

EBITA* → Net profit

MSEK	2019 Jan-Dec	2018 Jan-Dec	
Net Sales	1 825.4	1 496.2	
Operational costs	-1 563.2	-1 319.0	
Profit from operations, EBITA*	262.2	177.2	EBITA*, best representation of the profits from the ongoing operations
Acquisition costs	-31.9	-21.1	Direct costs related to acquisitions, occurs with irregularity
Earn-out debt adjustments	60.3	33.9	Adjustment of debt related to conditional considerations (“earn-out”) for acquisitions, booked as a revenue item
EBITA	290.6	189.9	
Amortizations	-68.8	-46.6	Incl reduced goodwill related to acquisitions, booked as a cost item -60.9 (-44.7)
EBIT	221.8	143.3	
Net financial expense	-3.4	-10.2	
Discounted interest	-9.4	-6.3	Discounted interest on conditional considerations (“earn-out”) for acquisitions and discounted interest for leases according to IFRS 16
EBT	209.0	126.8	
Tax	-43.8	-30.5	Tax (21.0% 2019) based on EBT excluding GW writedown, earn-out debt adjustments, discounted interest and tax related to previous year
Net profit	165.2	96.3	