRANSFORMATION

- Our services are available worldwide and designed for multi-site national and global mid market customers and large enterprises.

- Our global managed services provide customers with an opportunity to transform their business communications and data networking to achieve agility, competitiveness, compliance and responsiveness.

- Combined with our worldwide service delivery expertise, white-glove deployment methodology and 24/7 /365 NOC support, OneStream's managed services have set the standard for performance and execution for Fortune 500 companies, midmarket companies and multisite national and global organizations

SCALE & RESILIENCY

- We provide geo-redundant global voice, data and security services in over 200 countries and 8,000 cities.
- OneStream Networks offers a single-source solution to the evolving communications needs of multi-site and multi-national enterprise customers.

GLOBAL VOICE SERVICES

- From single site local deployments to international multisite deployments, OneStream Networks has you covered with TrueGlobal service coverage and certified install staff.
- Global Presence: Multiple data centers and local PSTN peering relationships globally (200+ countries).
- Global Origination: Port existing numbers and/or assign new DID/DDI numbers globally.
- Global Termination: In-country toll free and other special digit localization.
- Global Localization: Hosted UC end points and SIP trunks are customized to the country of deployment.
- Global Deployment: In-country certified staff support your deployments including all on-site requirements including network, equipment, desktops and training.

RELIABLE & DISASTER PROOF
- Zero-Outage Global Architecture
- Fully Meshed, High-Availability Technologies
- Mirrored Technology
- Customer SIP trunks peer with multiple POPs for 100% fail-advance
- Extraordinary BC capability

WHITE GLOVE SUPPORT
- Extraordinary Support with Strong SLAs
- White Glove Development Globally
- Roll Service Trucks Globally
- 27x7x365 Global NOC
- "Best Vendor" References

SD WAN & SECURITY
- Rich Security features, including Next Gen Firewall and UTM
- Agnostic to underlying network provider(s)
- Global Availability with geo-distributed hubs on all continents
- Data Center Class
- Built on High-Availability, Carrier-Grade Versa Networks

GLOBAL SIP TRUNKING & PSTN REPLACEMENT
- Full number portability globally
- Can utilize existing global MPLS EF Queue
- Regional SIP Release - No Backhauling
- In-Country termination to special digits
- Emergency Access globally
- In-Country Toll Free and International Toll Free

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📞 **585-563-1850**

↗ OneStreamNetworks.com
✉ Sales@OneStreamNetworks.com

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The Voice of Digital Transformation

Enable Global PSTN for Cloud Unified Communications and Contact Centers

OneStream CCP

OneStream SIP

Direct SIP Connect

CISCO Partner
Premier Certified

Cloud Connected PSTN for WebEx Calling, UCM Cloud and Contact Center delivers the capability to propose a complete cloud calling service for your WebEx customers manufacturers, OneStream ensures rapid deployment, reduced costs and simplified administration

Flexible, concurrent PSTN calling plans to meet your customer's requirements across the globe

Eliminate network connectivity hardware to reduce customer overhead

OneStream's SIP Trunking provides the flexibility, scalability and control enterprises need to maximize their investment in a unified IP communications platform and network

Reduce Costs - Consolidate local lines and trunks to reduce hardware costs, reduce trunk costs and to eliminate multiple vendors

Investment Protection - Reuse legacy PBX trunk cards or use IP-PBX native-SIP trunk connectivity

Improve Scalability - Seamlessly add capacity for growth or new locations and avoid lengthy installation intervals

Complete Service Features - Local, long distance, on-net and toll-free, directory assistance, caller ID, directory listing and 911/E911 service

Microsoft

Competitive Global PSTN cloud calling services for your Microsoft Teams' customers

Flexible, concurrent calling plans to adapt to your customer's usage

Secure and reliable cloud PSTN service and implementation supported by OneStream

- 70+ Countries with PSTN services
- Geo-redundant SIP PSTN peering
- Per country localization and dial plans
- LNP and new DID/DDI
- Parent-Child billing flexibility
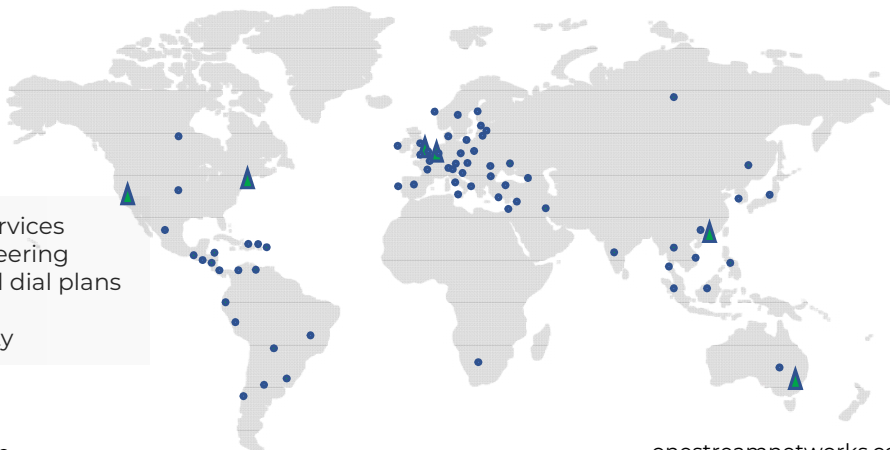
Our Products &
Services

onestream networks

CLOUD COMMUNICATIONS

Cloud Connected PSTN for Webex Calling

Full PSTN cloud calling services for your customers, natively integrated with Webex Calling

Secure and reliable cloud service and implementation supported by OneStream Networks, a Premier Certified Cisco Partner

Flexible, competitive PSTN calling plans to meet your customer's requirements

Cloud calling service available for deployment in 48 countries for domestic PSTN replacement

Reach More Customers

Secure and reliable cloud service and implementation supported by OneStream Networks, a Premier Certified Cisco Partner

Availability in over 48 countries makes for global geographic coverage to support enterprises with a multi-country presence

For Cisco VARs, Cloud Connected PSTN for Webex Calling delivers the capability to resellers to propose a full cloud calling service for their Webex customers

Reduced customer costs with no hardware required to be managed on the network for calling services

Voice services delivered over OneStream Networks' Global SIP Network

A full cloud calling service natively integrated with Webex Calling

For Cisco VARs, Cloud Connected PSTN for Webex Calling delivers the capability for resellers to propose a full cloud calling service for their Webex customers.

Deliver value to your Webex Calling customers on their transition to the cloud with a natively integrated PSTN service provided by OneStream Networks. A complete cloud calling solution that reduces costs and enables Cisco VARs to offer more value to their customers.

Cisco VAR Partner owns and manages the customer, OneStream Networks provides the PSTN replacement capability with

Webex Calling supplying local DID/DDI, Toll Free and seamless in-country dialing.

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Premier Certified

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3 Simple Steps to OneStream Global PSTN (CCPP) for Webex Calling (VAR)

☏ +1-585-563-1850
✉ Sales@OneStreamNetworks.com

Step 1: Estimate Quantity of Simultaneous PSTN Connections Required

Total the number of Webex Calling seats and devices. Divide this number by 4 to get the estimated number of Simultaneous PSTN Connections required. Multiply the Simultaneous PSTN Connections by $7.95 per PSTN Connection to estimate monthly spend. For example, a 500 seat Webex Calling customer will typically need 125 Simultaneous PSTN Connections for incoming/outgoing PSTN calling activity. Estimated monthly, 125 x $7.95/month = $994 monthly plus usage and DID/DDI numbers.

Step 2: Select Country and Quantity of DID/DDI Numbers Required

Identify quantity of DID/DDI phone numbers per country, including active and spare/reserve DID/DDI numbers. Multiply quantity by per Country cost/DID/DDI to estimate monthly spend. For example, a 500 seat Webex Calling customer in the United States may have 500 active and 200 spare DID/DDI numbers. Estimated monthly, 700 x $0.25/month = $175 monthly.

Step 3: Email/Call OneStream Sales Support for Customer Pricing & Paperwork

To assist, OneStream's certified sales and engineering teams are on standby to assist you with design, pricing and contract paperwork. Feel free to call Sales Support at +1 800-869-0315 or +1-585-563-1850, press option 2, or Email us at Sales@OneStreamNetworks.com.

Cisco Webex for VARs Cloud Connected PSTN Provider (CCPP) Simultaneous PSTN Connections

US/Canada

Standard - plus usage*
$7.95/Simultaneous PSTN Connection/month

Unlimited usage*
$14.95/Simultaneous PSTN Connection/month

*Monthly Charges (MRC) for Simultaneous PSTN Connections are estimated based on customers needing ~25% of users to simultaneously access inbound/outbound PSTN Calling. Usage is billed at $0.015/minute for all outbound local, IntraLATA, InterLATA and domestic Long Distance minutes (unless Unlimited Usage Option is chosen). Billing utilizes 6 second increments and 6 second minimum. Toll Free domestic inbound usage bills at $0.018/minute.

