Inspiring effective philanthropy in the Wood River Valley by
Assisting donors to give purposefully and impactfully
Fostering excellence and accountability among local nonprofits
Dear Friends,

How is that we’re already 4 months into 2022? We guess it just proves the old adage that “time flies when you’re having fun”. That is especially true while working to support our amazing community, as we get to do at Spur Community Foundation.

It gives us great pleasure to share with you the enclosed summary of Spur’s activities and accomplishments in 2022. You will find stories from nonprofits and donors that illustrate our work and impact in the community along with data about our granting and services. We are enormously proud to see how far Spur has come in just six years since we started.

A recent review of community foundations in other western mountain resort towns indicates that there is tremendous untapped potential for our Valley to benefit from having an entity like Spur. Whether it be motivating people to give where they love to live, identifying the biggest needs and opportunities where philanthropy can make a difference, or coaching nonprofits to be the best they can be, community foundations like ours play a pivotal role in the vitality of the areas they serve.

To that end, we are drafting a strategic plan that will guide our activities for the next three years. We believe philanthropy plays a huge role in making the Wood River Valley a robust, compassionate, and thriving community. It is our vision that all members of our community invest in its future by contributing what they have to offer in proportion to what this place means to them and their families. Spur is committed to making this vision a reality.

To you, our donors, friends, and nonprofit colleagues, thank you for all the generous ways you contribute to making this community such a special place to visit and call home.

Sally Gillespie
Executive Director

Carol Nie
Board President
2022 BY THE NUMBERS

BY ANY DEFINITION, 2022 was a big year for Spur’s grant making. Just counting our core business of Discretionary and Advised Funds, donations were up 90% and distributions increased by 30%. Add in the Custodial Fund activity, and the increases were 394% and 47%, respectively.

### TOTAL DONATIONS

$9.9 million • 891 gifts

<table>
<thead>
<tr>
<th>TO DISCRETIONARY FUNDS</th>
<th>TO ADVISED FUNDS</th>
<th>TO CUSTODIAL FUNDS</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1.7mm</td>
<td>$2.9mm</td>
<td>$5.3mm</td>
</tr>
<tr>
<td>38 Donations</td>
<td>38 Donations</td>
<td>825 Donations</td>
</tr>
</tbody>
</table>

### TOTAL DISTRIBUTIONS

$12.2 million • 243 grants • 107 grantees

<table>
<thead>
<tr>
<th>FROM DISCRETIONARY FUNDS</th>
<th>FROM ADVISED FUNDS</th>
<th>FROM CUSTODIAL FUNDS</th>
</tr>
</thead>
<tbody>
<tr>
<td>$579,160</td>
<td>$2.6mm</td>
<td>$9mm</td>
</tr>
<tr>
<td>43 Grants</td>
<td>199 Grants</td>
<td>1 Grant</td>
</tr>
<tr>
<td>31 Grantees</td>
<td>77 Grantees</td>
<td>Warm Springs Preserve</td>
</tr>
</tbody>
</table>

DISCRETIONARY FUNDS GRANTS are awarded based on applications received from nonprofits during Spur’s scheduled grant cycles. Applications are evaluated by our Grants Committee and then recommended to the Board of Directors for approval.

ADvised FUNDS GRANTS are made at the recommendation of Donor Advised Fund holders and people who use Spur as a conduit for their giving.

CUSTODIAL FUNDS GRANTS fulfill a commitment made between Spur and a third party to accept donations for a restricted purpose and pay them out once that third party meets the terms of a legally binding grant agreement. Examples of these from 2022 include the Greenhorn Fire Station Housing, and the Warm Springs Preserve Fund.
DISCRETIONARY GRANTS

The Spur Community Foundation uses its discretionary funds to make grants to dozens of organizations that serve Blaine County. Local nonprofits may apply for programmatic, capacity building, or general operating support. Volunteer committee members review applications and award grants to projects that address community needs effectively, strengthen the Wood River Valley, and have specific trackable goals.

