

## Sales Engineer

LIG Nanowise Ltd – Manchester (full time)  
£32,000 - £36,000 a year (+commission)

Help revolutionise the microscopy marketplace with a record-breaking new technology.

We are a fast growing, highly innovative company looking for an ambitious and forward-thinking Sales Engineer to coordinate our sales activities as we seek to expand our global reach.

### **About LIG Nanowise Ltd ([www.lig-nanowise.com](http://www.lig-nanowise.com)):**

LIG Nanowise is a high-tech company started in 2014 based in Manchester, focusing on cutting-edge super-resolution optical microscopy. Our core technology is based on an innovative Super-resolution Microsphere Amplifying Lens (SMAL™) to break the optical microscopic imaging resolution limit and has reached 50 nm. The company has developed two optical nanoscopes: Nanoro-M for semiconductor and nano-material imaging, and Nanoro-B for bio-imaging. Our optical nanoscope has successfully imaged viruses including coronavirus.

This is an excellent opportunity for someone who has experience in technical sales in the microscopy/semicon sector to further their career. You will be given autonomy, respect, and personal space to nurture your own unique talent and skill set to achieve your full potential as a sales engineer.

### **Your role**

As a Sales Engineer you will lead the sales department. You will play a key role in expanding global commercial links in sectors ranging from academic institutions to industry. You will promote our products and explain our advanced technology in layman's terms as well as in scientific jargon to make it more accessible to buyers from varying educational and vocational backgrounds. You will work closely with members of our R&D team who will provide technical support.

### **Personal Qualities:**

Demonstrable success in a technical sales capacity. A desire to work proactively. High level of energy, ambition, assertiveness and charisma. Logical, and a keen commercial mind. Experience in the semiconductor industry is a plus.

### **Qualifications and Experiences:**

- 2+ years' technical sales experience in microscopy
- A good knowledge of the microscope / imaging market and semicon.
- BSc in Engineering/ Physics/ Optics preferable
- Excellent communication skills

If you are interested in this job opportunity, please send your application with your CV to [sorin.stanescu@lig-nanowise.com](mailto:sorin.stanescu@lig-nanowise.com)

Deadline for application: 15<sup>th</sup> of February 2023.