

GFWAR New Member Recommended Classes



The Greater Fort Worth Association of REALTORS® (GFWAR) offers professional development opportunities that can help you achieve your career goals. Upcoming classes can be found at www.gfwar.org/events/calendar.

TCA (Technology Certified Agent) Classes - In order to earn TCA Certification, new GFWAR members must complete the 5 required courses and choose 3 additional elective courses. However, it is recommended that new agents should take ALL of these classes for their general education as new agents, as the courses are designed to increase your knowledge of various MLS applications and help you better serve your clients.

Required Courses for TCA:

- MLS Advanced Matrix
- Basic Transaction Desk
- Matrix Contacts, Auto-Email and Client Portal
- MLS Tax for NTREIS (Realist)
- MLS Rules and Regulations

Elective Courses (must attend any 3 to earn TCA Certification):

- Basic Matrix MLS
- Matrix MLS Tips and Tricks
- Cloud Suite
- ZipForm for MLS
- Google Tools for MLS (no CE)
- REALTOR® Property Resource (RPR®) (no CE)

Other Recommended Courses for new agents:

- GRI* Contracts to Closing (counts toward TREC SAE** requirements)
- GRI* Marketing/Business Skills (counts toward TREC SAE** requirements)
- GRI* Brokerage (counts toward TREC SAE** requirements)
- 1-4 Contract Boot Camp
- Contracts - What You Need to Know but Were Afraid to Ask
- At Home With Diversity (AHWD) Certification

More learning opportunities:

- Attend a Contract to Close class at your favorite title company
- Talk to a lender about different loan types (Conventional, FHA, VA, etc.)

*Graduate, REALTOR® Institute (GRI) is a designation for real estate professionals who have gained in-depth knowledge on the fundamentals of real estate. It consists of three classes that, if completed, satisfy all SAE requirements.

**First time license renewals require 90 TREC Sales Apprentice Education (SAE) hours