International

Standard - plus usage*
$7.95/Simultaneous PSTN Connection/month

*Monthly Charges (MRC) for Simultaneous PSTN Connections are estimated based on customers needing ~25% of users to simultaneously access inbound/outbound PSTN Calling. Usage is billed at $0.025/minute for all outbound in-country landline usage minutes and $0.070/minute for all outbound in-country mobile usage minutes.

Working with the OneStream Networks' Cloud Communications

Cisco Reseller Relationship

The VAR owns the customer relationship

We supply quotation & paperwork for customer signature

Project Management

We will manage number porting in accordance with customer requirements

We will jointly project manage with Cisco and meet project deadlines

Support & Billing

Our global NOC manages all service requests 24x7x365

CCP Pricing Use Cases
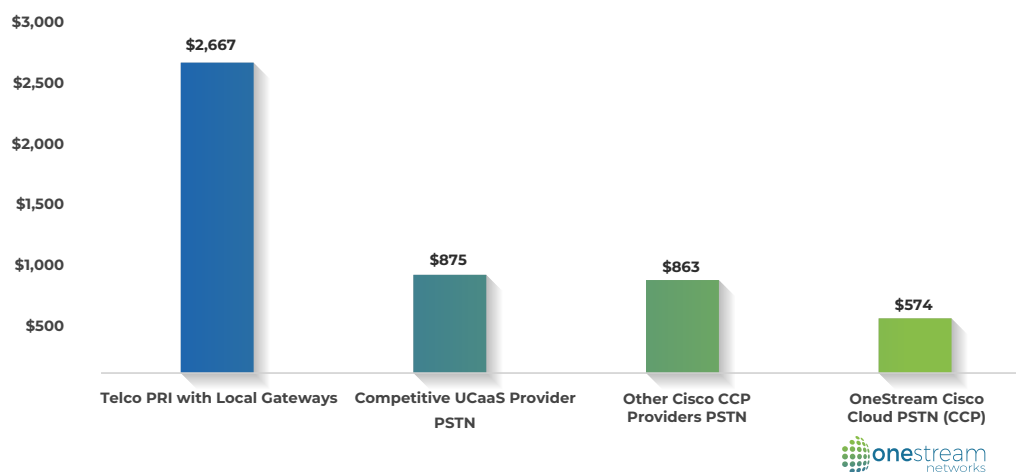
ONESTREAM NETWORKS VS. THE COMPETITION

Example Customer 1

Example Customer: 100 employees, 150 DID phone numbers, 25,000 minutes of outbound usage

Use-Case Overview	Telco PRI with Local Gateways	Competitive UCaaS Provider PSTN	Other Cisco CCP Providers PSTN	OneStream Cisco Cloud PSTN (CCP)
Number of Seats/Users	100	100	100	100
PSTN Connections Required	25	100	150	25
DID/DDI Phone Numbers (Active and Reserve)	150	150	150	150
Usage Minutes (Outbound Domestic)	25,000	25,000	25,000	25,000

Solution Pricing	Telco PRI with Local Gateways	Competitive UCaaS Provider PSTN	Other Cisco CCP Providers PSTN	OneStream Cisco Cloud PSTN (CCP)
PRI Circuits Needed	2	0	0	0
PSTN Simultaneous Connections Needed	0	100	150	25
Estimated Cost per PRI Circuit and/or PSTN Connection	$ 500	$ 5.00	$ 3.25	$ 7.95
Monthly Spend Circuits and/or PSTN Connections	$ 1,000	$ 500	$ 488	$ 199
Monthly Spend Usage Billing for Outbound Billing	$ 625	$ 375	$ 375	$ 375
Monthly Spend Gateway Hardware Maintenance	$ 1,042	$ -	$ -	$ -
Estimated Total Monthly	$ 2,667	$ 875	$ 863	$ 574
Estimated Monthly Savings using OneStream CCP	$ 2,093	$ 301	$ 289	$
Estimated Savings over 3-Years using OneStream CCP	$ 75,357	$ 10,845	$ 10,395	$
Percentage Savings using OneStream CCP	78%	34%	33%	

Comparison - Monthly **Spend** by PSTN Option

Telco PRI with Local Gateways	$2,667
Competitive UCaaS Provider PSTN	$875
Other Cisco CCP Providers PSTN	$863
OneStream Cisco Cloud PSTN (CCP)	$574

Example Customer 2

Example Customer: 250 employees, 350 DID phone numbers, 62,500 minutes of outbound usage

Use-Case Overview	Telco PRI with Local Gateways	Competitive UCaaS Provider PSTN	Other Cisco CCP Providers PSTN	OneStream Cisco Cloud PSTN (CCP)
Number of Seats/Users	250	250	250	250
PSTN Connections Required	63	250	350	63
DID/DDI Phone Numbers (Active and Reserve)	350	350	350	350
Usage Minutes (Outbound Domestic)	62,500	62,500	62,500	62,500

Solution Pricing	Telco PRI with Local Gateways	Competitive UCaaS Provider PSTN	Other Cisco CCP Providers PSTN	OneStream Cisco Cloud PSTN (CCP)
PRI Circuits Needed	3	0	0	0
PSTN Simultaneous Connections Needed	0	250	350	63
Estimated Cost per PRI Circuit and/or PSTN Connection	$ 500	$ 5.00	$ 3.25	$ 7.95
Monthly Spend Circuits and/or PSTN Connections	$ 1,500	$ 1,250	$ 1,138	$ 501
Monthly Spend Usage Billing for Outbound Billing	$ 1,563	$ 938	$ 938	$ 938
Monthly Spend Gateway Hardware Maintenance	$ 1,042	$ -	$ -	$ -
Estimated Total Monthly	**$ 4,105**	**$ 2,188**	**$ 2,075**	**$ 1,438**
Estimated Monthly Savings using OneStream CCP	**$ 2,666**	**$ 749**	**$ 637**	**$**
Estimated Savings over 3-Years using OneStream CCP	**$ 95,981**	**$ 26,969**	**$ 22,919**	**$**
Percentage Savings using OneStream CCP	**65%**	**34%**	**31%**	

Comparison - Monthly Spend by PSTN Option

Telco PRI with Local Gateways	$4,105
Competitive UCaaS Provider PSTN	$2,188
Other Cisco CCP Providers PSTN	$2,075
OneStream Cisco Cloud PSTN (CCP)	$1,438

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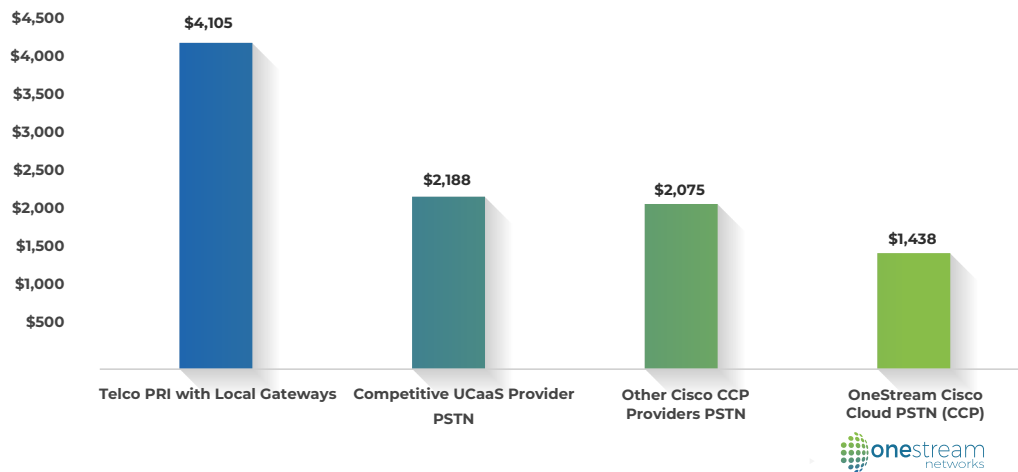
Example Customer 3

500 employees, 750 DID phone numbers, 125,000 minutes of outbound usage

Use-Case Overview	Telco PRI with Local Gateways	Competitive UCaaS Provider PSTN	Other Cisco CCP Providers PSTN	OneStream Cisco Cloud PSTN (CCP)
Number of Seats/Users	500	500	500	500
PSTN Connections Required	125	500	750	125
DID/DDI Phone Numbers (Active and Reserve)	750	750	750	750
Usage Minutes (Outbound Domestic)	125,000	125,000	125,000	125,000

Solution Pricing	Telco PRI with Local Gateways	Competitive UCaaS Provider PSTN	Other Cisco CCP Providers PSTN	OneStream Cisco Cloud PSTN (CCP)
PRI Circuits Needed	6	0	0	0
PSTN Simultaneous Connections Needed	0	500	750	125
Estimated Cost per PRI Circuit and/or PSTN Connection	$ 500	$ 5.00	$ 3.25	$ 7.95
Monthly Spend Circuits and/or PSTN Connections	$ 3,000	$ 2,500	$ 2,438	$ 994
Monthly Spend Usage Billing for Outbound Billing	$ 3,125	$ 1,875	$ 1,875	$ 1,875
Monthly Spend Gateway Hardware Maintenance	$ 1,042	$ -	$ -	$ -
Estimated Total Monthly	**$ 7,167**	**$ 4,375**	**$ 4,313**	**$ 2,869**
Estimated Monthly Savings using OneStream CCP	**$ 4,298**	**$ 1,506**	**$ 1,444**	**$**
Estimated Savings over 3-Years using OneStream CCP	**$ 154,737**	**$ 54,225**	**$ 51,975**	**$**
Percentage Savings using OneStream CCP	**60%**	**34%**	**33%**	

