

## PRINCIPAL

# Cory Wendt

*Cory Wendt is a principal with Baker Tilly.*



### Baker Tilly US, LLP

4807 Innovate Lane  
Madison, WI 53707  
United States

T: +1 (608) 240 2677  
[cory.wendt@bakertilly.com](mailto:cory.wendt@bakertilly.com)

[bakertilly.com](http://bakertilly.com)

## Education

Bachelor of Science in finance  
and management  
University of Minnesota Carlson  
School of Management

Cory provides analytical, operational and project development consulting support to manufacturing and distribution clients. Leveraging more than 18 years of relevant experience, he helps clients manage financial analytics, optimize the supply chain and achieve comprehensive project development for large capital expenditures.

Prior to joining Baker Tilly, Cory served as vice president of corporate development for a privately held renewable energy company where he was responsible for capital sourcing, project development and transfer of technology to strategic partners. He began his career as an analyst for a Chicago-based private equity firm.

## Specific experience

- Advanced analytics and financial modeling: Use of statistical scenario modeling and data visualization to support the business case for the prospective expenditures being considered by the company's ownership, board and/or funding parties
- Supply chain optimization: Identification of system-wide cost savings via a new strategic siting effort, restructuring of the existing manufacturing operation environment and/or creation of a new product mix to enhance performance at a given plant and support new capital investment
- Project development: Project management from ideation to delivery with the executive stakeholders (finance, operations, accounting, engineering), overseeing the project development process and interaction of all key stakeholders among developers, lenders and the owners' engineering teams
- Manages rollout of emerging or existing products, services or technologies with a comprehensive go-to-market strategy
- Develops offering materials and financial due diligence support with an emphasis on optimal deal structure and business valuation analysis
- Identifies capital needs and assists with sourcing of debt, equity and state or federal grant funding
- Supports closing agreements for project and private equity offerings

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## **Industry involvement**

- American Dairy Products Institute
- Associated General Contractors of America
- American Public Power Association
- Brewers Association
- California League of Food Processors
- Center for the Return of Manufacturing (CFRM), Baker Tilly
- Food Northwest
- Grocery Manufacturers Association
- International Dairy Foods Association
- Midwest Food Processors Association
- National Association of State Energy Officials
- Wisconsin Dairy Products Association

## **Thought leadership**

- The Inflation Reduction Act Promotes the Nation's Energy Security, Area Development
- "Data-driven decisions: using and protecting your data to grow," Baker Tilly e-book
- "Integrated planning for food processing facility expansion," Area Development
- "The data-driven manufacturer", Baker Tilly e-book
- "How companies can get the utility packages they need," Area Development
- "Moving biogas projects forward: a closer look at the tools used and steps taken to complete a project", American Biogas Council webinar