



Flexible Private Equity for Entrepreneurs and Family-Owned Businesses

We partner with management owners to help realize their visions and provide long-term capital, resources, and expertise to accelerate growth and provide generational liquidity.

40 +
YEARS
EXPERIENCE

\$250MM +
EQUITY
DEPLOYED

7
PLATFORM
COMPANIES

Who We Invest In

Niche lower middle market companies across a range of industries that out-compete their peers.

\$10-100MM +
REVENUE

\$2-15MM +
EBITDA

10% +
EBITDA MARGIN

Our Unique Approach

We customize each investment to meet the objectives of our entrepreneur and family partners.

We have an established track record of assisting our businesses in realizing their potential.

APPROACH

Finance each company on a stand-alone basis

Customize each transaction structure to meet the objectives of our entrepreneur partners

Work in a small team with senior-level attention

Include Fortune 500 companies as transaction partners when appropriate

BENEFIT

Have a longer-term investment horizon (potentially 10+ years) than typical PE firms in a fund structure

Creating better alignment of interests

Developing personal relationships and focusing on people, culture, and legacy

Bringing big company expertise into lower middle market environments



CHARTWELLINVESTMENTS.COM

CHIEFCAP.COM

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Sectors of Interest



HEALTHCARE
SERVICES



BUSINESS
SERVICES



NICHE
MANUFACTURING



FOOD & RETAIL



CONSUMER
PRODUCTS &
SERVICES



DISTRIBUTION

Transaction Types

- ✓ Recapitalizations
- ✓ Control acquisitions
- ✓ Corporate carve-outs
- ✓ Generational liquidity transactions
- ✓ Growth investments
- ✓ Significant minority investments

Our Entrepreneur Partners Have Visions for Their Businesses



Provider of regulatory and quality consulting and engineering services for medical device companies



Provider of comprehensive medical diagnostic imaging and equipment maintenance services

DATASCAN

Provider of inventory visibility and analytics solutions to retailers



PPC Industries
AIR POLLUTION CONTROL SYSTEMS
FOR EPA & MACT COMPLIANCE

Manufacturer of air pollution control equipment



A premier NASCAR racing team organization

Effox-Flextor-Mader

A leading manufacturer of industrial dampers & expansion joints



Largest independent remanufacturer of lumber in North America

Leadership Team

With 40+ combined years of experience, the Chartwell team functions as an extension of your team to propel the success of your business.



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Reach out with a partnership or investment opportunity.

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