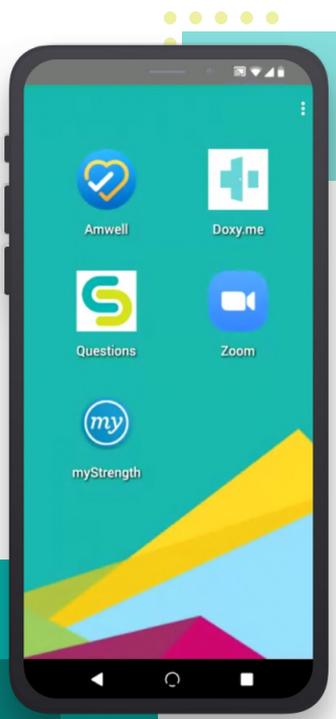


Mobile device lending solutions for risk adjustment

Device lending solutions for virtual risk adjustment and wellness visits enable you to reach under-connected members and increase reimbursements.

A pre-configured mobile device with sufficient mobile data is mailed to your member ahead of the visit; it is returned, refurbished and sent to the next member.



The Sano Advantage

- Reach members you otherwise could not reach with telehealth
- Increase your assessment submission rates by double-digits
- Decrease your per visit costs by +25% compared to in-home
- Offload logistical burden of managing device fulfilment and mobile connectivity
- Comply with all required telecom and healthcare privacy and security standards

Telehealth has become an essential modality for risk adjustment and wellness visits and will continue to be so for the foreseeable future.

However, many vulnerable members lack access to telehealth due to:

- Lack of broadband at home
- Inadequate devices and/or mobile data plans
- Limited digital literacy

According to a recent study, 70% of clinicians cite patient mobile technology challenges as the #1 barrier to telehealth access.¹

¹ 2020 COVID-19 Health Coalition study

Turnkey mobile device lending solutions



- Customized to your requirements
- Preconfigured to support your telehealth specifications
- Embedded telehealth access links - no downloading
- Carefully curated screen design for member convenience and ease of use
- Delivered directly to members, ready-to-use out of the box
- Highly reliable access to national and regional telecom networks for persistent connectivity
- Fulfillment capabilities to support high volume orders in a timely fashion and cost effectively
- Centralized remote device monitoring, management and updates
- Extensive customer support for health plans and members

“Our payor clients are thrilled with the Sano solution because it enables us to complete visits with a large number of members who are otherwise unreachable. Without Sano’s technology and logistics expertise, we could not have executed as successfully.”

- Marisa Smith, Episource