Comparison - Monthly Spend by PSTN Option
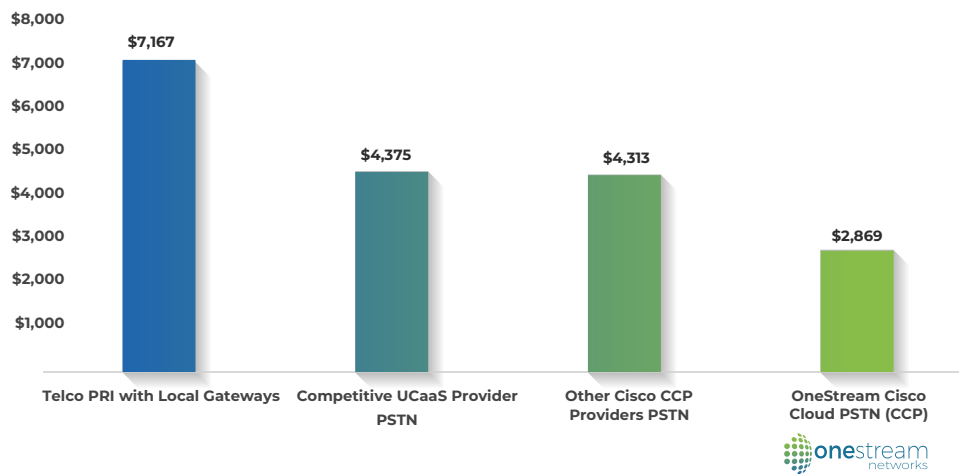
Example Customer 4

1,000 employees, 1,500 DID phone numbers, 250,000 minutes of outbound usage

Use-Case Overview	Telco PRI with Local Gateways	Competitive UCaaS Provider PSTN	Other Cisco CCP Providers PSTN	OneStream Cisco Cloud PSTN (CCP)
Number of Seats/Users	1,000	1,000	1,000	1,000
PSTN Connections Required	250	1,000	1,500	250
DID/DDI Phone Numbers (Active and Reserve)	1,500	1,500	1,500	1,500
Usage Minutes (Outbound Domestic)	250,000	250,000	250,000	250,000

Solution Pricing	Telco PRI with Local Gateways	Competitive UCaaS Provider PSTN	Other Cisco CCP Providers PSTN	OneStream Cisco Cloud PSTN (CCP)
PRI Circuits Needed	11	0	0	0
PSTN Simultaneous Connections Needed	0	1,000	1,500	250
Estimated Cost per PRI Circuit and/or PSTN Connection	$ 500	$ 5.00	$ 3.25	$ 7.95
Monthly Spend Circuits and/or PSTN Connections	$ 5,500	$ 5,000	$ 4,875	$ 1,988
Monthly Spend Usage Billing for Outbound Billing	$ 6,250	$ 3,750	$ 3,750	$ 3,750
Monthly Spend Gateway Hardware Maintenance	$ 1,042	$ -	$ -	$ -
Estimated Total Monthly	$ **12,792**	$ **8,750**	$ **8,625**	$ **5,738**
Estimated Monthly Savings using OneStream CCP	$ **7,055**	$ **3,013**	$ **2,888**	$
Estimated Savings over 3-Years using OneStream CCP	$ **253,962**	$ **108,450**	$ **103,950**	$
Percentage Savings using OneStream CCP	**55%**	**34%**	**33%**	

Comparison - Monthly **Spend** by PSTN Option
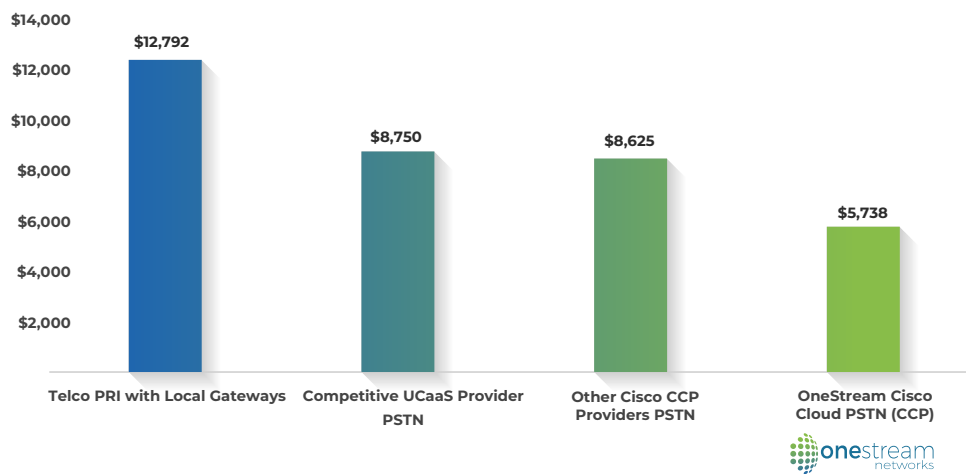
Example Customer 5

2,500 employees, 3,500 DID phone numbers, 500,000 minutes of outbound usage

Use-Case Overview	Telco PRI with Local Gateways	Competitive UCaaS Provider PSTN	Other Cisco CCP Providers PSTN	OneStream Cisco Cloud PSTN (CCP)
Number of Seats/Users	2,500	2,500	2,500	2,500
PSTN Connections Required	644	2,500	3,500	625
DID/DDI Phone Numbers (Active and Reserve)	3,500	3,500	3,500	3,500
Usage Minutes (Outbound Domestic)	625,000	625,000	625,000	625,000

Solution Pricing	Telco PRI with Local Gateways	Competitive UCaaS Provider PSTN	Other Cisco CCP Providers PSTN	OneStream Cisco Cloud PSTN (CCP)
PRI Circuits Needed	28	0	0	0
PSTN Simultaneous Connections Needed	0	2,500	3,500	625
Estimated Cost per PRI Circuit and/or PSTN Connection	$ 500	$ 5.00	$ 3.25	$ 7.95
Monthly Spend Circuits and/or PSTN Connections	$ 14,000	$ 12,500	$ 11,375	$ 4,969
Monthly Spend Usage Billing for Outbound Billing	$ 15,625	$ 9,375	$ 9,375	$ 9,375
Monthly Spend Gateway Hardware Maintenance	$ 1,042	$ -	$ -	$ -
Estimated Total Monthly	**$ 30,667**	**$ 21,875**	**$ 20,750**	**$ 14,344**
Estimated Monthly Savings using OneStream CCP	**$ 16,323**	**$ 7,531**	**$ 6,406**	**$**
Estimated Savings over 3-Years using OneStream CCP	**$ 587,637**	**$ 271,125**	**$ 230,625**	**$**
Percentage Savings using OneStream CCP	**53%**	**34%**	**31%**	

Comparison - Monthly **Spend** by PSTN Option
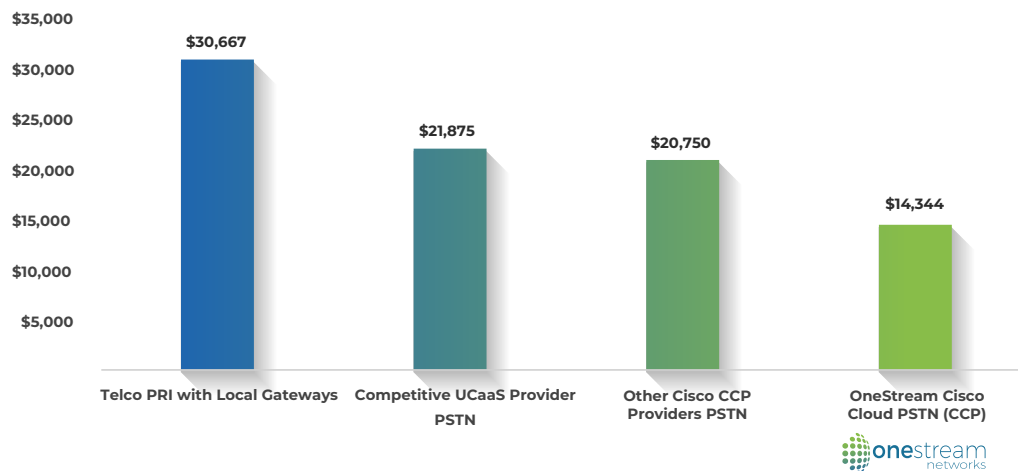
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SIP Trunking for the Enterprise

CERTIFIED SOLUTIONS FOR LOCAL-TO-GLOBAL
VOICE APPLICATIONS

Enterprises that have made the investment in premise-based IP PBX telephony and Unified Communications (UC) solutions deploy SIP trunking to achieve a seamless and bullet-proof global vision. Replacing multiple vendors and legacy voice technologies with SIP allows the enterprise to achieve the full scalability, flexibility, disaster recovery benefits and cost savings of IP communications.

