



2018

annual summary

2018

the next chapter





For Every Village, 2018 was one of those **core-shaking, identity-shifting** trials by fire. But as He always does, our God showed himself bigger than it all. It's a good thing, too. We needed it. There were times during the year when we wondered how God would sustain the ministry, but by year's end, it was obvious to see He was forging an even stronger future for Every Village.

In March, we experienced a jolt when the Executive Director of 12 years unexpectedly resigned. With no transition plan in place, there was a lot of soul-searching to determine the next steps. In the midst of the uncertainty, God began to make clear that his plans for Every Village in South Sudan were **far beyond any one person or program**.

The Board of Directors asked me to lead us through the transition. As I stepped into the Executive Director role in April, I immediately committed to an extensive review of **our strategy, our personnel, and our finances**. And it didn't take long to recognize the core strength of Every Village – our South Sudanese team. We had 38 men and women in South Sudan working hard every day to bring the Good News of Jesus to their people.

Even as we recognized our strengths, we also faced our short-comings head-on. Every Village had long been an American organization committed to serving the South Sudanese. But if we wanted to build a sustainable ministry primed for lasting impact, we knew **we needed to shift to become a South Sudanese ministry supported by Americans**.

Such a shift has a ripple-effect across every part of any organization, and for us it was no different. As God started to make these changes, I was thrilled to see how he was redeeming the toughest year in our history **to build a more sustainable ministry** in the end. I wouldn't have it any other way.

Andrew Brown
Executive Director



W A T E R

what we're going to continue

Clean water is still the single largest physical need in South Sudan. Providing access to this valuable resource remains a priority for our ministry and will continue to be a pillar of our work. We drilled an additional 10 new water wells in 2018 taking our total to 149 water wells all-time.

what we're going to change

After years of focusing on drilling new water points with no maintenance plan, we knew that many of our old infrastructure was headed for breakdown. We have committed to supplementing our drilling program with a spare parts and maintenance program able to keep clean water sustainably flowing in South Sudan for years to come.

R A D I O

what we're going to continue

Radio continues to make a huge impact on the world's newest nation. Our stations remain some of the most popular in their listener regions, and with the mass distribution of solar radios, we are able to broadcast the gospel to hundreds of thousands every day. We distributed another 12,000 radios in 2018 taking our total to 100,000 radios distributed all-time.

what we're going to change

We had previously been working toward moving radio stations to local financial ownership. This will continue to be a priority, but in addition to financial sustainability, we are committing to a greater emphasis on investing in local leadership sustainability as well. This starts with a vision to raise up South Sudanese leaders within Every Village. To that end, we promoted one of our long-time South Sudanese employees to become Radio Director, the first director position filled by an African.

MISSIONARIES

what we're going to continue

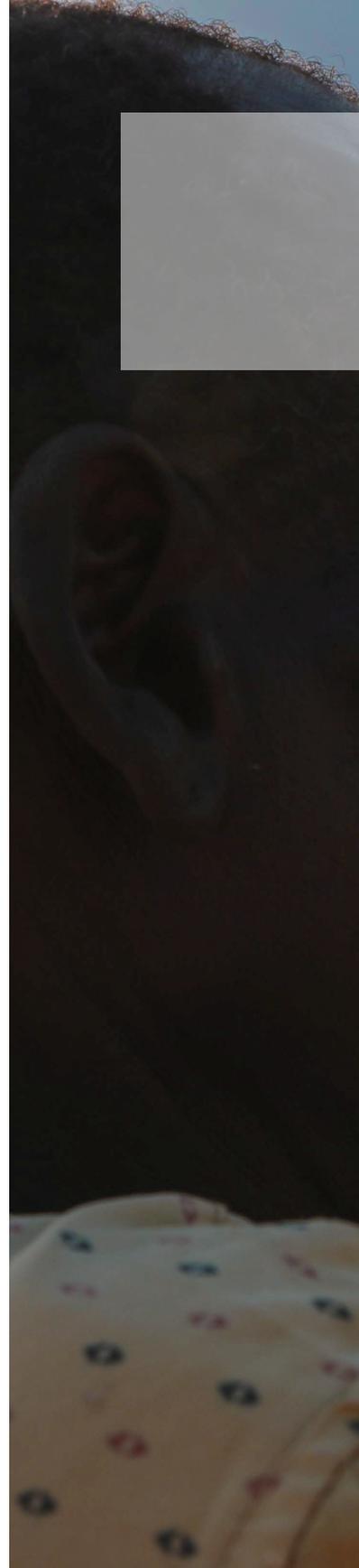
The people of South Sudan are still very hungry for biblical training and discipleship. Raising up the next generation of Christian leaders in South Sudan remains a core tenet of our mission. We will continue to host pastor conferences and Bible workshops for short-term training needs. We will also look for long-term discipleship training opportunities through partnership and future hiring.

