

Entrepreneur in Residence (3-12 months).

At Ciara we are building the next generation of business software to make the lives of people everywhere, everyday, much easier. We believe you should be able to conduct all your important tasks with the help of your personal digital assistant right when you need it. Manual entry and note-taking are things of the past and using your voice to complete tasks is the future.

YOUR OPPORTUNITIES.

- ✓ Conduct market and customer research, evaluate market opportunities. Draft, implement, & measure success of manual and automated marketing & sales campaigns.
- ✓ Together with the Ciara founders and the Ciara team develop and execute go-to-market strategies. Own your sales cycle, from prospecting to closing deals.
- ✓ Gather customer feedback to generate ideas for the product vision and roadmap. Constantly suggest and implement improvements in all Ciara processes.

This position is for you if you are looking to start your own business soon and gain some initial experience in an early-stage startup. You can learn first-hand from the experienced founders and Ciara team and get insights into all departments and processes. Your position as an entrepreneur in residence can last between 3 to 12 months. It might even lead to a full-time role at Ciara.

YOUR PROFILE.

- ✓ You are a student in or recently graduated from the field of business, communications, or sales.
- ✓ You speak native-level English. German language skills are not required but a plus.
- ✓ You have solid organizational and prioritization skills.
- ✓ You are a strategic thinker who enjoys finding out-of-the-box solutions to complex problems.
- ✓ You have an analytical mind, taking initiative and accountability for your own projects.

WHY CIARA?

- ✓ We foster a culture of fast progress, open communication, and personal advancement. You'll learn what it takes to build a young company and get your own ideas to work.
- ✓ We work and celebrate as one strong team and support you to reach your goals. Individual learning is important to us and we'll help you make huge steps forward in a short time.
- ✓ We pay a competitive salary and provide you with all the personal freedom you need to get your job done your way.

**Does this match your expertise, experience, and aspirations?
Apply here - no cover letter necessary.**

[Apply now!](#)