SIP Trunking, from OneStream, provides all the standard trunk features users have come to expect from traditional carriers with the reliability and redundancy of a multi-carrier MPLS network and powerful call management features that provide business continuity and disaster recovery.

OneStream Networks is among the few providers with the experience and flexibility to deliver fully-managed SIP Trunking service via OneStream's MPLS network, third—party MPLS, or existing public Internet. This approach offers the convenience of preserving existing network connections, helps reduce deployment time and provides the efficiency and economic benefits of network convergence.

In addition, enhanced features such as enterprise-wide calling plans, quality of service (QoS) management and worldwide local numbers and portability provide the simplicity and performance necessary to centralize multiple services and to eliminate unnecessary vendors, facilities and costs.

OneStream's SIP Trunking provides the flexibility, scalability and control enterprises need to maximize their investment in a unified IP communications platform and network - delivered by a partner committed to exceptional support. All SIP Trunking services include OneStream SmartCare, a comprehensive suite of services including 24/7 network management, proactive monitoring, interoperability lab services and global deployment expertise.

SIP Trunking, combined with SmartCare, offers enterprise customers the flexibility of global MPLS or Internet, the performance of a 99.999% uptime geographically redundant network, the confidence of certified interoperability and the support of a global team focused on the customer's success.
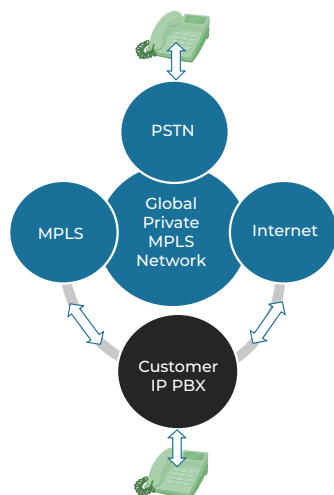
Features

Global Local Coverage and In-Country Compliance – Local DID numbers and voice services in over 80 countries and 8,000 cities worldwide with compliant in-country dial plans supporting seamless in-country user experience and localized SIP release.

Complete Service Features – Local, long distance, on-net and toll-free, directory assistance, caller ID, directory listing and 911/E911 service.

Network Flexibility – Increase service delivery options such as capacity, geographic diversity and network redundancy with Global SIP Trunking service delivery over new or existing Internet, OneStream MPLS or an existing MPLS provider network.

Web-based Service Management – Full control of enterprise voice services including access to real-time call detail, utilization reports and ticket tracking.

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Benefits

OneStream Global SIP Trunking offers valuable benefits such as:

- **Reduced Costs** – Consolidate local lines and trunks to reduce hardware costs, reduce trunk costs and to eliminate multiple vendor purchasing.

- **Improved Continuity** – Avoid costly outages with network and geographic redundancy options and predefined contingency routing.

- **Investment Protection** – Reuse legacy PBX trunk cards or use IP-PBX native-SIP trunk connectivity.

- **Improved Scalability** – Seamlessly add capacity for growth or new locations and avoid lengthy installation intervals.

- **Single Vendor** – Eliminate multiple vendors globally with voice and network services through one

Certified Integration

OneStream Networks supports a global selection of standards-based solutions. With a commitment to best-in-class capabilities and interoperability with leading IP-PBX manufacturers, OneStream ensures rapid deployment, reduced costs and simplified administration.

Legacy PBX Integration

What if our phone system is not SIP-capable?

OneStream Networks can help your business gain the benefits and flexibility of SIP Trunking, even if your phone system uses traditional copper lines and ISDN PRI. With the addition of an Integrated Access Device, OneStream Networks connects your phone system to Global SIP Trunking.

Microsoft Teams   AVAYA   ShoreTel   CISCO   ... and more!

Global Availability

Wherever you go, we're already there. OneStream Networks extends your reach and functionality by offering local numbers (DID/DDI), portability (LNP) and Toll Free services in over 80 countries and 8,000 cities worldwide*. With global availability, your business can easily consolidate services, reduce costs and simplify expansion with a single-vendor solution.

*Portability (LNP) subject to country-specific regulations.

Learn More

To learn more, contact us at **sales@onestreamnetworks.com** or call **877-877-1220 or +1-585-563-1850, option 2.**

SIP Trunking 101

WHAT IT IS AND WHY IT'S IMPORTANT

What is SIP Trunking?

SIP Trunking is a way to deliver telecommunication voice and media services over the Internet. If you currently have a VoIP phone system or PBX (Private Branch Exchange) that supports SIP (Session Initiation Protocol), then SIP trunking can be a means of delivering high quality, reliable digital voice services for your business without the cost of additional hardware or the need to switch phone systems.

To understand SIP, you must first understand VoIP, which is an acronym for Voice Over Internet Protocol. VoIP enables you to get phone service through the Internet versus getting it from your local phone company. VoIP provides a means of turning analog phone signals into digital signals that can be sent over the Internet. Since many companies already use VoIP within their PBX on the Local Area Network (LAN) to connect to IP phones, SIP makes use of VoIP to take advantage of shared lines.

There are many benefits associated with SIP trunking, but two of the biggest are the cost savings and flexibility it offers to support business growth. Read on to learn how a SIP phone system works and the value it can bring to your VoIP phone system or PBX as well as to your organization.

The Fundamentals of SIP Trunking

When your business grows, you will likely need to add phone lines. If your current phone system or PBX uses analog technology, that means one phone number per line -- a costly option in terms of dollars spent, physical space needed, and installation time required.

While digital lines offer a better alternative (1 wire/T1 = 24 channels), a T1 line is expensive. Plus, you still need the physical space and time for your local phone company to install it. And while T1s can handle more capacity than an analog line and provide better quality over long distances, once you reach that capacity, you must install another T1. So once again, cost and the ability to scale quickly become issues.

So, what is a business to do? Enter SIP trunking. It speaks directly to a business' need to keep costs down while quickly scaling to meet demand.

With SIP trunking, a call is routed through your current VoIP phone system or PBX using signaling information, so your VoIP phone system or PBX knows where to send it. There is nothing additional to configure at your end, provided you have the connection to the Internet and SIP-compatible VoIP phone system or PBX.

| Communications Infrastructure | Origination/ Numbers | Elastic SIP Trunk | Termination | VoIP Provider | PSTN (Telephone Network) |
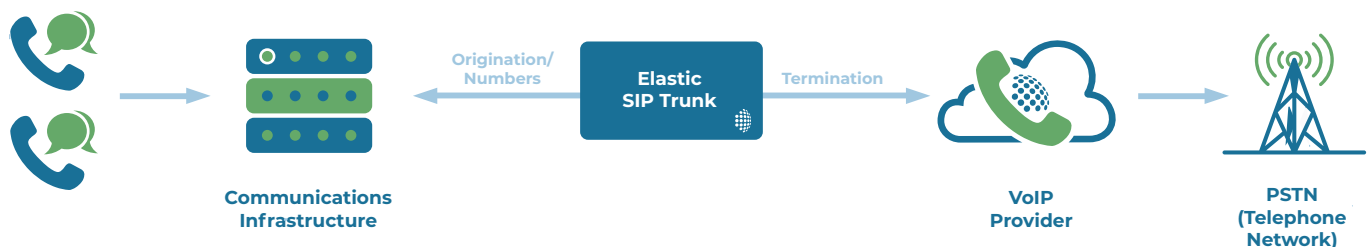
How SIP Trunking Adds Value

A SIP phone system is a great way to gain cloud benefits while maintaining control over your on- premises PBX solution. It blends the best of both worlds to reduce costs and support future growth.

Improved Business Continuity - On-premises solutions require a direct connection. If something happens to that connection, your system goes down. With SIP trunking, your VoIP phone system or PBX gains built-in redundancy with access to multiple carriers so if an outage does occur, your call quality and uptime won't be impacted. Top SIP providers invest a lot into their network to ensure automatic failovers if a hardware or carrier issue should arise.

On-Demand Scalability - When your business grows, you need to add phone lines. If your current VoIP phone system or PBX uses analog technology, that means one phone number per line. As your business grows, you will have to forecast adding new lines in advance to prevent capacity issues, plus invest a lot of time and money into physical space and installation management required to turn up additional lines. Assuming you have a VoIP phone system or PBX that supports SIP, you can easily grow with your business without incurring extra costs. Call capacity can be increased on-demand to support unlimited concurrent calls, while ensuring you never pay for more than you need.

Pair with Unified Communications (UC) Solutions - A SIP phone system is not just compatible with your IP PBX or VoIP phone system – it can also be leveraged with other communications solutions such as UC. SIP trunking plays nicely with a variety of on-premises and cloud solutions to deliver a seamless experience that can work with your current VoIP phone systems or phone systems you may be considering for the future.

Easy Implementation & Management - A new SIP phone solution can be deployed within 30-60 days – or even a few weeks depending on the scope of the project. Because SIP trunking installation is handled behind the scenes primarily by your SIP provider, you will be able to get up and running without any disruption to your business. After the initial installation, adding trunks is as a simple as contacting your vendor. Plus, if your SIP provider offers other communications solutions, you will have one point of contact for all your communication needs.

