



Rx Opportunity Assessment

Advisor's Deep Dive into Pharmacy Spend Saves More Than \$1.7 Million for Client

CLIENT DETAILS

7,500+

Enrolled Employees

\$3M+

Five Savings Opportunities Presented to the Advisor

2

Savings Opportunities Pursued by the Advisor

- High Cost Drug Analysis
- Site of Care for Injectables Analysis

\$1.73M

Actual Drug Cost Savings from the Two Opportunities Pursued

With 7,600 enrolled employees and a spend of \$117 million/year, the client's advisor needed to develop a strategy to manage ballooning pharmacy and medical costs.

High Cost Drug Analysis

- ✓ Estimated cost avoidance of members who switched sites of care after the program: **\$516,000**
- ✓ Estimated cost avoidance of any member newly utilizing a j-code in 2019 and went to a home/office: **\$538,000**

Estimated Cost Avoidance: \$1,054,000

Site of Care Savings



Site of Care Savings: \$679,000

\$1.05M

ESTIMATED COST AVOIDANCE

+

\$679K

SITE OF CARE SAVINGS

\$1.73 Million

TOTAL DRUG COST SAVINGS