what we're going to change

From 2013 through 2018, we recruited, sent, and supported western missionaries to live in South Sudan. This program produced many long-term relationships that continue to bear fruit. However, this program was extremely expensive to run and very difficult to maintain. Thus, we made the decision to close our western missionary program and hand the leadership of the daily ministry to our South Sudanese staff. This localization of leadership will be an ongoing point of emphasis for us in the years to come as we seek to build a ministry around sustainability and high-return impact.

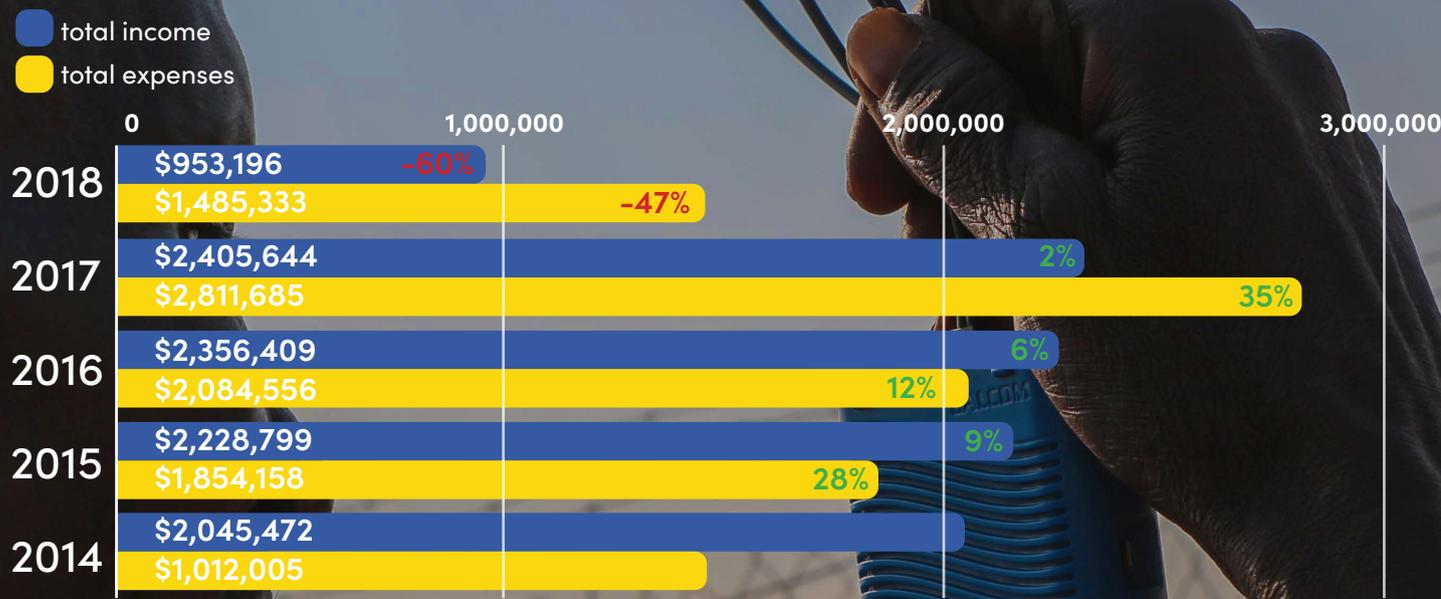
FINANCES

Our numbers across the board in 2018 took a huge hit due to confusion surrounding the unexpected leadership transition. Our budget decreased by 60% as we lost two-thirds of the previous year's donor base. Much of this was a result of cancelling traditional Every Village events such as the Houston Gala and the 5K Run for Radios. We learned to tighten our belts and become a more efficient ministry. We cut as many overhead costs as possible and thankfully, were able to keep all of our staff in Africa, which was our top priority.



2014-2018

income and expenses



donors

Year	donor number	% change
2018	375	-67%
2017	1,153	-25%
2016	1,541	19%
2015	1,298	10%
2014	1,181	

program expenses

Year	expenses	% of total expenses
2018	\$933,227	63%
2017	\$1,961,574	70%
2016	\$1,424,018	68%
2015	\$1,337,374	74%
2014	\$1,012,005	70%



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