

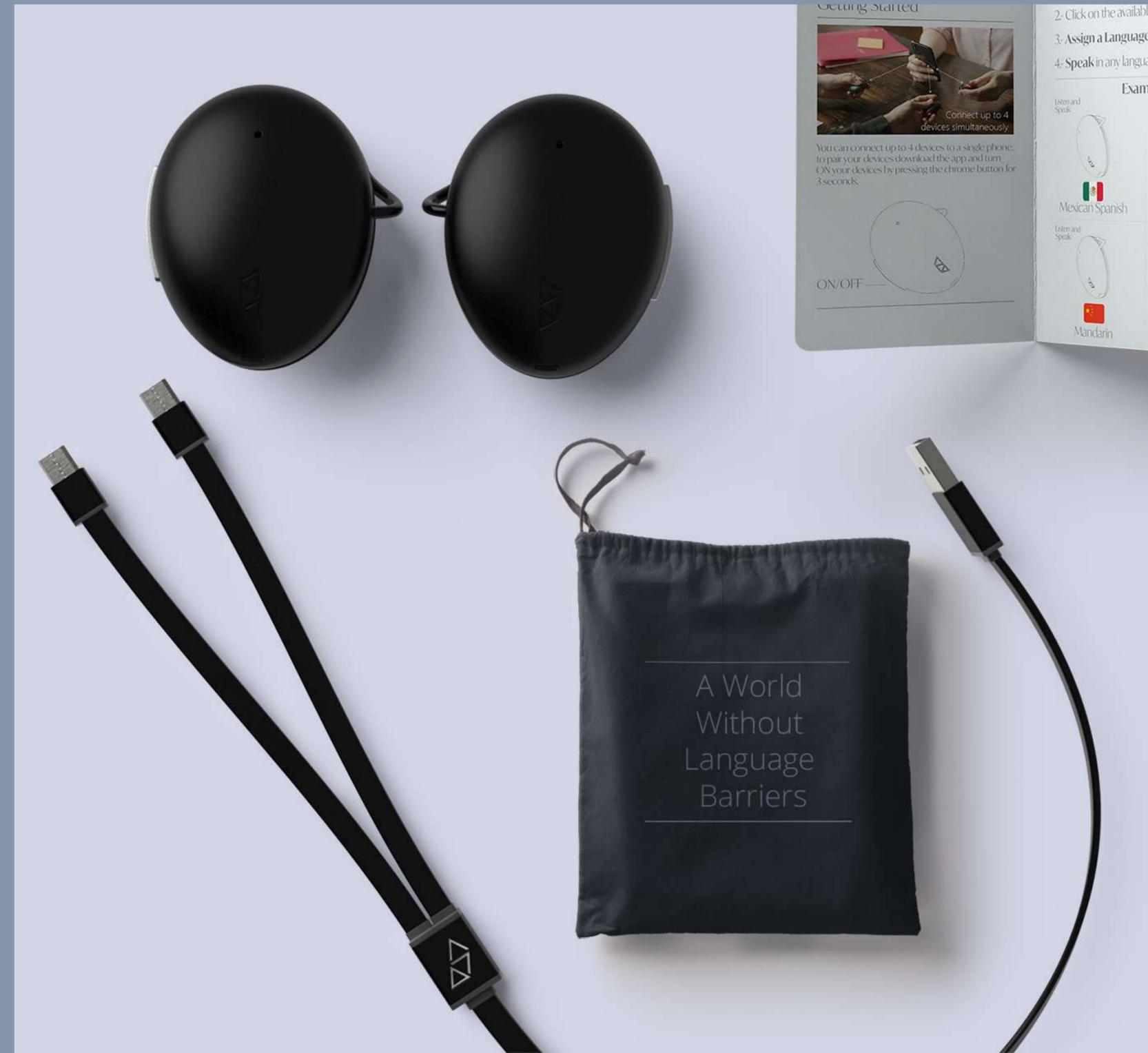


WAVERLYLABS

Press Kit

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About Waverly Labs

Founded in 2014, Waverly Labs is a Brooklyn based innovative consumer products company at the convergence of wearable technology and speech translation. Its first product, Pilot Smart Earbuds with language translation, launched in 2016 and established the hearable translation category.

In 2019 the company debuted Ambassador, engineered as an over-the-ear interpreter for professionals and travelers of all backgrounds. It's the next evolution of research in language technologies and speech wearables.



Ambassador, *your professional interpreter*

Ambassador is the highest quality interpreter for professionals and travelers of all backgrounds. From training to travel, groups to solo, the Ambassador allows you to have smooth conversations free from the constraints of language barriers.

Sleek and specially designed to fit over-the-ear, Ambassador is engineered with a far-field microphone array to capture speech with astounding levels of clarity. It then seamlessly compresses and transmits the speech signals to our cloud-based neural network engines to recognize, translate, and synthesize the speech into a new language to delivery fast, fluid and highly accurate translations.



Our Core Team

12+ years of expertise in the field of speech translation technologies, hearable manufacturing, and growth hacking/marketing. We've developed an innovative way of applying speech translation engines to our smart ear devices using patent-pending technology.