GRANTEES

Alliance of Idaho  
Ballet Sun Valley  
Blaine County Education Foundation  
Blaine County Housing Foundation  
Blaine County Recreation District  
Environmental Resource Center  
Flourish Foundation  
Hailey Public Library  
Hospice and Palliative Care of the Wood River Valley  
I Have a Dream Foundation  
Idaho Base Camp  
Men’s Second Chance Living  
Pulaski User’s Group  
Rotarun  
Sage School  
Sawtooth Society  
Senior Connection  
Swiftsure Ranch Therapeutic Equestrian Center  
Syringa Mountain School  
The Advocates  
The Community Library  
The Crisis Hotline  
The Hunger Coalition  
The Nature Conservancy  
The Space  
Trailing of the Sheep Festival  
Wood River Community YMCA  
Wood River Land Trust  
Wood River Trails Coalition

$13,469 AVERAGE GRANT AWARD

GRANTS BY PURPOSE

- Programs: 61%
- Capacity Building: 31%
- General Support: 8%

GRANTS BY CATEGORY

- Health & Human Services: 35%
- Education: 31%
- Environment & Conservation: 23%
- Housing: 7%
- Sports & Recreation Arts & Culture: 2%
- Animal Welfare: <1%
- <1%
The donors who give through Spur continued their tremendous generosity to the community. Of the $2.6 million they granted, 95% stayed local.

Some of these people have opened donor advised funds (DAFs) with Spur. Others pass donations through Spur on a case-by-case basis, typically for reasons of convenience or privacy. Many of them rely upon Spur for guidance about the ideas they are considering and where funds are needed in the community. The profile of donors varies widely in terms of age and circumstances, and in terms of their philanthropic experience. Some have had DAF’s elsewhere for years and either moved all or part of them to Spur as their primary source for local giving. Others are just getting started on their path to giving with purpose and impact in mind. Spur is proud to say that 100% of them have given to something new based on ideas we provided.

$668,918 (26%) of advised grants were the direct result of suggestions made by Spur.

SANDY AND JODI SANDERS

Sandy and Jodi Sanders have considered the Wood River Valley their full-time home since 1996 after years of seasonal visits. Their history as donors in the community had been pretty modest over the years. When Sandy’s age triggered required minimum distributions (RMDs) from his IRA the Sanders found themselves facing a dilemma and an opportunity. The dilemma was that he didn’t need the distributions for his own use, and he didn’t want to see a hefty percentage go to the IRS. The opportunity was how to take advantage of the IRS’s provision that allows tax to be avoid if RMD’s are donated to charity instead. Sandy needed to figure out where to give this substantially larger amount of money every year. So he knocked on Spur’s door. We have introduced him to a variety of nonprofits doing work that aligned with his interests. In the past three years he has discovered what he’s most passionate about and learned to structure his gifts to achieve heartwarming results.

“What attracted us to Spur was the ability to get information about all Wood River Valley nonprofits in one place. Spur understood our gifting preferences and was able to match them to organizations that had the most immediate need. We highly recommend Spur Community Foundation as your gifting resource.”

The story of the Sanders exemplifies how Spur serves as a resource for donors, in whatever circumstance they find themselves. It’s a true joy for us to see people find purpose and personal gratification through being generous!
The Marilyn Rivera Memorial Fund was established by the family and friends of Marilyn Rivera after her untimely passing from cancer in October of 2018. Donors could choose to direct donations to causes of their choice in Marilyn’s memory or to allow Spur to make grants aligned with three areas she was passionate about: animals, the local environment, and families coping with cancer. More than half of the $840,000 raised was designated for Spur to grant. The family established a three-year time horizon in which to expend the funds and, in 2022, the last of the money was awarded and the fund was closed. With 35 grants to 24 nonprofits, this fund had an incredible impact, including the following highlights:

- Creation of an accessible bike trail at Camp Rainbow Gold’s new site in Fairfield.
- Three seasons of funding for the Environmental Resource Center’s Pick Up for the Planet (PUP) dog waste program, which proved so successful that the program secured continued funding from Blaine County’s Land and Water Conservation Fund.
- Purchase of an ADA-accessible horse-drawn carriage for Swiftsure Ranch so that riders with physical challenges can experience an independent and liberating form of mobility.

Between June 2021 and May 2022, the community came together in an unprecedented way to raise $9 million in less than 12 months to fund the City of Ketchum’s purchase of Warm Springs Preserve. Spur is proud to have facilitated that success by processing and holding all 1,112 donations from over 850 donors until the deal closed. The opportunity to interact with so many members of our community and to serve as protector of donor interests and guardian of the funds during that campaign was a true pleasure. Our community gained permanent access to a gorgeous, conveniently located, 65-acre, pet-friendly property where people of all ages and abilities can recreate for generations to come. The Warm Springs Preserve Fund at Spur is now closed, but those wishing to continue supporting the Preserve can do so directly through the City of Ketchum or other partners involved in the planning and restoration work, like the Wood River Land Trust.
NONPROFIT SERVICES

In addition to grantmaking, Spur helps nonprofits increase their effectiveness by providing professional development opportunities, resources for capacity building, and benchmarking tools. Spur supports nonprofits through the following initiatives:

- Executive Director Leadership Program
- Board Chair Leadership Program
- Organizational Assessments
- Benchmarking Surveys
- Retreat Facilitation
- Free advisory services

Spur developed its two leadership programs because we believe investing in nonprofit leaders is the key to helping organizations increase their impact. In addition to passion and dedication, leading a nonprofit requires a unique and broad skill set. We have worked with 16 Executive Directors and 13 Board Chairs to grow these skills and enhance their abilities to lead effectively and strengthen their organizations. In 2022, three EDs and six Chairs participated in our programs.

