

# GFWAR REALTOR® Acronyms Cheat Sheet

Acronym	Meaning
ABR	Accredited Buyer's Representative, an NAR designation
ACT	NAR's Fair Housing Action Plan, which emphasizes (A)ccountability, (C)ulture Change, and (T)raining
AE	Association Executive, the chief staff officer at a REALTOR® association
Affiliate	A class of membership for service providers (bankers, attorneys, home inspectors, title companies, etc.)
AHWD	At Home With Diversity, an NAR certification program
ALC	Accredited Land Consultant, an NAR designation
AMC	Appraisal Management Company
Block R	The trademarked "R" design denoting REALTOR®, with specific requirements for its placement and use
BOD	Board of Directors
C2EX	Commitment to Excellence, an NAR certification program
CCIM	Certified Commercial Investment Member, a designation awarded by the CCIM Institute
CIPS	Certified International Property Specialist, an NAR designation focused on international real estate
CMA	Comparative Market Analysis
COE	REALTOR® Code of Ethics
CPM	Certified Property Manager, a designation awarded by the Institute of Real Estate Management
CRB	Certified Real Estate Brokerage Manager, a designation awarded by the Real Estate Business Institute

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CRS	Certified Residential Specialist, a designation awarded by the Residential Real Estate Council
Crystal R	Contributor to Texas REALTORS® Political Action Committee at the \$2500 level
DOM	Days on Market
DR	Designated REALTOR®, the person in the firm with dues and professional standards authority
E&O	Errors & Omissions insurance, professional liability insurance for REALTORS® and associations
EM	Earnest Money
ePRO	A technology certification provided by NAR
FHA	Federal Housing Authority, usually refers to a loan type
FSBO	For Sale by Owner
GFWAR	Greater Fort Worth Association of REALTORS®
Golden R	Contributor to Texas REALTORS® Political Action Committee at \$5000 level
GREEN	An NAR certification program related to energy efficiency and sustainability in real estate
GRI	Graduate, REALTOR® Institute, an NAR designation awarded at state association level
HOA	Homeowner Association
HOP	Housing Opportunity Program, an NAR effort for affordable housing
IA	Institute Affiliate Member, a commercial member of an NAR affiliate who pays a reduced fee for limited membership with a local association
IDX	Information Data Exchange, an agreement by firms in MLS to advertise each others listings on firm websites
IREM	Institute of Real Estate Management, a commercial affiliate of NAR
LFRO	Limited Function Referral Office, a company licensed for the sole purpose of providing referrals to another firm

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MARKS	Collective term for registered trademarks of NAR
MATRIX	The MLS platform provided by NTREIS MLS
MLS	Multiple Listing Service
MRP	Military Relocation Professional, an NAR certification program
NAR	National Association of REALTORS®
NRDS	National REALTORS® Database System, NAR's membership information management system
NTREIS	North Texas Real Estate Information Services, Inc. (the North Texas MLS)
Platinum R	Investor in Texas REALTORS® Political Action Committee at \$10,000 level
PS	Professional Standards, the specific process for resolving arbitration and ethics complaints; duty of members
PSA	Price Strategy Advisor, an NAR certification program
REALTOR	A trademarked term denoting membership in the National Association of REALTORS®; not a generic term
Realist	Tax and public record system integrated with the NTREIS MLS
REBAC	Real Estate Buyer's Agent Council, an affiliate of NAR that maintains the ABR designation
RENE	Real Estate Negotiation Expert, an NAR certification program
REO	Real-estate owned, a class of property owned by a lender (bank, government agency, etc.)
RLI	REALTORS® Land Institute, an affiliate of NAR
ROTY	REALTOR® of the Year
RPAC	REALTORS® Political Action Committee, NAR's PAC
RPR	REALTORS® Property Resource

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SCR	Society of Commercial REALTORS®, a GFWAR networking group for commercial REALTORS®
SFR	Short Sales & Foreclosure Resource, an NAR certification program
SIOR	Society of Industrial and Office REALTORS®, a commercial affiliate of NAR
SRES	Senior Real Estate Specialist, an NAR designation geared toward serving clients over the age of 50
SRS	Seller Representative Specialist, an NAR designation
Sterling R	Contributor to Texas REALTORS® Political Action Committee at \$1000 level
SUPRA	Security lockbox system
TACS	Texas Accredited Commercial Specialist, a Texas REALTORS® certification program including SAE credit
TAHS	Texas Affordable Housing Specialist, a Texas REALTORS® certification program
TCA	Technology Certified Agent, a GFWAR certification
TREC	Texas Real Estate Commission
TREPAC	Texas REALTORS® Political Action Committee
TRLP	Texas REALTORS® Leadership Program
TRLS	Texas Residential Leasing Specialist, a Texas REALTORS® certification program
TRPM	Texas Residential Property Manager, a Texas REALTORS® certification program
VA	Veterans Affairs, usually refers to a loan type
WCR	Women's Council of REALTORS®, an affiliate of NAR primarily for women but open to men
USDA	US Department of Agriculture, usually refers to a loan type
YPN	Young Professionals Network, REALTOR® programming at NAR, Texas REALTORS®, and GFWAR geared toward, but not limited to, younger members