



FIRM PROFILE

WHO WE ARE?

Founded by Mohamed Eissa in 1959, our firm operated as a boutique law firm, advising and representing a broad range of individuals, corporate and commercial clients in the fields of dispute resolutions, commercial transactions and criminal proceedings.

We focus on delivering high quality tailored legal advice and representation with the aim of building long-term and successful relationship with our clients.

WHAT WE DO?

We advise and represent local and international entities operating in the fields of banking and finance, facility management, information technology, infrastructure, insurance, real estate, renewable energy and pharmaceutical.

Our understanding of the commercial needs of our clients, along with our profound legal expertise, allow us to provide the most suited and pragmatic advice.

Being a full-fledged law firm, our practice area includes anti-trust, capital markets, corporate and commercial, dispute resolution, employment, financing, intellectual property, mergers and acquisitions, and tax.

PRACTICE AREA

- Anti-trust
- Financing
- Mergers and acquisitions
- Corporate and commercial
- Dispute resolution
- Employment
- Tax
- Capital Markets
- Intellectual property

ANTI-TRUST

We advise our clients on identifying the triggers of filing a post-closing notification in accordance with the applicable laws. We further assist our clients with preparing, finalizing and filing the required notifications with the Egyptian competition authority and the common market for eastern and southern Africa.

FINANCING

We advise borrowers and lenders from a large panel of local and international clients in connection with securitization, loan finance, project finance, leasing and asset finance, derivatives, and restructuring and insolvency.

MERGERS AND ACQUISITIONS

We advise and assist buyers, sellers and financial advisers on both private and public transactions. We coordinate with our international partner law firms on all aspects of complex multi-jurisdictional operations in relation to mergers and acquisitions, tax, anti-trust, financing, and performing the necessary diligence.

CORPORATE AND COMMERCIAL

Corporate and commercial services are the core of our practice. We assist and advise a range of local and international clients on, inter alia, incorporations, capital increase and decrease, restructures, commercial dealings, liquidations and all required governance matters in accordance with the applicable laws and regulations.

DISPUTE RESOLUTION

We represent our clients in a full spectrum of litigation, dispute resolution and regulatory issues. Our lawyers are focused on resolving high risk litigation, international arbitration and regulatory investigations.

EMPLOYMENT

We assist our clients in complying with the applicable laws in relation to individual and collective employment and social insurance matters along with representing individuals and corporate entities in labor disputes.

TAX

Our tax practice includes corporate restructuring, assistance with tax audits or disputes, international tax law, real estate taxation, personal estate taxation in accordance with the applicable tax laws in Egypt.

CAPITAL MARKETS

Our team assists listed and unlisted companies when dealing with issuance of security, initial public offerings, mandatory tender offers, debt and equity transactions and restructured debts.

INTELLECTUAL PROPERTY

We assist our clients with copyright, trademarks, IT contracts, software, patents, domain names, infringement, cybersecurity, websites/e-commerce and industrial design matters.

INDUSTRIES

- Banking and finance
- Facility management
- Information technology
- Infrastructure
- Insurance
- Real estate
- Renewable energy
- Pharmaceutical

BANKING AND FINANCE

Our team advise several local and international financial institutions involved banking and non-banking services such as loan facilities, leasing and assets financing, project finances.

FACILITY MANAGEMENT

We advise leading companies providing facility management services across the region operating in a various range of sectors.

INFORMATION TECHNOLOGY

Our team is accustomed to dealing with the challenges arising out of the technology sector and understands the dynamics and complexity of this sector. We advise on a range of technology, e-commerce, digital and data related matters.

INFRASTRUCTURE

Our solid background in the real estate sector allows us to provide innovative and suited advices to our clients on matters related to infrastructure matters including constructions agreements, energy projects, engineering procurement constructions agreements, public private partnership, and operation and maintenance contracts.

RENEWABLE ENERGY

Given the importance of sustainable development and environmental protection, we assist a number of public and private entities involved in a range of infrastructure projects, from renewable energy to water treatment, with a special emphasis on developing the region's potential in clean energy, supporting wind farms, solar arrays, and hydro power plants.

PHARMACEUTICAL

We assist our clients in complying with the applicable laws and regulations to the pharmaceutical industry in Egypt including but not limited to registration, licensing, importation, exportation and distribution of pharmaceutical products.

REAL ESTATE

We assist a large panel of local and international clients operating in the real estate sector with respect to land tender offers, building and construction permits, property sale and purchase agreements, registration and transfers of title of ownership, litigation over real estate properties and restructure.

INSURANCE

We advise a broad range of clients operating in the insurance sector in relation to the implementation of different types insurance policies, applicable contributions, and relevant sanctions in accordance with the applicable laws and regulations.

KEY EXPERIENCE

PROJECT MANAGEMENT – NEW ALAMEIN CITY

We advised **City Edge Developments S.A.E.**, a leading real estate developer, on the entry into three memoranda of understanding with international and local companies for the purpose of providing property and facility management services for New Alamein projects; management, sale, and marketing of the New Alamein commercial mall; and management of the entertainment area in New Alamein.

