

Hedge Fund Reading List

"The man who does not read good books has no advantage over the man who can't read them." - Mark Twain

Behavioral Finance, Psychology

Cialdini, Robert	Influence: The Psychology of Persuasion
Claxton, Guy	Hare Brain, Tortoise Mind
Gilovich & Belsky	Why Smart People Make Big Money Mistakes
Gilovich, Thomas	How We Know What Isn't So
Hill, Napoleon	Think and Grow Rich
Hougen, Robert	The Inefficient Stock Market
Mauboussin, M.	More Than You Know
Plous, Scott	The Psychology and Judgment of Decision Making
Pring, Martin	Investment Psychology Explained
Rosenzweig, Phil	The Halo Effect
Russo, J.	Decision Traps: 10 Barriers to Brilliant Decision Making
Shefrin, Hersh	Beyond Greed and Fear
Smith, Adam	The Money Game
Surowiecki, James	The Wisdom of Crowds
Taleb, Nassim	Foiled by Randomness & The Black Swan
Tavris and Aronson	Mistakes Were Made
Tobias & McKay	Extraordinary Popular Delusions & Madness of Crowds
Waitzkin, Josh	The Art of Learning
Wright, Robert	The Moral Animal: Why We Are the Way We Are

Analysis

Bernstein, Peter	Against the Gods
Carroll & Mui	Billion-Dollar Lessons
Collins & Porras	Built to Last: Successful Habits of Visionary Companies
Collins, Jim	Good to Great & How the Mighty Fall
Ellis, Charles	Winning the Loser's Game
Fisher, Philip	Common Stock and Uncommon Profits
Foster & Kaplan	Creative Destruction
Graham, Benjamin	The Intelligent Investor
Greenblatt, Joel	You Can Be a Stock Market Genius
Greenwald, Bruce	Competition Demystified & Value Investing
Hagstrom, Robert	The Detective and the Investor & Investing: the Last Liberal Art
Klarman, Seth	Margin of Safety
Lynch, Peter	One Up On Wall Street
Mintzberg, Henry	The Rise and Fall of Strategic Planning
Porter, Michael.	Competitive Advantage
Poundstone, William	Fortune's Formula
Schilit, Howard	Financial Shenanigans
Staley, Kathryn	The Art of Short Selling

Historical and Biographical

Baruch, Bernard	Baruch: My Own Story
Bernstein, Peter	Capital Ideas, A History of Wall Street
Brooks, John	Go-Go Years: Drama & Crashing Finale
Byrne, John	Chainsaw: Notorious Career of Al Dunlap
Cunningham, L	Essays of Warren Buffet
Dunbar, Nicholas	Inventing Money
Ellis & Vertin	Classic II: Another Investor's Anthology
Fischer, David	The Great Wave
Garber, Peter	Famous First Bubbles
Giesst, Charles	Wall Street: A History
Gordon, John S.	The Great Game
Hagstrom, Robert	The Warren Buffett Way
Lefevre, Edwin	Reminiscences of a Stock Operator
Lewis, Michael	Panic: Story of Modern Financial Insanity
Lowenstein, Roger	When Genius Failed & Buffett
Mallaby, Sebastian	More Money than God
Mandela, Nelson	Long Walk to Freedom
Munger, Charles	Poor Charlie's Almanack
Rubin, Robert	In an Uncertain World
Schroeder, Alice	Snowball: Warren Buffett
Schwager, Jack	Market Wizards & New Market Wizards
Schwed, Fred	Where Are the Customers' Yachts?
Soros, George	Soros on Soros: Staying Ahead of the Curve
Steinhardt, Jim.	No Bull
Tedlow, Richard	Giants of Enterprise
Train, John	The Money Masters & New Money Masters
Van Doren, Charles	A History of Knowledge
Yergin, Daniel	The Prize & Commanding Heights
Economics	
Dalio, Ray	Economic Principles
Fischer, Irving	The Money Illusion
Friedman, Milton	Capitalism and Freedom
Friedman, Thomas	The Lexus and the Olive Tree
Landes, David.	The Wealth and Poverty of Nations
Moss, David A	A Concise Guide to Macroeconomics
O'Rourke, P.J.	Eat the Rich
Wheelan, Charles	Naked Economics
Wolf, Martin	Fixing Global Finance

Philosophy/"Ideas"

Bevelin, Peter	Seeking Wisdom
Cameron, Julia	The Artist's Way
Csikszentmihalyi, M.	Creativity or Flow
Frankl, Victor	Man's Search for Meaning
Gardner, Howard	The Disciplined Mind
Gelb, Michael	How To Think Like Leonardo DaVinci
Gonzales, Laurence	Everyday Survival & Deep Survival
Haidt, Jonathan	Happiness Hypothesis
Lewis, Michael	Moneyball
Neill, Humphrey	The Art of Contrary Thinking
Rand, Ayn	Atlas Shrugged & Fountainhead
Sutton, Robert	Weird Ideas that Work

Other

Carnegie, Dale	How To Win Friends and Influence People
Christensen, Clayton	The Innovator's Dilemma
Einhorn, David	Fooling Some of the People All of the Time
Fisher, Roger	Getting to Yes
Gladwell, Malcolm	Outliers & Blink & Tipping Point
Goodspeed, Bennett	The Tao Jones Averages
Grove, Andrew	Only the Paranoid Survive & High Output Mgmt
Hoff, Benjamin	The Tao of Pooh
Kunstler, James H.	The Long Emergency
Leeb, Stephen	Game Over
Loehr, Jim	The Power of Full Engagement
Naistadt, Ivy	Speak Without Fear
Navarro, Joe	What Every Body is Saying
Norman, Doidge	The Brain That Changes Itself
Pollan, Michael	Omnivore's Dilemma
Sokol, D.L.	Pleased But Not Satisfied
Soros, George	New Paradigm for Financial Markets
Thiel, Peter	Zero to One
Wright, Robert	Nonzero: The Logic of Human Destiny