EXECUTIVE DIRECTOR LEADERSHIP PROGRAM

SARA GRESS, Executive Director, Wood River Trails Coalition

"Spur’s Executive Director Leadership Program came at the perfect time for me and our organization. We are small and growing, and leadership can truly make or break an organization, so it feels particularly important at this stage in the game. Jane [the person who provides the coaching] gave me the space to work through some of the leadership issues I had been struggling with and helped me to formulate my own solutions that were specifically for our organizational situation. I looked forward to our chats every other week. It was basically professional therapy, and I cannot recommend it enough for any leader looking to improve how they show up at work and even in their lives outside of work."

LYNDSAY MOLLINEAX, Executive Director, ERC

"As a small nonprofit that is looking to grow bigger, Spur’s support has been invaluable to the ERC at every step of the way this year. Whether it’s investing in our staff’s management capacity so we can be more effective, providing seed funding for pilot programs to get off the ground and start proving their value, or providing in-depth feedback during the assessment process, we know we are so lucky to be located in a place that has Spur!"
The Spur Board Chair Leadership Program is an invaluable resource for nonprofits in the valley. Whether you’re a seasoned Board Chair or new to the role, this training provides best practices along with an incredible network of resources. The biggest surprise from the training for me was the valuable relationships I made with my fellow Board Chairs. We have become a support system for one another, helping each other by sharing resources, handling challenges, and providing support and encouragement. I am grateful to Spur for this opportunity and especially to Sally and Alison who have been invaluable resources, teachers, and partners.
## FINANCES

### BALANCE SHEET

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<td>Credit Card Accounts</td>
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<td>Investment Accounts</td>
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<td>Accounts Receivable</td>
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<td>Pledges Receivable</td>
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<th>TOTAL LIABILITIES + NET ASSETS</th>
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<tr>
<td><strong>$3,902,906</strong></td>
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### INCOME & EXPENSE

#### 2022 INCOME

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<tr>
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<th>Percentage</th>
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<td>InterFund Transfers</td>
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<td>Investments</td>
<td>$11,168</td>
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<tr>
<td>Operations</td>
<td>$483,149</td>
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<tr>
<td>Granting</td>
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<td>Programs</td>
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<td><strong>TOTAL INCOME</strong></td>
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#### 2022 EXPENSES

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<tr>
<th>Category</th>
<th>Amount</th>
<th>Percentage</th>
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<tr>
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<td>4%</td>
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<td>Granting</td>
<td>$12,286,115</td>
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<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$12,769,264</strong></td>
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OUR MISSION

TO INSPIRE
By being a valued resource for results-oriented donors who love the Wood River Valley

EFFECTIVE
By fostering nonprofit excellence and accountability

PHILANTHROPY
By granting locally, based on knowledge of the issues and opportunities in the community

BOARD OF DIRECTORS:
Carol Nie, President
Erik Boe, Treasurer/Secretary
Tim Wolff, Founder
Lyndsay Lyle
Jonathan Neeley
Britt Palmedo
Lisa Stelck
Mary Wilson

STAFF:
Sally Gillespie, Executive Director
Alison Forbes Van Hook, Nonprofit Services Director
Anna Parker, Donor Services Manager
Wendi Gaspers, Bookkeeping and Administration Associate

ADVISORS:
Peggy Baker
Leslie Benz
Bob Disbrow
John Dondero
Andy Jones
John Perenchio
Peter Palmedo
Trina Peters
Steve Shafran
Steve Rivera
Dave Tedesco
Beverly Tiffany
Bobby Turner
Willy Walker
Gabriela Murgatroyd Wehner

If you would like to learn more about Spur Community Foundation’s work and how we can support your giving or a local nonprofit, please contact us.

Spur is an Idaho Nonprofit, tax-exempt charitable organization. EIN 81-2375057.
www.spurfoundation.org
Spur Community Foundation

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