Andrew Ochoa

CEO

Oversees all business operations and sales/marketing strategies; developed the growth hacking strategy and pre-order campaign that generated \$2.4MM in sales in the first month



Sergio Delrio Diaz

VP OF PRODUCT

Product engineer and manager for Ambassador and Pilot Smart Earbuds, including testing and Design for Manufacturing and Assembly strategy (DFMA)



Georgiy Konovalov

SENIOR SOFTWARE ENGINEER

The hacker, manages the development of the mobile applications and the integration of the speech translation engines



Alisher Agzamov

BACK-END DEVELOPER

Architects the speech translation infrastructure and the evaluation of accuracy testing

Ambassador: Listen, Lecture, Converse

Designed to be extremely easy to use and fit multiple interpretation scenarios, users simply pair the Ambassador device to their accompanying iOS or Android app and enable 1 of 3 modes:



LISTEN

As an interpreter, Ambassador actively listens for someone speaking near you (within 8 feet / 2.5 meters) and translates their speech into your language.



LECTURE

Ideal for groups and conferences, set your Ambassador to translate everything you say and stream it through your smartphone's loudspeaker or a paired audio system for your audience.



CONVERSE

Simply share one of the Ambassador units with your guest so you can both understand and communicate in your native languages. Ambassador supports pairing up to 4 units directly through your smartphone for a smooth sharing experience.

Ambassador: Features and Specifications

- Sync up to 4 Ambassador units directly through one smartphone for smooth sharing
- Over-the-ear form factor for hygienic sharing and uncompromised signal strength
- Colors: Black and Wine Red
- Package contents:
 - 2 Ambassador units, carrying bag, dual micro-USB charging cables, user manual
- Interprets 20 languages and 42 dialects
 - English, French, German, Italian, Portuguese, Spanish, Arabic, Greek, Russian, Hindi, Turkish, Polish, Chinese Mandarin, Japanese, Korean, Cantonese, Thai, Vietnamese, Dutch, Hebrew
- Large microphone array designed to capture speech up to 8 feet / 2.5 meters away
- **Battery life:** up to 6 hours



Frequently Asked Questions

WHAT IS AMBASSADOR?

Ambassador is an over-the-ear interpreter engineered for professionals and travelers. It is specifically designed for high quality translation accuracy, easy and hygienic sharing, and features 3 modes for different scenarios: Listen, Lecture, and Converse.

WHAT LANGUAGES ARE SUPPORTED?

Ambassador supports English, French, Italian, Portuguese, Spanish, German, Russian, Arabic, Greek, Hindi, Polish, Turkish, Chinese Mandarin, Japanese and Korean, plus 5 new languages, including Cantonese, Dutch, Vietnamese, Thai, and Hebrew.

HOW IS IT DIFFERENT FROM THE PILOT?

The Pilot Smart Earbuds were designed as all purpose wireless earbuds, for music streaming, bluetooth phone calls, and our signature language translation software in limited accessibility. Ambassador is engineered for solely one thing, professional grade translation. It offers higher accuracy, the ability to capture people speaking further away, and a seamless and hygienic sharing experience by tethering multiple devices from one phone. Perfect for professionals and travelers alike.

Frequently Asked Questions

WHAT WILL BE THE PRICE? WILL THERE BE ANY DISCOUNTS?

Ambassador is engineered to be affordable for all users. The retail price is \$199, but pre-orders are available before shipping at \$129.

ARE THE TRANSLATIONS PERFECT? HOW ACCURATE ARE THE TRANSLATIONS?

The technology behind Ambassador is made up of speech recognition, machine translation, and speech synthesis. These technologies are subjective to several elements, including the person speaking, the language chosen, and the context of the conversation. In general the translations are accurate for general conversation but with our machine learning technology, the more people use the technology the better it gets.

WHEN WILL YOU SHIP?

Ambassador will begin shipping in spring 2020.

HOW IS IT BETTER (THAN OTHER APPS)?

We've designed a hybrid engine alongside multiple partners and our own proprietary system to benchmark against other apps and provide the best translations possible. You can test our translation software by downloading our free Pilot Speech Translator app.

DO I NEED TO INSTALL THE APP TO USE AMBASSADOR?

Yes, you will need to install our accompanying app to use Ambassador. The app will be compatible with iOS and Android and available free of charge along with your purchase.

Quotes From Happy Customers



// I just received my Pilot earpieces today OMG they are amazing! My husband (An aerospace engineer from France) is enthralled with them. We live in Canada. ... We own a travel company ... This could totally be a game changer when I lead tours abroad.



// Being able to speak to my girlfriend's mother for the first time has broken down walls I never thought possible. From the bottom of my heart thank you! Looking forward to updates and fixes along the journey as I know this is merely the start of a world changing technology.



// They have been AMAZING in helping communicating with Japanese, Spanish, Italian & German clients.



// I started using my Pilot Translator in my practice as a psychotherapist and it works better than I expected.

Contact Us

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