Additonal Benefits

Businesses are embracing SIP trunking in ever-increasing numbers, with more organizations planning to adopt it over the next several years. Why is a SIP phone system so appealing? Initially, it was all about budget and flexibility. But SIP trunking offers other benefits as well – benefits that are becoming increasingly apparent to businesses whose success depends on keeping up with customers and market dynamics that demand increasing flexibility while minimizing cost. Beyond the four value-added benefits of SIP trunking noted above, below are four more reasons why SIP phone systems are growing in popularity:

Consolidation of Vendors - While SIP trunking reduces costs by both lowering call rates and reducing infrastructure needs, it also allows businesses to reduce the number of vendors they must deal with. Many SIP providers also provide other solutions such as PBX, unified communications, and contact center offerings, providing a single source for all your communications needs.

A Better User Experience - IT is not the only department to benefit from SIP trunking. Because employees can make and receive calls seamlessly between Internet-based telephony devices, they can easily communicate with other employees throughout the organization and receive the same experience and level of service no matter their location.

Improved Productivity - A SIP phone system's ease of use allows an organization to realize significant productivity benefits. With SIP trunking, your workforce can take full advantage of unified communications, improving collaboration and reducing time spent jumping through unnecessary telecommunications hoops. Plus, with the built- in redundancy and failover destinations, downtime due to disasters or other disruptions is eliminated.

High Satisfaction Levels - A SIP phone system provides high levels of voice quality. In fact, 96% of the decision makers surveyed by SIP trunking review site Software Advice were satisfied with the quality of their calls, with 73% noting they were either "extremely" or "very" satisfied.

Have More Questions?

To learn more, contact us at **sales@onestreamnetworks.com** or call **877-877-1220 or +1-585-563-1850, option 2**.

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Managed SD-WAN+ and Security+ Services

Transforming the enterprise with software-defined networking and security

As businesses move from a premise-centric to cloud-centric business applications environment, the demands on and weaknesses of traditional data networking technologies become glaringly clear. Agile organizations expect and demand quicker and more flexible delivery of applications, greater visibility of performance and real-time management of business rules without compromise to Quality of Service (QoS), security and compliance requirements. The challenge for service providers is to ensure scalable, flexible, easily managed and secure solutions rooted in best practices delivery, deployment and 24/7/365 support.

OneStream Networks introduces SD-WAN+ and Security+. A carrier-grade solution based on software and security functions from Versa Networks, SD-WAN+ and Security+ are built within OneStream's global network architecture and seamlessly integrated with OneStream's worldwide cloud-communications framework. This combination creates an unparalleled, comprehensive suite of enterprise-class managed data networking, cloud communications, voice and security services.

SD-WAN+ and Security+ service offers advanced network design flexibility, application prioritization, zerotouch provisioning and security services over both public Internet, private WANs and existing MPLS and broadband networks. Through its management portal, OneStream provides a premium user experience with real-time access to applications routing, network performance, next-gen firewall settings and advanced network analytics.

OneStream SD-WAN+ in Action
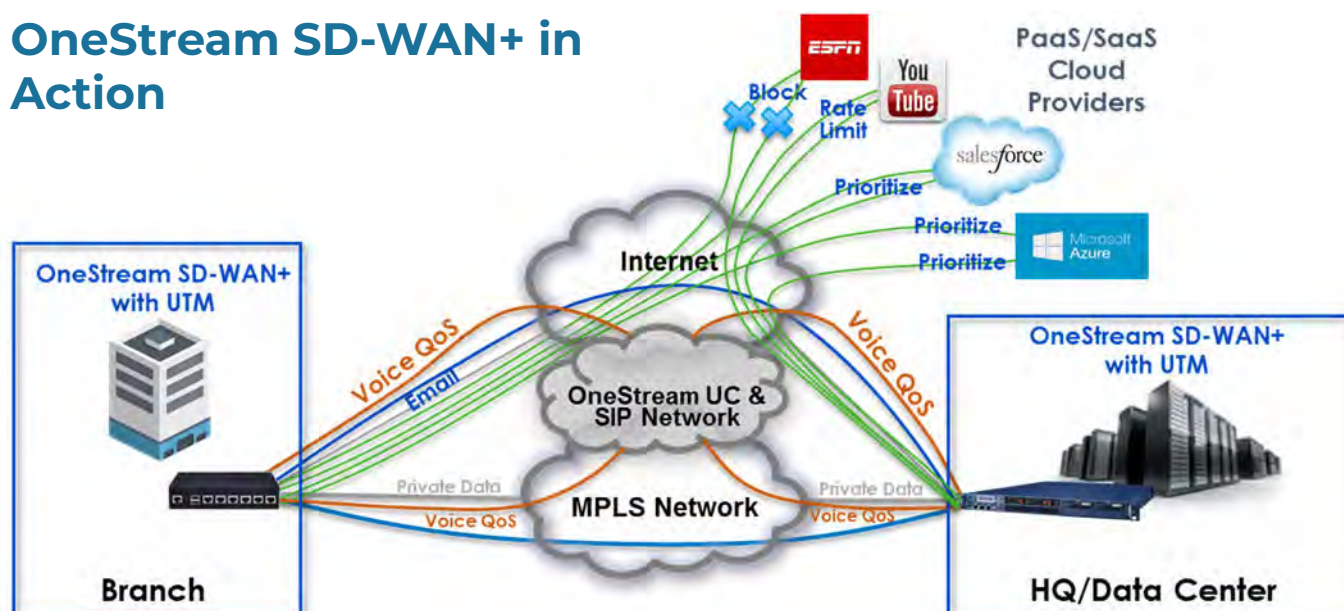
OneStream SD-WAN+ Business Benefits & Highlights

Flexibility

Hybrid data networking
Bring your own bandwidth
OneStream-provided MPLS and/or Internet
Reuse existing MPLS networks

Agility

Rapid deployment model
Zero-touch provisioning globally
Real-time applications management
Open and programmable hardware

Control & Visibility

Big-data analytics and management info
Real-time dashboards
On-demand applications control and changes
Centralized management

Security

Next-gen firewall
Unified Threat Management (UTM)
Intrusion detection and protection
HIPAA, PCI, SOC 2 compliance

Global Availability

Local data and voice service in 80+ countries
DID/DDI in over 8,000 cities
Zero-outage service architecture
In-country dial-plan compliance

Comprehensive Global Managed Services

Voice UC+ SIP+

Security+

Data SD-WAN+
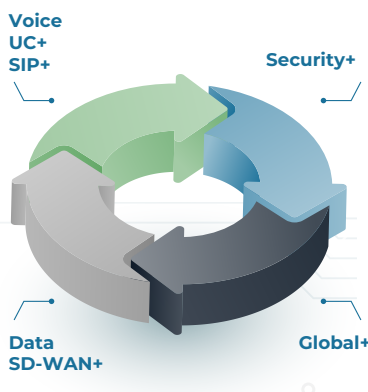
Global+

SD-WAN+ and Security+ are part of OneStream's global managed services architecture, the industry's most comprehensive suite of cloud-based voice, unified communications, data networking and security services. Available worldwide and designed for multi-site national and global midmarket customers and large enterprises, OneStream's global managed services provide customers with an opportunity to transform their business communications and data networking to achieve agility, competitiveness, compliance and responsiveness. Combined with OneStream's worldwide service delivery expertise, white-glove deployment methodology and 24/7/365 NOC support, OneStream's managed services have set the standard for performance and execution for Fortune 500 companies, midmarket companies and multisite national and global organizations.

To learn more, contact us at **sales@onestreamnetworks.com** or call **877-877-1220** or **+1-585-563-1850, option 2**.

How to Work With
OneStream Networks

How Do I Work With OneStream Networks?

World Class Service Delivery

Seamless implementations start with proper planning. OneStream's Global Service Delivery Team focuses on a carefully detailed approach to project management, onboarding, and planning. We listen and deliver the desired business solutions. You can select and customize services and features based on each individual client's requirements.

World Class Network Support

OneStream's Global Network Operations Center (NOC) provides world-class technical support that keeps our customers business lifeline delivering the exceptional application performance they count on every day. We are always monitoring your network -- 24/7. When network issues occur, we begin research right away and notify you. Periodic updates keep you informed as a resolution is put into place. Detailed tickets track our troubleshooting steps and coordination efforts on your behalf. As shifts change, open tickets are smoothly transferred to the incoming NOC Engineer so that customers experience a seamless flow with global service and support. We "own" the issue from occurrence to resolution.

