

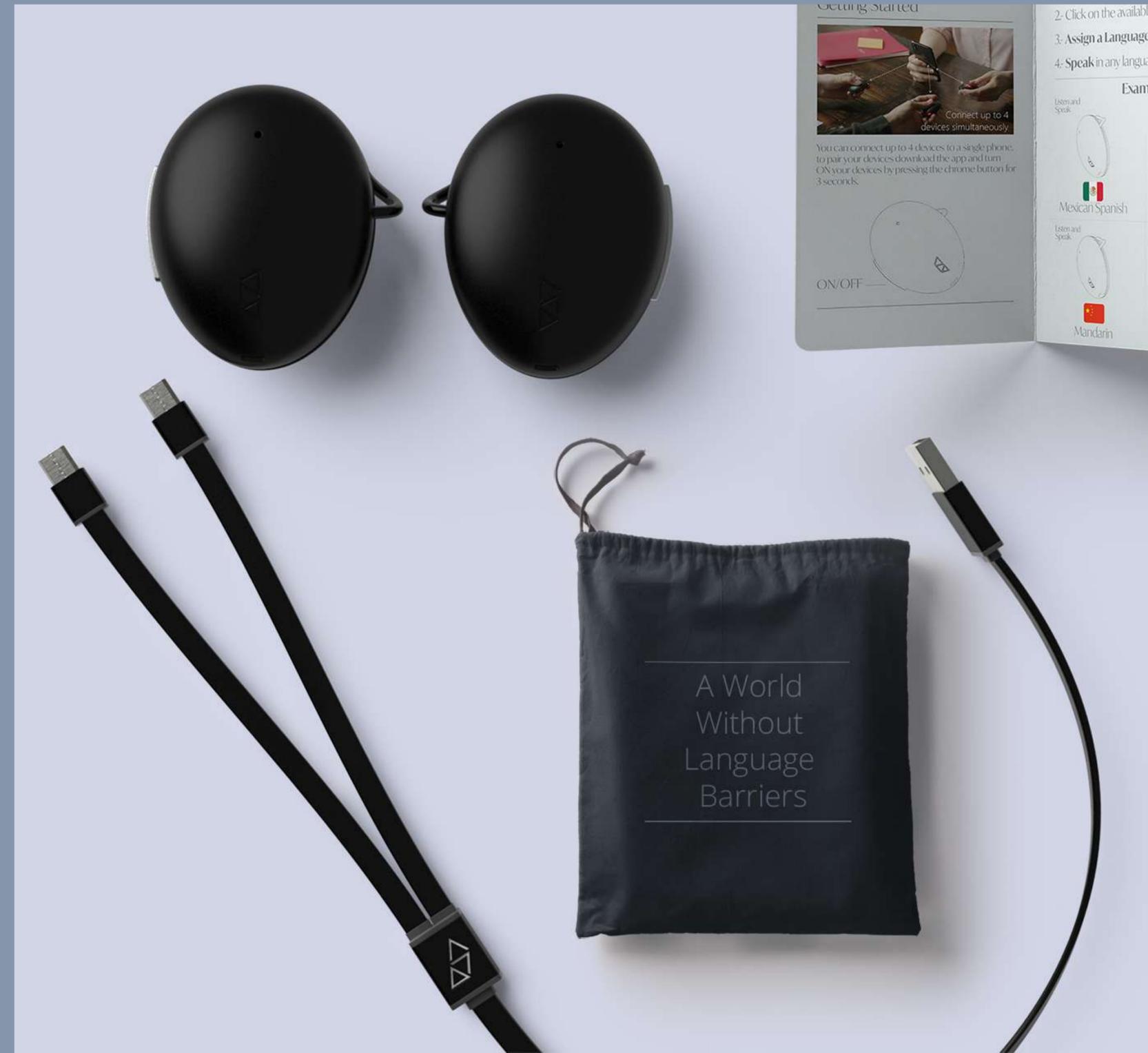


WAVERLYLABS

Press Kit

Table of Contents

- 2 About Waverly Labs
- 3 Ambassador Interpreter
- 4 Our Core Team
- 5 Ambassador Interpreter: Listen, Lecture, Converse
- 6 Ambassador Interpreter: Features
- 7 Frequently Asked Questions
- 9 Quotes From Happy Customers
- 10 Contact Us



About Waverly Labs

Founded in 2014, Waverly Labs is a Brooklyn-based innovative voice and language products company at the convergence of wearable technology and speech translation. Its first product, Pilot Smart Earbuds with language translation, launched in 2016 and established the hearable translation category.

In 2019 the company debuted Ambassador Interpreter, engineered as an over-the-ear interpreter for professionals and travelers of all backgrounds. It's the next evolution of research in language technologies and speech wearables.



Ambassador Interpreter, *your professional translation tool*

Ambassador Interpreter is the highest quality interpreter for professionals and travelers of all backgrounds. From training to travel, groups to solo, the Ambassador Interpreter allows you to have smooth conversations free from the constraints of language barriers.

Sleek and specially designed to fit over-the-ear, Ambassador Interpreter is engineered with a far-field microphone array to capture speech with astounding levels of clarity. It then seamlessly compresses and transmits the speech signals to our cloud-based neural network engines to recognize, translate, and synthesize the speech into a new language to delivery fast, fluid and highly accurate translations.



