

Do you have significant experience in b2b multi-platform advertising and sales?

Need to work for a small yet quickly developing and entrepreneurial media organization helping brands to navigate through the static to a unique, dynamic business position?

Do you describe yourself as an independent person that could assume the responsibility to keep building our client portfolio?

Is it your description? If so, keep reading.

## **The Company**

Our business is a small, fast-growing, and very entrepreneurial media company with big ambitions to help enterprises reach the next level with their brand and marketing efforts. Our portfolio span print and digital and, our audience reach is growing each month.

### **About this Advertising Account Manager position**

As an Advertising Account Manager of our b2b portfolio, you will help us to reach as many potential clients as possible.

We want to create value for all businesses around us, and you have to help us to send our message across the channels where our potential clients could receive it.

Other members of the team will help you in this adventure. However, you will be responsible for the process, and you will be 100% sales focused.

### **Necessities for this Advertising Account Manager position**

- Highly relevant b2b multi-platform experience.
- Somebody hungry to have a positive impact at a small, developing business.
- Someone confident, articulate, and mature.
- Someone able to embrace the autonomy of the role and focus on getting results.
- Someone powerful at new business and account management.

While our company has its headquarters in Southern Humboldt, California, this role will require a combination of home and office-based working. We are not a traditional company, so we are open to all kinds of arrangements given you get the job done. However, we would need someone living in Northern Mendocino, Humboldt County for this role.

If you think that sounds like you, please apply.