



Liability  
Protection

Safety



Security

Productivity  
Transparency

# WORKSITE TECH

SECURITY AND ACCESS SERVICES

# Are you prepared for the daily risks your business faces?

## Why Worksite Tech Security and Access Services

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### Liability Protection

- The average worker's compensation liability lawsuit settlement is **\$21,800** with many settlements reaching over **\$1 million**.



### Safety

- According to the U.S. Bureau of Labor Statistics, **more than 8,000 American employees are injured** on the job every day...many of whom aren't authorized to be in the area in which they are injured.



### Security

- In the United States, employee theft costs businesses approximately **\$50 billion** each year.
- **Small and medium-sized businesses account for an estimated 68%** of employee theft cases.



### Productivity Transparency

- Lost work due to a lack of productivity is estimated to cost American businesses in excess of **\$650 billion** each year.

# About Worksite Tech's Security and Access Services

Worksite Tech is the combination of the capabilities of four merged companies, built to provide the holistic suite of software, services, and support to help our clients enable smoother transactions, reduce costs, and increase profitability. As a part of these capabilities of four merged companies, Worksite Tech offers technology integration services that extend Worksite Tech software in areas such as Time & Attendance and Access Control using Averics software.

- Worksite Tech's four merged companies have **over 20 years of experience** in delivering access control and time & attendance services.
- Worksite Tech guarantees to offer its Security and Access Services **at least 10% less** than any comparable quote for an access control system.
- With **19 add-on modules**, Worksite Tech's Averics software allows users to customize a security and access control system that best fits their needs.



**Bill Boswell**  
Chief Operations  
Officer



**Mark Sanders**  
Security and Access  
Services Lead

*Worksite Tech has provided services to a diverse group of clients across the country.*

# Are you one of the personas identified below?

Who needs Worksite Tech's Security and Access Services

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## Liability Protection

- Senior Executives
- In-House Counsels
- Environmental Health and Safety Directors and Managers



## Safety

- Risk Managers
- Site Managers
- Operations Officers
- Safety Managers
- Material Handlers
- Facility and Warehouse Managers



## Security

- Security Managers
- Risk Managers
- Site Managers
- Operations Directors
- Information Technology Staff
- Facility and Warehouse Managers

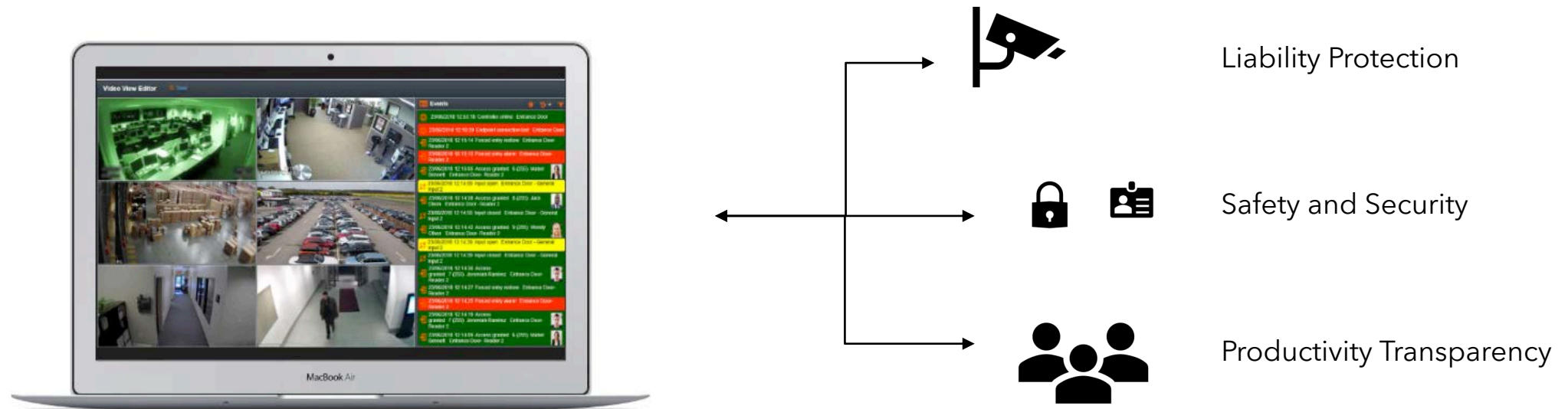


## Productivity Transparency

- Chief Operating Officers
- Accounting Associate
- Team Leads and Supervisors
- Site Managers

