



MATT WEAVER

Residential and Commercial Land Brokerage
Principal

PROFILE

Matt Weaver specializes in the sale of land properties in various stages of development throughout San Diego County and the Inland Empire.

EXPERIENCE

2003 to present: Principal – Lee & Associates

Notable Achievements Include:

- 2019: 52 land transactions sold or pending
- 2018: #1 Producer (Highest individual production in history of Lee & Associates-North San Diego County)
- 2013: #1 Producer – Lee & Associates-North San Diego County
- 2013-2018: Top 3 Producer – Lee & Associates-North San Diego County
- 2016: "Top Producer Under 40" – San Diego Business Journal
- Member of Lee & Associates Executive Committee
- Achieved Partner status within three years of start date
- Over 350 land transactions: 2013–2019

Notable Recent Transactions Include:

- \$7,750,000 | 2.18 Acres | 5150 University Ave – Self Storage Redevelopment
- Confidential | 90 Acres | Oceanside Drive In
- \$21,000,000 | 245 Units | Cypress Ridge – Temecula
- \$9,450,000 | 2 Acres | Solana 101 – Solana Beach
- \$25,000,000 | 1,750 Units | Altair Masterplan – Temecula
- \$21,000,000 | 410 Units | Vista
- Confidential | 180 Acres | Encinitas – Perkins Ranch
- \$40,000,000 | Ground Lease | Mission San Luis Rey
- \$7,650,000 | 24 Units | La Jolla
- \$35,000,000 | Broadway & C Block | Downtown San Diego
- \$5,985,000 | 542 Units | Murrieta
- \$6,500,000 | 259 Lots | French Valley – Murrieta
- \$4,100,000 | .90 Acres | 1602 Coast Hwy – Oceanside

EDUCATION

- Master of Business Administration, University of San Diego Class of 2004
- Bachelor of Science in Business Administration, University of San Diego Class of 1998
- State of California Real Estate License
- University of San Diego football and lacrosse participant

COMMUNITY INVOLVEMENT

- San Diego North Economic Development Council
- Urban Land Institute Member (ULI)
- Building Industry Association (BIA)
- National Association of Industrial and Office Properties (NAIOP)
- Carlsbad Chamber of Commerce
- Solana Beach Chamber of Commerce

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PARTIAL CLIENT LIST

- ▶ Ambient Communities
- ▶ Bank of America
- ▶ California Bank & Trust
- ▶ California West
- ▶ City of Carlsbad
- ▶ City of San Diego
- ▶ Cornerstone Communities
- ▶ D.R. Horton
- ▶ Fairfield
- ▶ Hallmark Communities
- ▶ KB Home
- ▶ Lennar
- ▶ MBK
- ▶ McKellar & McGowan
- ▶ Meritage
- ▶ New Home Co
- ▶ Pulte
- ▶ Rancon Group
- ▶ Richmond American
- ▶ Shea Homes
- ▶ Suncal
- ▶ Toll Bros.
- ▶ Trammel Crow
- ▶ Wells Fargo Bank
- ▶ Zephyr Partners