Customer-Initiated Tickets

While our analysts are monitoring your network 24/7, you can initiate trouble tickets or report a need in two ways:

Phone: +1 585-563-1850 | +1 877-877-1220
E-Mail: support@onestreamnetworks.com

International Sales & Support Numbers

Madrid, Spain
34911238425

Darmstadt, Germany
4961512749098

London, UK
442033186357

Hong Kong
85258083868

Sydney, Australia
61286078412

Sao Paulo, Brazil
551139587812

Zurich, Switzerland
41435083183

Rome, Italy
390694803074

Welcome to OneStream Networks

On behalf of OneStream Networks, thank you for giving us the opportunity to serve your business by providing state of the art telecommunications products and services. We are committed to be a conscientious and dedicated partner that can deliver the solutions and technology worldwide that you need today ... and in the future. At OneStream we really get to know our partners and customers. We focus on your needs, so our solutions solve real business issues.

The reliability, security and functionality of your network solutions are our top priority. The OSN team is available to serve you before, during and after the installation. Our customers are the most important part of our business, and we work tirelessly to ensure your complete satisfaction. Should you have any questions or if you would like additional information please check out the resource center in this welcome kit to find the right team to assist.

We strive every day to achieve operational excellence and make continual improvements towards our global service delivery. Your feedback is critical for us to provide the highest quality products, services, and customer satisfaction. We invite you to complete our CSAT Survey to provide valuable information for us to exceed our goals.

Sincerely,

James J. Manetta

James Manetta
Vice President, Operations

OneStream Networks has resources designed specifically to enable our customers direct access to information and material quickly for an effective self-help experience. As always, live support is never far away, simply contact us: **support@onestreamnetworks.com.**

Account Management

Sales/Quotes Inquiries
Email: sales@onestreamnetworks.com
Email: quotes@onestreamnetworks.com

Sales Team	Name	Title	Phone	Email
1st Level	Sales	Assigned Channel Mgr	+1-(585)-563-1850 Option 2	sales@onestreamnetworks.com
2nd Level	Andy Ramos	Sales VP Global Channels	+1-(201)-778-5020	aramos@onestreamnetworks.com
3rd Level	Brian Skidmore	Sales EVP & CMO	+1-(585)-563-1852	bskidmore@onestreamnetworks.com

Service and Support Contacts

OneStream Networks has y ou covered day and night, weekends, and Holidays. Our NOC and Customer Service at **800-869-0315** or **+1-585-563-1850** is staffed 7X24 with engineers and technicians prepared to accept your call.

Service Operations/Service Delivery
Phone: **800-869-0315** or **+1-585-563-1850**
Email: support@onestreamnetworks.com

Escalation	Name	Title	Phone	Email
1st Level	Lead Engineers	Operations Lead	800-869-0315 Option 1	support@onestreamnetworks.com
2nd Level	Brendan Kyhos	Operations Mgr Trouble Reporting/ NOC	Office +1-(585)-563-1644 Cell +1-(201)-509-5295	bkyhos@onestreamnetworks.com
3rd Level	Kasey Klien	Service Delivery Mgr	+1-(585)-563-1854	kklien@onestreamnetworks.com
4th Level	Jim Manetta	VP of Operations	Office +1-(585)-563-1868 Cell +1-(585)-797-3021	jmanetta@onestreamnetworks.com
5th Level	Trey Smith	President & CEO	+1-(585)-563-1851	tsmith@onestreamnetworks.com

Billing/Commission Inquiries

Phone: 800-869-0315 Option #3
Email: billing@onestreamnetworks.com

Escalation	Name	Title	Phone	Email
1st Level	Cassie Andrecolich	Billing Analyst	+1-(585)-563-1875	candrecolich@onestreamnetworks.com
2nd Level	Jacob Kirby	Controller	+1-(585)-563-1849	jkirby@onestreamnetworks.com
3rd Level	Jeff Flynn	CFO	+1-(585)-397-7453	jflynn@onestreamnetworks.com

Data Privacy Inquiries

Phone: 800-869-0315 or +1-(585)-563-1850, Option #1
Email: privacy@onestreamnetworks.com or support@onestreamnetworks.com

TRUSTe
International Privacy Verified
Powered by TrustArc

Escalation	Name	Title	Phone	Email
1st Level	Anthony Intini	Director Business Management	+1-(585)-563-1549	candrecolich@onestreamnetworks.com
2nd Level	Brian Skidmore	Executive VP	+1-(585)-563-1852	bskidmore@onestreamnetworks.com

Privacy and Data Protection Policies can be found on our website: www.onestreamnetworks.com
All inquiries into the Privacy Office will be acknowledged with (48) business hours and respond to requests within (45) calendar days.

International Sales & Support Numbers

Madrid, Spain – 34911238425
Darmstadt, Germany – 4961512749098
London, UK – 442033186357
Rome, Italy – 390694803074

Hong Kong – 85258083868
Sydney, Australia – 61286078412
Sao Paulo, Brazil – 551139587812
Zurich, Switzerland – 41435083183

Content & Resource Guides

Partner Portal	Log-in	OneStream Networks Online Customer Portal
OneStream Networks	Website	https://www.onestreamnetworks.com/
Customer Satisfaction	Survey	OneStream Networks Partner Satisfaction Survey
Data Privacy & Protection	Info Link	Data Privacy & Protection

Appendix

- Sample Commission Statement
- Sample Work Order
- Press Release
- 2020 ChannelVision VSA Award

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Sample Commission Statement

Partner Name

Partner Name	Bill Name	Client ID	Compensation Type	Invoice Month	Commission Value	Commission Amount
Partner	Company 1	xxxxxx	IP Voice	6/1/2020	$$$$.$$	$$$$.$$
Partner	Company 2	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 3	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 4	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 5	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 6	xxxxxx	Network and Circuits	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 7	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 8	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 9	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 10	xxxxxx	Network and Circuits	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 11	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 12	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 13	xxxxxx	Network and Circuits	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 14	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 15	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 16	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 17	xxxxxx	Network and Circuits	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 18	xxxxxx	Network and Circuits	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 19	xxxxxx	Network and Circuits	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 20	xxxxxx	Network and Circuits	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 21	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 22	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 23	xxxxxx	Network and Circuits	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 24	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 25	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 26	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 27	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 28	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 29	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 30	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 31	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 32	xxxxxx	Network and Circuits	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 33	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 34	xxxxxx	SDWAN	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 35	xxxxxx	SDWAN	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 36	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 37	xxxxxx	Network and Circuits	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 38	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 39	xxxxxx	Network and Circuits	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 40	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 41	xxxxxx	Network and Circuits	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 42	xxxxxx	SDWAN	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 43	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 44	xxxxxx	IP Voice	7/1/2020	$$$$.$$	$$$$.$$
Partner	Company 45	xxxxxx	SDWAN	6/1/2020	$$$$.$$	$$$$.$$
Partner	Company 46	xxxxxx	SDWAN	7/1/2020	$$$$.$$	$$$$.$$
Partner Total					**$$$$.$$**	**$$$$.$$**

	Date:	10/9/20
	CUSTOMER ORDER FORM	
	OneStream Manager:	
	VAR/Partner Manager:	

OneStream Networks
Service Order Form
v07072020

CUSTOMER INFORMATION

Customer Name:		Site and/or Location ID:	
Authorized Point of Contact:		Main Conatct Phone:	
Street:		Fax:	
City:		Point of Contact Email:	
Country/State:		Zip/Postal Code:	

BILLING INFORMATION

Billing Customer Name:			
Billing Point of Contact		Billing Phone Number:	
Billing Address:		Billing Email:	
Billing City:		Billing PO (if applicable):	
Billing Country/State:		Billing Zip/Postal:	

DATE TO ACTIVATE ACCOUNT SERVICES / TERM

Desired Turn-Up Date		Term	**36 Months**

MONTHLY and NON-RECURRING SERVICES

Service	Description	Usage	Monthly Unit Price	Quantity	Monthly Service Charges	Equipment and One-Time Charges
OneStream Simultaneous PSTN Connections – Webex Calling - Usage-Based	Simultaneous inbound and outbound voice call path including Calling Line ID, Main Number Hunt Groups, Automatic IP Failover and unlimited no charge on-net calling.	ACTUAL USAGE	$ 7.95		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	ARGENTINA	$ 5.10		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	AUSTRALIA	$ 1.90		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	AUSTRIA	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	BELGIUM	$ 0.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	BRAZIL	$ 3.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	BULGARIA	$ 1.70		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	CANADA	$ 0.50		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	CHILE	$ 5.30		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	COLOMBIA	$ 18.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	CROATIA	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	CYPRUS	$ 7.10		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	CZECH REPUBLIC	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	DENMARK	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	DOMINICAN REP.	$ 5.10		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	EL SALVADOR	$ 7.90		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	ESTONIA	$ 1.70		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	FINLAND	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	FRANCE	$ 0.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	GEORGIA	$ 14.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	GERMANY	$ 0.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	GREECE	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	HONG KONG	$ 4.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	HUNGARY	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	IRELAND	$ 0.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	ISRAEL	$ 3.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	ITALY	$ 0.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	JAPAN	$ 5.50		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	LATVIA	$ 1.70		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	LITHUANIA	$ 1.70		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	LUXEMBOURG	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	MALAYSIA	$ 6.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	MALTA	$ 5.10		$ -	$ -

Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	MEXICO	$ 4.00		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	NETHERLANDS	$ 0.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	NEW ZEALAND	$ 2.80		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	NORWAY	$ 0.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	PANAMA	$ 6.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	PERU	$ 5.90		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	POLAND	$ 0.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	PORTUGAL	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	PUERTO RICO	$ 5.50		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	ROMANIA	$ 1.70		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	SINGAPORE	$ 5.90		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	SLOVAKIA	$ 1.70		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	SLOVENIA	$ 1.70		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	SOUTH AFRICA	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	SPAIN	$ 0.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	SWEDEN	$ 0.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	SWITZERLAND	$ 0.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	THAILAND	$ 18.00		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	TURKEY	$ 5.50		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	UNITED KINGDOM	$ 0.50		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	UNITED STATES	$ 0.25		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	VENEZUELA	$ 18.00		$ -	$ -
Local Number Portability (LNP)	Retain North American existing phone number.		$ -			TBD
Local Number Portability (LNP)	Retain International existing phone number.		$ -			TBD
Toll Free Number (U.S.)	Toll Free Number (U.S.)		$ 1.00		$ -	$ -

Usage						
Local and Long Distance Usage-US and Canada	Outbound Local and Long Distance. Billed Actual Usage per Monthly Call Detail Records (CDR) using 6/6 billing.		$ 0.0150	actual	actual	$ -
Toll Free Usage-US	Inbound Toll Free Usage. Billed Actual Usage per Monthly Call Detail Records (CDR) using 6/6 billing.		$ 0.0180	actual	actual	$ -
International Usage	International Usage per Schedule A. Billed Actual Usage per Monthly Call Detail Records (CDR).		Schedule A	actual	actual	$ -

Programming Services	Order Management, Order Implementation, Systems Design, Programming, Testing.	Included	Included	Included	Included
On-Site Implementation Services	On-Site Technical Installation and Testing.	ICB	ICB	ICB	ICB
Project Management Services	Professional Project Management	Included	Included	Included	Included

Total (USD) $ - waived

Agreement Notes:

1 This document incorporates and is signed pursuant to the Terms & Conditions as set forth at www.onestreamnetworks.com.

2 The above pricing is subject to recovery of all applicable taxes, levies and government fees.

3 Customer requested changes to accounts & services are billed in accordance with OneStream Networks Terms and Conditions.

4 Customer may, at Customer's sole discretion, place and receive telephone calls using OneStream Networks issued telephone numbers that are not located within a predefined, fixed end user physical location. If Customer elects this option, Customer acknowledges by executing this Agreement that OneStream Networks is not and cannot be in any way responsible for ensuring E-911 or 911 connectivity, and therefore 911 connectivity is the sole responsibility of Customer. Customer further agrees to fully defend, indemnify and hold harmless OneStream Networks in connection with any damages incurred as a result of non-connectivity to E-911 and 911 services.

5 Upon ten (10) days written notice to Customer, OneStream Networks reserves the right to suspend and/or discontinue Services in the event that Customer invoice balances remain unpaid.

_____   _____

Customer Signature (Authorization)   Date

_____

Printed Name / Title

onestreamnetworks.com

![OneStream Networks logo]

OneStream Networks
Service Order Form
v07072020

CUSTOMER INFORMATION

Customer Name:		Site and/or Location ID:	
Authorized Point of Contact:		Main Conatct Phone:	
Street:		Fax:	
City:		Point of Contact Email:	
Country/State:	Zip/Postal Code:		

BILLING INFORMATION

Billing Customer Name:			
Billing Point of Contact		Billing Phone Number:	
Billing Address:		Billing Email:	
Billing City:		Billing PO (if applicable):	
Billing Country/State:	Billing Zip/Postal:		

DATE TO ACTIVATE ACCOUNT SERVICES / TERM

Desired Turn-Up Date		Term	**36 Months**

MONTHLY and NON-RECURRING SERVICES

Service	Description	Usage	Monthly Unit Price	Quantity	Monthly Service Charges	Equipment and One-Time Charges
OneStream Simultaneous PSTN Connections – Webex Calling - Unlimited Usage (US & Canada Only)	Simultaneous inbound and outbound voice call path including Calling Line ID, Main Number Hunt Groups, Automatic IP Failover. Includes unlimited outbound local and long distance US and Canada usage.	UNLIMITED	$ 14.95		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	ARGENTINA	$ 5.10		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	AUSTRALIA	$ 1.90		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	AUSTRIA	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	BELGIUM	$ 0.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	BRAZIL	$ 3.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	BULGARIA	$ 1.70		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	CANADA	$ 0.50		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	CHILE	$ 5.30		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	COLOMBIA	$ 18.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	CROATIA	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	CYPRUS	$ 7.10		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	CZECH REPUBLIC	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	DENMARK	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	DOMINICAN REP.	$ 5.10		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	EL SALVADOR	$ 7.90		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	ESTONIA	$ 1.70		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	FINLAND	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	FRANCE	$ 0.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	GEORGIA	$ 14.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	GERMANY	$ 0.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	GREECE	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	HONG KONG	$ 4.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	HUNGARY	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	IRELAND	$ 0.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	ISRAEL	$ 3.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	ITALY	$ 0.60		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	JAPAN	$ 5.50		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	LATVIA	$ 1.70		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	LITHUANIA	$ 1.70		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	LUXEMBOURG	$ 1.40		$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	MALAYSIA	$ 6.60		$ -	$ -

Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	MALTA	$ 5.10	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	MEXICO	$ 4.00	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	NETHERLANDS	$ 0.60	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	NEW ZEALAND	$ 2.80	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	NORWAY	$ 0.60	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	PANAMA	$ 6.60	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	PERU	$ 5.90	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	POLAND	$ 0.60	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	PORTUGAL	$ 1.40	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	PUERTO RICO	$ 5.50	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	ROMANIA	$ 1.70	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	SINGAPORE	$ 5.90	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	SLOVAKIA	$ 1.70	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	SLOVENIA	$ 1.70	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	SOUTH AFRICA	$ 1.40	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	SPAIN	$ 0.60	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	SWEDEN	$ 0.60	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	SWITZERLAND	$ 0.60	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	THAILAND	$ 18.00	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	TURKEY	$ 5.50	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	UNITED KINGDOM	$ 0.50	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	UNITED STATES	$ 0.25	$ -	$ -
Direct Inward Dial (DID / DDI)	Local phone number (DID/DDI)	VENEZUELA	$ 18.00	$ -	$ -
Local Number Portability (LNP)	Retain North American existing phone number.		$ -		TBD
Local Number Portability (LNP)	Retain International existing phone number.		$ -		TBD
Toll Free Number (U.S.)	Toll Free Number (U.S.)		$ 1.00	$ -	$ -

Usage					
Local and Long Distance Usage-US and Canada	Outbound Local and Long Distance. Unlimited outbound local and long distance in US and Canada.			unlimited	unlimited	$ -
Toll Free Usage-US	Inbound Toll Free Usage. Billed Actual Usage per Monthly Call Detail Records (CDR) using 6/6 billing.		$ 0.0180	actual	actual	$ -
International Usage	International Usage per Schedule A. Billed Actual Usage per Monthly Call Detail Records (CDR).		Schedule A	actual	actual	$ -

Programming Services	Order Management, Order Implementation, Systems Design, Programming, Testing.	Included	Included	Included	Included
On-Site Implementation Services	On-Site Technical Installation and Testing.	ICB	ICB	ICB	ICB
Project Management Services	Professional Project Management	Included	Included	Included	Included

Total (USD) $ - waived

Agreement Notes:

1 This document incorporates and is signed pursuant to the Terms & Conditions as set forth at www.onestreamnetworks.com.

2 The above pricing is subject to recovery of all applicable taxes, levies and government fees.

3 Customer requested changes to accounts & services are billed in accordance with OneStream Networks Terms and Conditions.

4 Customer may, at Customer's sole discretion, place and receive telephone calls using OneStream Networks issued telephone numbers that are not located within a predefined, fixed end user physical location. If Customer elects this option, Customer acknowledges by executing this Agreement that OneStream Networks is not and cannot be in any way responsible for ensuring E-911 or 911 connectivity, and therefore 911 connectivity is the sole responsibility of Customer. Customer further agrees to fully defend, indemnify and hold harmless OneStream Networks in connection with any damages incurred as a result of non-connectivity to E-911 and 911 services.

5 Upon ten (10) days written notice to Customer, OneStream Networks reserves the right to suspend and/or discontinue Services in the event that Customer invoice balances remain unpaid.

_____ _____

Customer Signature (Authorization) Date

_____

Printed Name / Title

OneStream Networks Launches Cisco Webex Calling, Meetings and Teams Service for Comprehensive Global Enterprise Communications and Collaboration

Rochester, New York - December 1, 2019

OneStream Networks announced the launch of its Cisco Webex Calling, Meetings and Teams offering to provide customers with global PSTN telephony, cloud-based PBX voice services and Cisco Webex Meetings/Teams collaboration.

Cisco Webex Calling is a cloud-based, communications solution, packed with all the enterprise-grade features of an enterprise PBX and integrated with Webex Teams and desktop endpoints. By adding Webex Meetings, the service delivers the most complete bundle on the market bearing the trusted Cisco Webex brand fully delivered, managed and supported by OneStream Networks. Webex Calling makes it easy for customers to move to the cloud at their own pace by bringing all the functionality needed together for calling and collaboration in one simple global package.