PHARMACEUTICAL PRODUCTS DISTRIBUTION

We advised **Alcon**, a global leader swiss company in eye care, via the regional office in Egypt, in connection with the entry into distribution agreements with local distributors for eye care pharmaceutical products along with the obtainment of the required regulatory approvals/permits.

CROSS-BORDER SECONDMENTS

We advised **Milvik AB**, also known as **BIMA Mobile**, a Swedish microinsurance company and a leading mobile-delivered health and insurance player in emerging markets, on the cross-border relocation of top management employees in accordance with the applicable labor law.

CLOUD SOLUTIONS

We advised **Wssel The First for Information Technology**, a Saudi company operating an online delivery platform on the purchase and implementation of several IT solution systems from a consulting and SAP solution company in Egypt.

PROJECT FACILITY

We are advising **EFS Facilities Services Misr LTD**, a regional leader in delivering integrated facilities management services across the Middle East and Africa, on a large range of legal matters.

MULTI-JURISDICTIONAL ACQUISITIONS

We advised **Al Moaamar for Information Systems Co.**, a company listed on the Saudi stock exchange (Tadawul) and a leading IT solutions and services partner, on a majority stake acquisition in Fingerprint Consultancy LLC, an Egyptian company operating in the field of information technology.



MANAGING PARTNER

AHMED MOHAMED EISSA

BACKGROUND

Managing partner of the firm, with more than 30 years of practice and experience, advising and representing several multinational corporations, operating in the fields of education, pharmaceutical, real estate, finance and fast-moving consumer goods. In addition to his commercial and corporate expertise, Ahmed has a profound background in dispute resolutions with a 15 years experience as a litigator and arbitrator, representing individuals, corporate and commercial entities before all Egyptian courts and international arbitration centers in all arrays of civil, criminal and commercial disputes.

Ahmed graduated with a Bachelor of Law from Cairo University in 1989 and has been registered with the Egyptian Bar association since 1989.

KEY PRACTICE AREAS

Real estate; mergers and acquisitions; restructure; litigation; capital markets; dispute resolution; employment; financing; corporate and commercial; and tax.

CONTACT DETAILS

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SENIOR ATTORNEYS

ZAKARIA SABRY

BACKGROUND

With more than 30 years of experience, Zakaria closely worked with the founder of the firm since 1989, representing numerous individuals and juristic persons in the fields of dispute resolution, insolvency proceedings, criminal proceedings, intellectual property, real estate, corporate and commercial, tax and employment.

Graduated with a Bachelor of Law from Cairo University in 1989 and has been registered with the Egyptian Bar association since 1990.

KEY PRACTICE AREAS

Real estate; debt restructure; insolvency; dispute resolution; international arbitration; corporate and commercial; employment; and tax.

AHMED GHORAYEB

BACKGROUND

With more than 13 years of experience in the fields of capital markets, corporate, commercial, mergers and acquisitions and dispute resolutions. Ahmed has advised a range of local and international clients operating in the fields of infrastructure, real estate and pharmaceutical.

Graduated with a Bachelor of Law from Cairo University in 2007 and has been registered with the Egyptian Bar association since 2008.

KEY PRACTICE AREAS

Corporate and commercial; capital markets; regulatory; mergers and acquisitions; dispute resolution; restructure and financing.

AHMED SALAH

BACKGROUND

With more than 13 years of experience in the fields of capital markets, corporate, commercial, intellectual property, mergers and acquisitions, real estate, banking and finance, and regulatory, Ahmed has advised a broad range of local and international clients operating in the fields of infrastructure, real estate, pharmaceutical and fast-moving consumer goods.

Graduated with a Bachelor of Law from Ain Shams University in 2007 and has been registered with the Egyptian Bar association since 2007.

KEY PRACTICE AREAS

Corporate and commercial; capital markets; regulatory; mergers and acquisitions; and financing.

TEAM MEMBERS

SOMAYA BADAWY ALI

Attorney at law with more than 22 years of experience in the fields of litigation and corporate.

Graduated with a bachelor of law from Cairo University in 1998 and registered with the Egyptian Bar association since 1998.

SAMAH BADAWY ALI

Attorney at law with more than 20 years of experience in the fields of litigation and corporate.

Graduated with a bachelor of law from Cairo University in 2000 and registered with the Egyptian Bar association since 2000.

SHERINE ABDELRAHMAN

Attorney at law with more than 15 years of experience in the fields of capital markets, corporate and dispute resolutions.

Graduated with a Bachelor of Law from Cairo University in 2005 and registered with the Egyptian Bar association since 2005.

HOSSAM ABDELAZIZ

Attorney at law with more than 15 years of experience in the fields of litigation and corporate.

Graduated with a bachelor of law from Cairo University in 2005 and registered with the Egyptian Bar association since 2005.

DINA SAMY HAMZA

Attorney at law with more than 11 years of experience in the fields of litigation and corporate.

Graduated with a bachelor of law from Cairo University in 2009 and registered with the Egyptian Bar association since 2009.

AMINA GABER

Attorney at law with more than 9 years of experience in the fields of litigation and corporate.

Graduated with a bachelor of law from Cairo University in 2011 and registered with the Egyptian Bar association since 2011.

EISSA

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