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Building Future of IT Today

Simplawyer

Simplawyer – Legal DMS and E-Commerce Platform

A group of skilled lawyers from the Russian Federation has founded a **startup** enabling small and mid-sized companies to **create necessary legal documentation** by means of native user interface. This service enables businesses to **reduce expenses and time** for preparation of single-type documents.
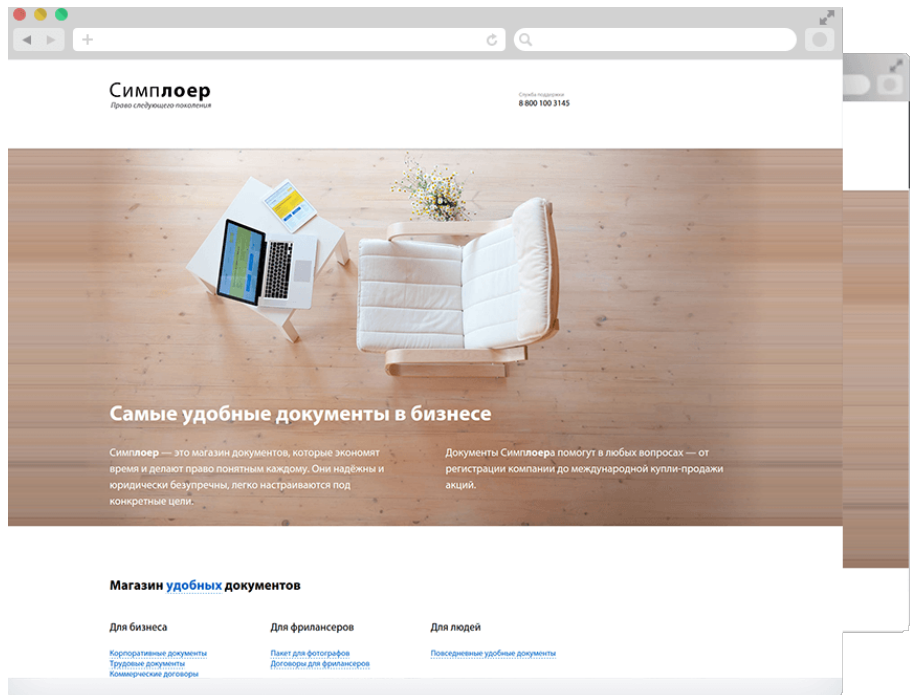
Client's Business Challenges

The project's aim was to develop a web application allowing users to **create and buy single-type legal documents** for small and medium business.

The key capabilities of the service are **sales stats gathering and flexible rates management.**

Our Solution

We have developed an **interactive web editor** (similar to Google Docs) where users can edit legal documents in a web browser. The constructor allows of specifying the company's necessary parameters step by step: the number of founders, authorized capital, etc.

When the edit is finished, the user can save the doc in PDF format. Later they can buy these documents online using integrated payment system - **Robocassa** (accepts all legitimate types of payment in the Russian Federation). The service owners can trace the stats and manage the prices using **the administrative module.**

Registered users (lawyers) can make **the templates of various documents** (regulations, agreements, contracts, etc) and set a flexible price on the use of these templates (Client's Store module). Other users can make their custom documents on the basis of these templates using interactive editor and buy them afterwards.

For fast development and implementation of each module, **the Ruby On Rails 4.0** framework was chosen.

For the most transparent and fast collaboration we chose to follow **the Scrum methodology.**

Results

Today the service **works effectively and successfully**. Now we are working on the implementation of **new modules** and are improving the ones released.

Thanks to our solution, the Client manages **to find and take the market niche, to reduce operating costs of users' businesses** and, consequently, **to increase its own income**. Introducing new features and modules, the company **gained additional revenue streams** and **increased customers' loyalty.**

The client is promoting the service and planning the further functionality.

Find Out How We Can Help Your Business

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