

Patricia Tan CIPS, CRS, RSPS, TRC, GRI, AHWD

Accomplishments

National Association of REALTORS® President's Liaison to United Kingdom 2013-2016
Board member, Center for Architecture Sarasota 2016-2019
Business Networks International Sarasota Chapter President 2009, 2013, 2016, 2017
Board Member, Suncoast School for Innovative Studies 2011 – present
Five Star Professional Customer Service Award
2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019
Coldwell Banker Florida 100 2011
Coldwell Banker President's Elite Award 2011
Prudential Chairman's Circle Award 2010
Prudential President's Circle Award 2009
Top 5 in Real Estate 2009 to 2011
Prudential Leading Edge Award 2008
Sarasota Association of REALTORS® President's Award 2009
Chair Sarasota Association of REALTORS® International Council 2007-2008

Current/Past Memberships

National Speakers Association
American Business Women's Association
Singapore Business and Professional Women's Association
FIABCI
Association of International Property Professionals (AIPP)
National Association of Estate Agents (NAEA)
Asian Real Estate Association of America (AREAA)
REALTOR® Association of Sarasota and Manatee
Florida REALTORS®
National Association of REALTORS®

Speaking Engagements

A Place in the Sun International Real Estate Event, London England
2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019
A Place in the Sun International Real Estate Event, Birmingham England
2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019
NAR National Convention, San Francisco CA 2019
Coldwell Banker Regional Meeting, Naples FL 2018
Global Day, Punta Gorda FL 2018
International Day, Fort Myers FL 2018
NAR National Convention, Orlando FL 2017
District 13 Conference, Punta Gorda FL 2016
A Place in the Sun International Real Estate Event, Glasgow Scotland 2015, 2016
A Place in the Sun International Real Estate Event, Manchester England 2014, 2015
Sarasota International Congress, Sarasota FL 2015
Naples Global Business Committee, Naples FL 2015

Hamptons International, Reading U.K. 2015
Hamptons International, Woking U.K. 2015
Florida Realtors Convention, Convert Tourist Buyers, Orlando FL 2015
Risk Management in your International Business, CRS Forum, Washington DC 2014
Global Day Panelist, Fort Myers FL 2014
Global Meeting, Fort Lauderdale FL 2014
U.K. Spotlight, Fort Lauderdale FL 2014
Singapore Real Estate Conference, Singapore 2013
National Association of Estate Agents, London U.K. 2010

Teaching Engagements

Certified International Property Specialist (CIPS) 5 days institute, S FL 2019
Introduction to International Real Estate, Bonita Springs 2019
Resort & Second Home Property Specialist (RSPS), Sarasota FL 2019
How to Build a Global Outbound Referral Business, Fort Myers FL 2019
Risk Management for the International Practitioner, Fort Myers FL 2019
Jump Start Your International Business, Orlando FL 2019
GRI International, Sarasota FL 2019
At Home With Diversity (AHWD), Fort Myers FL 2019
Jump Start Your International Business, Clearwater FL 2019
GRI International, Fort Myers FL 2019
How to Build a Global Outbound Referral Business, Orlando FL 2019
Certified International Property Specialist (CIPS) 5 days institute, Sarasota FL 2019
Jump Start Your International Business, Sarasota FL 2019
How to Build a Global Outbound Referral Business, Kissimmee FL 2019
Certified International Property Specialist (CIPS) 5 days institute, Sarasota FL 2018
GRI International, East Broward FL 2018
GRI International, Dania FL 2018
GRI International, Miami FL 2018
At Home With Diversity (AHWD), Fort Myers FL 2018
Become Your Market Expert Live Broadcast, Orlando FL 2018
Certified International Property Specialist (CIPS) 1 day, Clearwater FL 2018
Resort & Second Home Property Specialist (RSPS), Fort Myers FL 2018
Certified International Property Specialist (CIPS) 5 days institute, Nassau Bahamas 2018
Jump Start Your International Business, Fort Myers FL 2018
GRI International, Sarasota FL 2018
GRI International, Clearwater FL 2018
Jump Start Your International Business, Sarasota FL 2018
Jump Start Your International Business, Jacksonville FL 2018
Risk Management for the International Practitioner, Jacksonville FL 2018
Certified International Property Specialist (CIPS) 5 days institute, Punta Gorda FL 2018
Jump Start Your International Business, Triple Play, Atlantic City NJ 2017
Risk Management for the International Practitioner, Triple Play, Atlantic City NJ 2017
Jump Start Your International Business, Clearwater FL 2017
International Property Specialist (CIPS) 5 days institute, Fort Myers FL 2017
Certified International Property Specialist (CIPS) 5 days institute, Sarasota FL 2017
Risk Management for the International Practitioner, Punta Gorda FL 2017

Jump Start Your International Business, Sarasota FL 2017
Risk Management for the International Practitioner, Fort Myers FL 2017
Jump Start Your International Business, Fort Myers FL 2017
GRI International, Sarasota FL 2017
Risk Management for the International Practitioner, Sarasota FL 2017
Jump Start Your International Business, Coldwell Banker Sarasota FL 2016
Certified International Property Specialist (CIPS) 5 days institute, Fort Myers FL 2016
Jump Start Your International Business, Jacksonville FL 2016
Risk Management for the International Practitioner, Jacksonville FL 2016
Jump Start Your International Business, Fort Myers FL 2016
Certified International Property Specialist (CIPS) 3 days, Orlando FL 2016
Jump Start Your International Business, West Palm Beach FL 2016
Risk Management for the International Practitioner, West Palm Beach FL 2016
Jump Start Your International Business, Ocala FL 2016
GRI International, Sarasota FL 2016
Jump Start Your International Business, Fort Lauderdale FL 2016
GRI International, Clearwater FL 2016
Jump Start Your International Business, Fort Myers FL 2016
Risk Management for the International Practitioner, Sarasota FL 2016
Jump Start Your International Business, Lake County FL 2015
Finding International Business in your Backyard, CRS webinar 2015
Jump Start Your International Business, West Palm Beach FL 2015
Risk Management for the International Practitioner, West Palm Beach FL 2015
Jump Start Your International Business, Jacksonville FL 2015
Risk Management for the International Practitioner, Jacksonville FL 2015
Jump Start Your International Business, Clearwater FL 2015
GRI International, Clearwater FL 2015
Certified International Property Specialist (CIPS) 1 day, Fort Myers FL 2015
Jump Start Your International Business, Miami FL 2014
Jump Start Your International Business, St. Augustine FL 2014
Certified International Property Specialist (CIPS) 3 days, Sarasota FL 2014
Jump Start Your International Business, Orlando FL 2014
Jump Start Your International Business, Punta Gorda FL 2014
Certified International Property Specialist (CIPS) 5 days institute, Fort Lauderdale FL 2014
Jump Start Your International Business, Jupiter FL 2014
Jump Start Your International Business, Port St Lucie FL 2014
Jump Start Your International Business, Lakewood Ranch FL 2014
Jump Start Your International Business, Fort Lauderdale FL 2014
Become Your Market Expert, Sarasota FL 2014
Jump Start Your International Business, Fort Myers FL 2014
GRI International, Clearwater FL 2014
Become Your Market Expert, live broadcast, Orlando FL 2014