# Worksite Tech delivers value throughout an organization

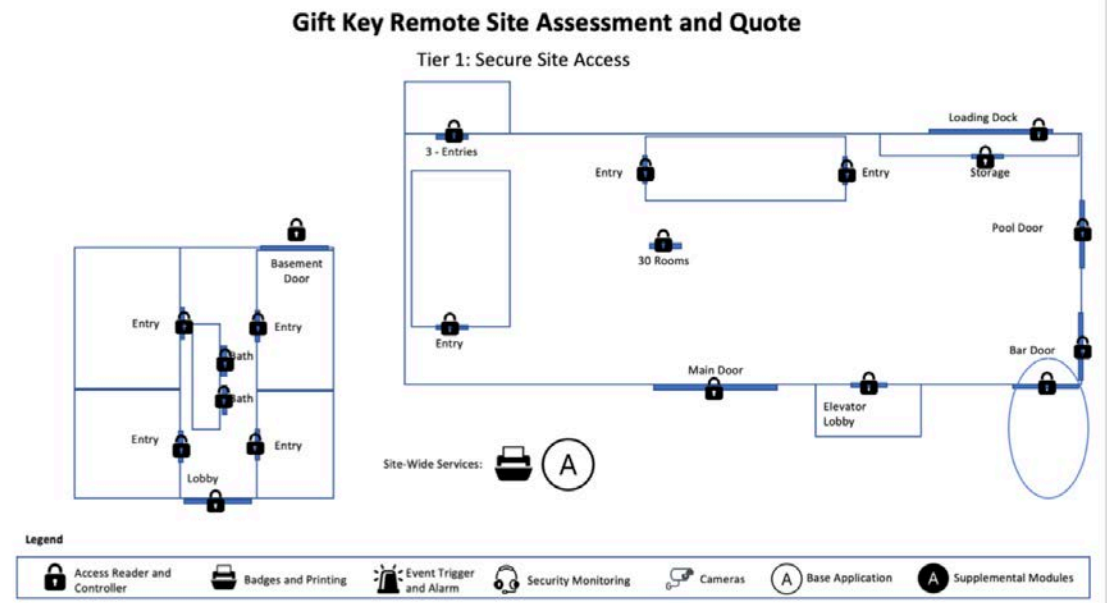
Worksite Tech's Security and Access Services connect **all personas** on a worksite, in an operations facility, or in a standard office environment by streamlining access control, time & attendance, and security data individuals need in their day to day role, providing **liability protection** and enhancing the **safety, security,** and **productivity transparency** of your organization.



# Service Tiers

**Worksite Tech provides a full range of services to deliver uniquely-catered security and access control to its clients. Worksite Tech's Security and Access services:**

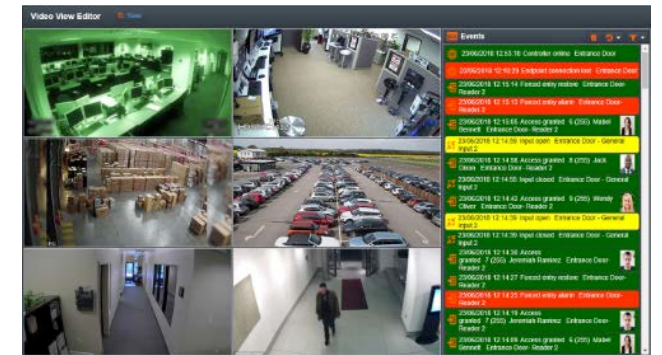
- Remote Site Assessment and Quote Building
- Tier 1: Secure Site Access
- Tier 2: Access and Integrated Security
- Tier 3: Advanced Access Security



# How does the buying process work?



[Click here](#) to watch the process in action.



# What does it cost?

- Through Worksite Tech's Remote Site Assessment, our team of specialists work with you directly to design a system that **best fits your organization's needs**. Our team then uses the results of your assessment to provide a 3-Tiered quote report.
- On average, a Tier 1 installation costs roughly **\$15,000**.
- Worksite Tech guarantees a cost at least 10% less than any comparable quote** for access control systems with software and hardware that integrate seamlessly and function 100% of the time.

Tier 1- Secure Site Access		
Item	Quantity	Total
<b>Card Readers and Controllers</b>		
HID-V1000 EVO VertX network controller	1	\$ 981.50
HID-V100 VertX2 reader interface panel	4	\$ 1,950.00
HID MultiCLASS SE RP40 Reader	4	\$ 1,040.00
<b>Backup Reader</b>		
HID-V100 VertX2 reader interface panel	1	\$ 487.50
HID MultiCLASS SE RP40 Reader	1	\$ 260.80
<b>Printing Capabilities (Optional)</b>		
HID Card Printer	1	\$ 1,267.50
HID Color Ribbon for Card Printer (250 images per cartridge)	2	\$ 104.00
HID Prox Cards ISO Prox II, 26 bit	50	\$ 310.00
<b>Averics Software</b>		
AV-UNT-ENT (AvericsUnity Security Management System-Enterprise Edition)	1	\$ 1,120.00
AV-UNT-ENT-RDR (1 Reader License for ENT edition)	4	\$ 644.00
AV-UNT-BGP (Badge designer module)	1	\$ 770.00
Installation, Training, Freight, Maintenance		\$ 6,950.00
<b>Total</b>		<b>\$ 15,885</b>



# What is the Value

Is your organization financially prepared for any category of daily risk? For all categories?

Value Driver	Security	Safety	Liability Protection	Productivity Transparency	Total Annual Value
Annual costs associated with accidents and theft in workplace	U.S. Annual Average <b>\$15,450</b>	U.S. Annual Average <b>\$21,000</b>	U.S. Annual Average <b>\$24,000</b>	U.S. Annual Average <b>\$50,000</b>	Worksite Tech cost is a one-time cost in year 1, add \$15,000 to total below after Year 1
Annual Savings by installing a minimal Tier 1 Worksite Tech system (avg. \$15,000)	<b>\$450</b>	<b>\$6,000</b>	<b>\$9,000</b>	<b>\$35,000</b>	<b>\$50,450 - Year 1</b> <b>\$65,450 - Year 2+</b>

# Next Steps

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- Did you watch the process in action videos? If not, please watch the videos.
- [Click here to Schedule a Call](#) or email [mark@worksitetech.com](mailto:mark@worksitetech.com) to discuss how Worksite Tech's Security and Access services can best help your organization with a Worksite Tech team member
- [Click here to complete the remote site assessment](#) by providing specific details about your worksite and your organization's needs
- Worksite Tech specialists will create your [unique system report and quote](#) and schedule a meeting to discuss your installation options and value proposition
- If interested, it takes less than 4 weeks to sign quote and begin to use services