# CELERNUS Mortgage and Income Trust

CMIT | FundSERV: CIP200A

### December 31, 2021

### Investment Objectives:

- Construct a diversified portfolio of short-term, privately-funded mortgages.
- Achieve mid-to-high single-digit returns. Consistently.
- Make variability of returns low. Lower than bonds. Way lower than equities.
- Generate uncorrelated returns to those of bond and equity markets.



### **Fund Details**

### Manager:

Celernus Investment Partners Inc.

#### **Fund Status:**

OM, Continuous Offering

#### **Fund Structure:**

Mutual Fund Trust

Inception Date: May 2013

AUM: \$95,400,000

Minimum Investment: \$25.000

Advisory fee: 0.85%

Performance fee: 20% above 4% hurdle

High water mark: Permanent

Subscriptions: Weekly Redemptions: Weekly

Prime Broker:

National Bank Independent

Network

**Auditor: KPMG LLP** 

**Administrator:** 

Convexus Managed Services Inc.

Legal Counsel: WeirFoulds LLP

**Eligible Accounts:** 

RSP, RESP, RRIF, TFSA, Cash

### Portfolio Manager:

#### Gord Martin, MBA

Managing Partner, Celernus

### **Contact Us**

info@celernus.com 289-863-1333 1001 Champlain Avenue, Suite 302 Burlington, Ontario

L7L 5Z4

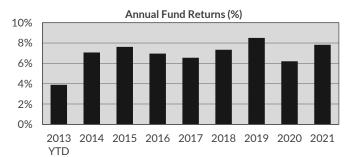
www.celernus.com

### How We've Performed

Inception 7.83% 7.51% 7.28% 1.94% 4.04% 7.12%

Maintaining attractive 1-year return with low volatility

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2021	0.61	0.52	0.54	0.64	0.50	0.77	0.55	0.89	0.60	0.64	0.67	0.62	7.83%
2020	0.48	0.52	0.59	0.43	0.38	0.39	0.41	0.44	0.28	0.38	0.43	1.29	6.21%
2019	0.57	0.54	0.58	0.72	0.58	0.51	0.89	0.60	0.53	0.68	0.70	1.31	8.51%
2018	0.41	0.39	0.55	0.51	0.68	0.75	0.52	0.58	0.45	0.53	0.56	1.19	7.34%
2017	0.46	0.52	0.64	0.43	0.51	0.77	0.47	0.46	0.48	0.56	0.47	0.57	6.55%
2016	0.59	0.48	0.50	0.53	0.49	0.68	0.51	0.51	0.63	0.64	0.55	0.63	6.96%
2015	0.63	0.72	0.85	0.87	0.72	0.61	0.62	0.44	0.45	0.48	0.38	0.62	7.63%
2014	0.71	0.52	0.54	0.52	0.86	0.32	0.56	0.64	0.57	0.49	0.59	0.53	7.07%
2013					0.27	0.87	0.42	0.55	0.43	0.47	0.34	0.49	3.90%



Number of Mortgages: 85

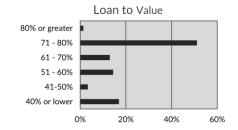
Average Mortgage Size: \$609,099

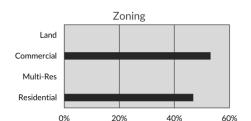
Weighted Average Loan-to-Value: 61.64%

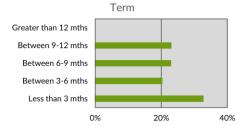
Weighted Average Term-to-Maturity: 168 Days

## 02What's Happening in the Fund?











## **CELERNUS**



## You Get a Reputation for Stability if You are Stable for Years" – Mark Zuckerberg

Thank you to all our investors. 2021 was another excellent year for the fund, with returns of 1.94% for the fourth quarter and 7.83% for the entire year. Over the past eight plus years, the fund has never had a losing week and the compounded return since inception is 7.12% annually.

Looking ahead for 2022, we expect volatility in financial markets as central banks and governments globally reduce stimulus and easy money policies, in order to bring inflation under control. However, they are attempting to accomplish this feat without derailing what has been a relatively strong economic recovery from the depths of the pandemic induced recession, and in an environment where the Omicron variant has caused a surge in COVID cases worldwide. The difficulty and uncertainty around accomplishing this delicate high wire balancing act has already roiled global equity markets in early 2022.

Property markets and pricing remained strong in the fourth quarter. I hate to sound like a broken record, but as it has all year, a low supply remains the primary cause of rising prices. We don't expect this to change in 2022. The real question is what effect rising interest rates will have on the demand side of the equation, and purchasers' ability to finance increasingly more expensive homes. Hopefully, we will start to have a better gauge of the changing supply and demand dynamics and its effect on home pricing as we move into the second quarter.

The fund is well positioned and is most often the case, entered the new year with a substantial cash position. Deal flow appears to be slightly higher than most years and we expect to have no difficulty in putting the cash productively to work in Q1.

We wish everyone a safe, happy and productive new year.

### Why Invest in CMIT?

### Strong Returns and Cash Flow

- Relative to other fixed income vehicles, private mortgage investing is expected to generate superior returns over a market cycle
- Downside risk is nearer that of fixed income indices

#### Low Correlation to Bond Market Index Returns

 Private mortgage investing has low interest rate sensitivity whereas public fixed income market returns are principally driven by interest rate dynamics.

### Portfolio Advantages

- Incorporation of private mortgage investing reduces reliance on the equity risk premium to drive portfolio returns. This serves to reduce the portion of portfolio volatility typically driven by equities
- Price volatility is also lower than that of publicly traded securities because private mortgage investments are priced at value rather than markedto-public-market.

### **About Celernus**

Celernus Investment Partners manages investment funds for high-net-worth individuals and institutions with a focus on active management of private credit and real estate assets.

Our goal is to generate attractive returns, with low volatility, that exhibit minimal correlation to the returns of broad-based fixed income and equity indices.

Our funds include:

Celernus Mortgage and Income Trust CMIT | CIP200A/B
Celernus Pivot Private Credit Fund CPPCF | CIP600A
Celernus Absolute Growth Fund CAGF | CIP100A
Celernus Credit Opportunities Fund CCOF | CIP500A

### **DISCLAIMER**

\*Information about the Celernus Mortgage and Income Trust (the "Fund") is not to be construed as a public offering of securities in any jurisdiction of Canada. This Fund presentation is for information purposes only and does not constitute an offer to sell or a solicitation to buy any securities referred to herein. The offering of units of the Fund is made pursuant to an Offering Memorandum and only to those investors in jurisdictions of Canada who meet certain eligibility or minimum purchase requirements. Important information about the Fund, including a statement of the Fund's fundamental investment objectives and risks, is contained in the Offering Memorandum, a copy of which may be obtained from Celernus Investment Partners Inc. or by contacting your advisor. Please read the Offering Memorandum carefully before investing. Unit values and investment returns will fluctuate. You are encouraged to speak with a tax advisor as any distributions paid as a result of capital gains realized by the Fund and income and dividends earned by the Fund are taxable in the year they are paid to you. The Funds are not guaranteed, their values change frequently and past performance may not be repeated. Past performance, or absence of historical performance in the case of a new fund, does not guarantee future results. Unit value and investment returns will fluctuate and there is no assurance that a fund can maintain a specific net asset value. All amounts herein are in Canadian dollars unless otherwise noted.