Our Core Team

12+ years of expertise in the field of speech translation technologies, hearable manufacturing, and growth hacking/marketing. We've developed an innovative way of applying speech translation engines to our smart ear devices using patent-pending technology.



Andrew Ochoa

CEO

Oversees all business operations and sales/marketing strategies; developed the growth hacking strategy and pre-order campaign that generated \$2.4MM in sales in the first month



Sergio Delrio Diaz

VP OF PRODUCT

Product engineer and manager for Ambassador and Pilot Smart Earbuds, including testing and Design for Manufacturing and Assembly strategy (DFMA)



Georgiy Konovalov

SENIOR SOFTWARE ENGINEER - MOBILE

The hacker, manages the development of the mobile applications and the integration of the speech translation engines



Alisher Agzamov

SENIOR SOFTWARE ENGINEER - BACK-END

Architects the speech translation infrastructure and the evaluation of accuracy testing

Ambassador Interpreter: Listen, Lecture, Converse

Designed to be extremely easy to use and fit multiple interpretation scenarios, users simply pair the Ambassador Interpreter device to their accompanying iOS or Android app and enable 1 of 3 modes:



LISTEN

Ambassador Interpreter actively listens for someone speaking near you (within 8 feet / 2.5 meters) and translates their speech into your language.



LECTURE

Ideal for groups and conferences, set your Ambassador Interpreter to translate everything you say and stream it through your smartphone's loudspeaker or a paired audio system for your audience.



CONVERSE

Simply share one of the Ambassador Interpreter units with your guest so you can both understand and communicate in your native languages. Ambassador Interpreter supports pairing up to 4 units directly through your smartphone for a smooth sharing experience.

Ambassador Interpreter: Features and Specifications

- Sync up to 4 Ambassador Interpreter units directly through one smartphone for smooth sharing
- Over-the-ear form factor for hygienic sharing and uncompromised signal strength
- Colors: Black and Wine Red
- Package contents:
 - 2 Ambassador Interpreter units, carrying bag, dual micro-USB charging cables, user manual
- Interprets 20 languages and 42 dialects
 - English, French, German, Italian, Portuguese, Spanish, Arabic, Greek, Russian, Hindi, Turkish, Polish, Chinese Mandarin, Japanese, Korean, Cantonese, Thai, Vietnamese, Dutch, Hebrew
- Large microphone array designed to capture speech up to 8 feet / 2.5 meters away
- **Battery life:** up to 6 hours



Frequently Asked Questions

WHAT IS AMBASSADOR INTERPRETER?

Ambassador Interpreter is an over-the-ear interpreter engineered for professionals and travelers. It's specifically designed for high quality translation accuracy, easy and hygienic sharing, and features 3 modes for different scenarios: Listen, Lecture, and Converse.

WHAT LANGUAGES ARE SUPPORTED?

Ambassador supports English, French, Italian, Portuguese, Spanish, German, Russian, Arabic, Greek, Hindi, Polish, Turkish, Chinese Mandarin, Japanese, Korean, Cantonese, Dutch, Vietnamese, Thai, and Hebrew.

HOW IS IT DIFFERENT FROM THE PILOT?

The Pilot Smart Earbuds were designed as all-purpose wireless earbuds, for music streaming, bluetooth phone calls, and our signature language translation software in limited accessibility. Ambassador Interpreter is engineered for solely one thing, professional grade translation. It offers higher accuracy, the ability to capture people speaking further away, and a seamless and hygienic sharing experience by tethering multiple devices from one phone. Perfect for professionals and travelers alike.

Frequently Asked Questions

WHAT'S THE PRICE?

Ambassador Interpreter is engineered to be affordable for all users.

The retail price is \$199.

ARE THE TRANSLATIONS PERFECT? HOW ACCURATE ARE THE TRANSLATIONS?

The technology behind Ambassador Interpreter is made up of speech recognition, machine translation, and speech synthesis.

These technologies are subjective to several elements, including the person speaking, the language chosen, and the context of the conversation. In general, the translations are accurate for general conversation but with our machine learning technology, the more people use the technology the better it gets.

HOW IS IT BETTER (THAN OTHER APPS)?

We've designed a hybrid engine alongside multiple partners and our own proprietary system to benchmark against other apps and provide the best translations possible. You can test our translation software by downloading our free Pilot Speech Translator app.

DO I NEED TO INSTALL THE APP TO USE AMBASSADOR INTERPRETER?

Yes, you will need to install our accompanying app to use Ambassador Interpreter. The app is compatible with iOS and Android and available free of charge along with your purchase.

Quotes From Happy Customers



// I just received my Pilot earpieces today OMG they are amazing! My husband (An aerospace engineer from France) is enthralled with them. We live in Canada. ... We own a travel company ... This could totally be a game changer when I lead tours abroad.



// Being able to speak to my girlfriend's mother for the first time has broken down walls I never thought possible. From the bottom of my heart thank you! Looking forward to updates and fixes along the journey as I know this is merely the start of a world changing technology.



// They have been AMAZING in helping communicating with Japanese, Spanish, Italian & German clients.



// I started using my Pilot Translator in my practice as a psychotherapist and it works better than I expected.

Contact Us

- press@waverlylabs.com
- Waverly Labs
19 Morris Avenue
Brooklyn, NY 11205
- www.waverlylabs.com/press
- www.youtube.com/c/waverlylabsinc

