



"I am beyond impressed, grateful, and humbled by what our team has accomplished. We are truly building a step change for all analytical chemistry. As we step into our next phase of growth, I know that the best asset we have built is our incredible team."

-CEO, Jeff Williams

Want to know what's been going on with Exum Instruments lately?

From receiving a major grant to presenting in person for the first time in over a year, this quarter has been filled with excitement and thrills. Plus, keep scrolling and we'll give you a sneak peek at what's to come next quarter...

We hope you enjoy this update!

July- Sept 2021

Exum Awarded SBIR Phase I Grant



Exum is thrilled to announce we have received our first Small Business Innovation Research (SBIR) Phase I Grant! The National Institute of Standards and Technology (NIST) has awarded funding for our project, "An Innovative Mass Spectrometer to Simplify Materials Characterization for Additive Manufacturing." These funds will accelerate the commercial development of our technology for additive manufacturing applications. We are honored and excited to start our journey through the impactful SBIR Program.

CDO Josh Ulla Presented at Enercom

Exum was honored to be one of the presenting companies at the 2021 EnerCom, Inc. Oil and Gas Conference. This in-person event in Denver offered investment professionals the opportunity to listen to the world's key senior management teams present their plans to drive development, fund operations, generate cash flow, and return value to shareholders; and provided industry professionals a venue to learn about important energy topics affecting the global oil and gas industry.



CEO Jeff Williams Presented at Virtual Emerging Tech and Innovation Showcase



Hosted by GovShop and Raj Sharma, this showcase was about building awareness of emerging and innovative solutions in the market that have the potential to address critical government missions, all the while lowering barriers and costs for small businesses to present their capabilities to government and buyer audiences at NO cost.

1,000 Followers on LinkedIn!

We'd like to say a special thank you to all of our supporters who helped us reach this milestone -and for keeping up with our crazy journey as a hardware technology startup.

Not following us yet? Hit the icons below and give us a follow on all of our platforms -we would love for you to join our community!



Exum Is Finalist for the MassChallenge 2021 Accelerator Program

We are proud to announce that Exum Instruments is a finalist for the MassChallenge 2021 accelerator program! We will join more than 200 other businesses and gain access to MassChallenge's global network, world-class mentoring from industry experts, tailored programming, and unrivaled access to corporate partners. We are so honored to be a part of this inspiring MC21 cohort! We are over a month into the program, so impressed by the powerful initial connections we have made.



BDM Ellen Williams Presented at the West Slope Startup Week



This program is created by the business community and is built around themes that represent it on the western slope. This is a region of makers, builders, and techies.

Ellen's session called "Technical Storytelling: Even the Best Products Don't Sell Themselves" was such a success! Big thanks to all the attendees who participated in our virtual workshop. We truly appreciate all the great questions and engagement.

Upcoming Events

- **Sept. 26th - Oct. 1st, 2021 in Denver, CO, and Virtually**
International Meeting for Applied Science and Energy (IMAGE)

- **Oct. 4th, 2021 Virtually**
Denver Startup Week 2021

- **November 1-5, 2021 in Anaheim, CA, and Virtually**
ASTM International Conference on Additive Manufacturing (ASTM ICAM 2021)



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