As a Cisco Service Provider partner, OneStream Networks provides global PSTN telephony through Cisco's secure Webex Calling platform, offering full enterprise calling, PBX features and Contact Center services. With all PSTN services run on OneStream's natively-integrated global voice network, OneStream Networks addresses medium and large enterprises with a global cloud calling solution that offers low latency, security and scalability utilizing a single Cisco Flex license plan, from a single service provider.

> **OneStream Networks' Cisco Webex Calling offering enables customers to take advantage of a complete global communications service which is tailored to the end-user experience, enabling voice, collaboration, and video optimized for desktops, remote workers and mobility users. OneStream's unified suite of cloud communication solutions has been developed to empower employee's collaboration, driving efficiency and productivity resulting in greater flexibility, business agility and ROI.**

"For over 16 years, OneStream Networks has led the market in providing innovative cloud communications solutions that deliver solutions for our customers globally. Businesses have changed significantly in the way that they work, with more companies transforming to a distributed, global, unified voice/data/video workspace. Our goal is to enable digital transformation, delivering greater agility, engagement and ROI to our customers." says Brian Skidmore, CMO and EVP Sales at OneStream Networks. "We're excited to add Cisco Webex Calling, Webex Meetings and Webex Teams to our world-class portfolio of services, providing a single-source global solution for complete enterprise communications."

OneStream Networks is now delivering Cisco Webex Calling, Webex Meetings and Webex Teams service globally in 60+ countries. Webex Calling, Meetings and Teams provided by OneStream Networks allows customers to have a complete suite of communications and collaboration tools and are available through Cisco's FLEX licensing plan enabling cost-effective migration and options for current and new Cisco customers.

About OneStream Networks

OneStream Networks, a Cisco Premier Partner, is purpose-built for enterprise-grade cloud-based SIP trunking, unified communications, contact center services, data networking and security services. With availability in 200+ countries, global strategic peering networks, geo-redundant POPs and multi-provider SD-WAN and MPLS transport options, OneStream delivers unparalleled scope and reach for advanced cloud-based Voice, Unified Communications, Contact Center, Data and Security. OneStream has become the standard for enterprise customers, VARs, and agents looking to create cost-savings, consolidation, vendor reduction and simplified management of single site and multi-site, multi-national applications. Customers and VARs/Agents count on OneStream for certified voice and data solutions and best-in-class performance, reliability and support. For more information, visit http://www.onestreamnetworks.com.

About Cisco

Cisco (NASDAQ: CSCO) is the worldwide technology leader that has been making the Internet work since 1984. Our people, products, and partners help society securely connect and seize tomorrow's digital opportunity today. Discover more at thenetwork.cisco.com and follow us on Twitter at @Cisco.

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OneStream & Cisco

CSP Communications **Deployments of the Year**

2020 VISIONARY SPOTLIGHT AWARDS

CHANNELVISION WINNER

OneStream deployed Webex Calling, Teams and Contact Center for a $1.4 billion company with 6,000 employees across 27 locations and four continents. Calling and Contact Center paired with OneStream Networks delivered a collaboration solution with global reach and centralized administration over a single pane of glass. The solution was coupled with OneStream's Global PSTN and deployment services. This was a 2,000 initial subscriber booking ($1M) with additional ramp planned for Q3.

OneStream Differentiators

Best-in-Class Services

OneStream Networks is purpose-built for enterprise-grade cloud-based SIP trunking, SD-WAN, Cloud PBX and Contact Center Services.

- Global Cisco Webex
- Webex Calling
- Webex Contact Center
- Webex Teams
- Global PSTN Replacement in over 80 countries
- Cloud Calling PSTN Partner for Cisco Webex Calling VAR
- Certified SIP trunking

The Voice of the
Digital Transformation

Network Flexibility

Enable QoS-based voice with existing or new MPLS WAN networks, Software Defined Networks (SDN) or public Internet.

OneStream has pre-integrated the world's leading carrier networks, enabling customers to add QoS-based voice without adding network/circuit costs. Or, customers can choose from new OneStream global MPLS, new Internet or may reuse existing Internet connections globally.

Local-to-Global Reach

With TrueGlobal^SM customers enjoy seamless voice capabilities, from single-sites to multi-sites to multi-nationals, with the industry's most extensive worldwide local phone number and service coverage.

With OneStream, customers can pursue their global voice and UC goals with 100% assurance that the end-user experience will be the same as traditional Telco services.

TrueGlobal^SM Highlights:

- 200+ Countries/8000 cities
- New DIDs and Porting DIDs
- Localized In-Country Dial Plans
- International Toll Free Services (ITFS)
- Integrated Emergency Services and E911

Performance and Support

Purpose-built for enterprise-grade voice services, the OneStream architecture offers unparalleled quality, performance, reliability and scalability.

With geo-redundant, meshed and mirrored data centers and networks, OneStream provides a zero-outage performance network and backs performance with industry- leading Service Level Agreements (SLA), white-glove global deployment, global support and 24/7/365 NOC.

Performance Highlights:

- Gero-redundant systems and services
- Meshed and mirrored global data centers
- Zero-outage design for Business Continuity/DR
- Most inter-connected global voice network

For product information, partnering or pricing.
800-869-0315 or +**1-585-563-1850**, press **option 2.**

onestreamnetworks.com

Overview

Headquarters: Rochester, NY

- Over 500,000 end points deployed globally
- 15+ Years of Profitable Growth, debt free
- Geo-Redundant, Worldwide SuperPOP Data Centers
- Cisco Premier Certified Partner
- Service Coverage in over 200 countries

Services Sold

- Global Cisco Webex Calling, Webex Contact Center, Webex Meetings/Teams
- In-Country Dial Plans with Calling Line ID and Special-Digits, and Emergency Services Compliance
- Global PSTN Replacement in over 80 countries
- Cloud Calling PSTN Partner for Cisco Webex Calling VAR
- Global DID/DDI and Number Porting
- Global SIP Trunking – Avaya, Cisco, Microsoft
- Global Managed SD-WAN+
- Global Managed Security+
- Global MPLS, DIA, Broadband, and BYO MPLS
- Global Service Delivery/Deployment and End-to-End 24/7 Support

Elevator Pitch

OneStream Networks is purpose-built for enterprise-grade cloud-based SIP trunking, SD-WAN, Cloud PBX and Contact Center services. With availability in 200+ countries, global strategic peering networks, geo-redundant POPs and multi-provider MPLS transport options, OneStream delivers unparalleled scope and reach for SIP trunking and Cloud PBX/UC/CC services. OneStream has become the standard for enterprise customers, VARs, and agents looking to create cost-savings, consolidation, vendor reduction and simplified management for single site and multi-site, multi-national voice applications. Customers and VARs/Agents count on OneStream for certified solutions (Cisco and others) and best-in-class performance, reliability and support.

Key Features/Differentiators

Global Presence: Global data centers and local peering relationships globally (200+ countries)
Global Origination: Port existing numbers and/or assign new DID/DDI numbers globally
Call Termination: In-country toll free and special digit localization
Global Localization: UCaaSend points and SIP trunks customized to the country of deployment, i.e. in Germany, expect German text on display and German prompts in voicemail. Also expect to "hear" the appropriate ring tones when calling out or when being called... as you would expect from the legacy provider
Resilience and Reliability: Multiple core data centers are HA and Geo-Redundant for maximum performance and business continuity
Digital Transformation: Crawl-Walk-Run strategies that enable customers to migrate from traditional to Next Generation cloud-based voice and collaboration solutions

Ideal Customer Profile

- Multiple locations, domestically or multi-nationally
- 100+ employees
- Seeking digital transformation for Voice, Data Network, Security, etc.
- Is deploying a geographically distributed premise-based voice solution such as an Avaya, Cisco, or Microsoft and requires a trusted PSTN provider for ALL locations
- Desires a fully managed Cloud PBX solution across ALL locations

Qualifying and Technical Questions

Business Big Picture Questions

- How many vendors do you manage for voice, data and CPE across your network?
- How many different PBX manufacturers and vendors are in the mix?
- Are you considering migration to the cloud?
- Is your trunk-capacity requirement determination calculated per location; potentially causing over-trunking when considering the entire voice community at large?
- Are you having difficulties finding competitive solutions in certain locations/countries?

Technical Questions

- Phone system types per location, numbers of end points per location
- Business-critical features and requirements per location (i.e. IVR, Contact Center, Failover, etc.)
- Concurrent call requirements per location
- Bandwidth requirements per location for voice, data and Internet
- Suppliers and supplier types (voice, Internet, MPLS, CPE vendor)
- Wish list of desired features and functions (what's missing today?)

Did You Know?

OneStream Networks Account Teams are available to directly support you and your customers with on-site discovery and solution design.

For product information, partnering or pricing.
800-869-0315 or **+1-585-563-1850**, press **option 2**

sales@onestreamnetworks.com
www.onestreamnetworks.com

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