



# **Blockchain Roaming Agreements**

**Get ready for the future of  
partnerships**

# Who is Clear Blockchain Technologies?

*An enterprise Blockchain company, build in 2018 by a team of passionate entrepreneurs and Blockchain experts who set out to make commercial **partnerships work better***

Gartner  
COOL  
VENDOR  
2020

A Gartner Blockchain Cool Vendor Winner in 2020

Recognized for simplifying complex B2B settlement

## What we do?

### We make partnerships better

*We automate trust, by eliminating disputes and discrepancies through shared programmable business logics on a secure Blockchain environment*

# Telecom companies are soon to face a partnerships BOOM



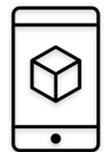
Other Telcos



Cloud providers



Platforms (Management/orchestration/Analytics etc.)



App providers, resellers etc.

## 5G's Biggest challenges



**Coordinating multiple partnerships**  
(% replying most/somewhat difficult)\*



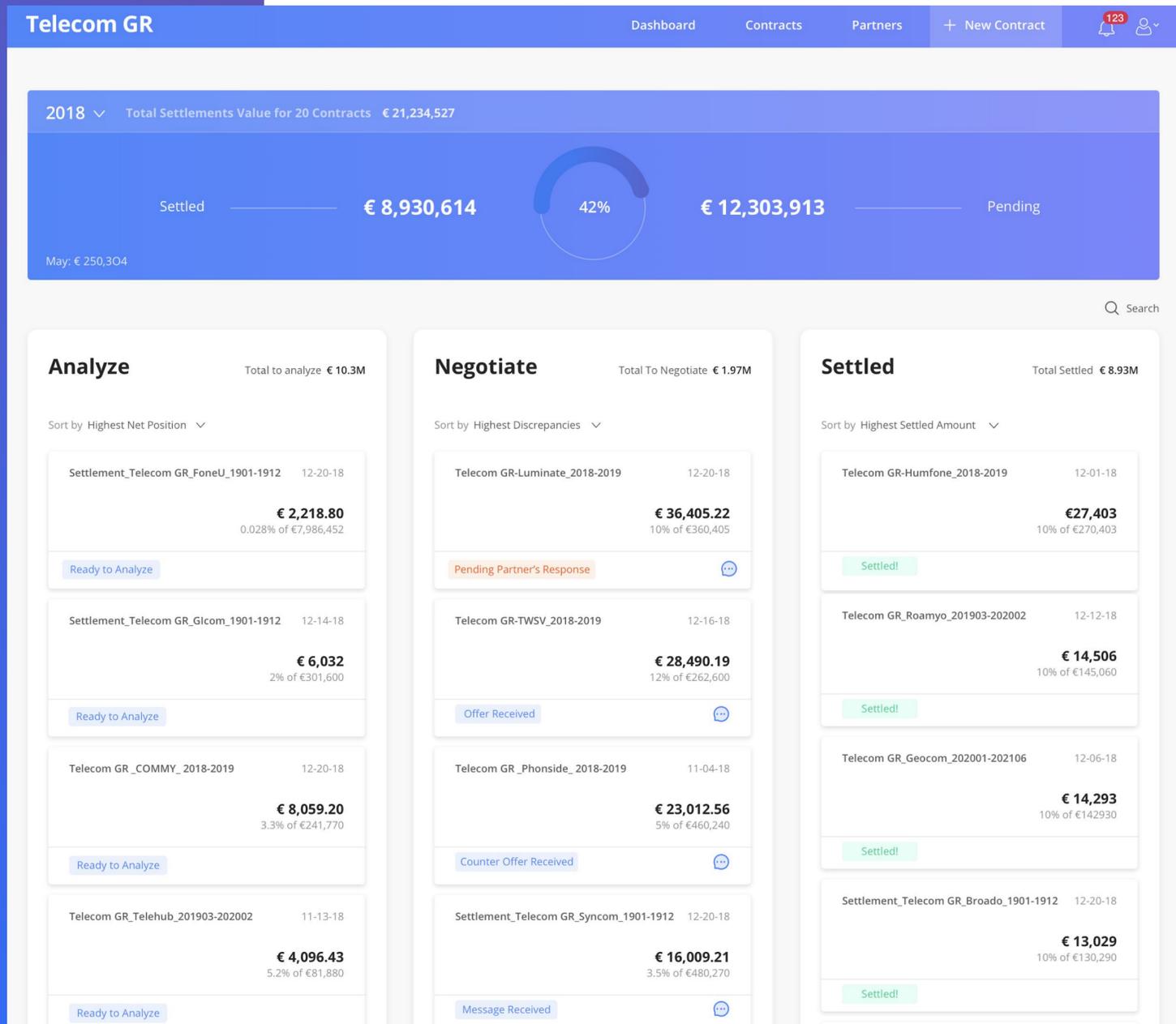
**Implementing rev-share mechanisms**  
(% replying most/somewhat difficult)\*

# But back-office wholesale activities are still manual and complicated

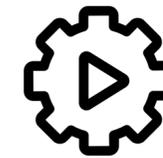
## Your back office is holding you back

- ↓ **Labor-intensive clearing process**
  - > No room for growth and innovation in business models
  - > Can not monetize 5G, Edge and IoT opportunities
- ↓ **Complicated lengthy reconciliation process**
  - > Affects revenue recognition
  - > No flexibility for micro-payments
- ↓ **Discrepancies between partners on invoices amounts**
  - > Delay the end of reconciliation processes
  - > Cost money
  - > Create friction in high value business relationships

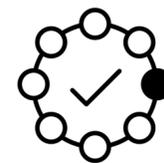
# Blockchain enabled enterprise commerce



**Streamline** processes for improved efficiency



**Automate** manual processes, freeing up your teams



**Create** new agreements as shared smart logics



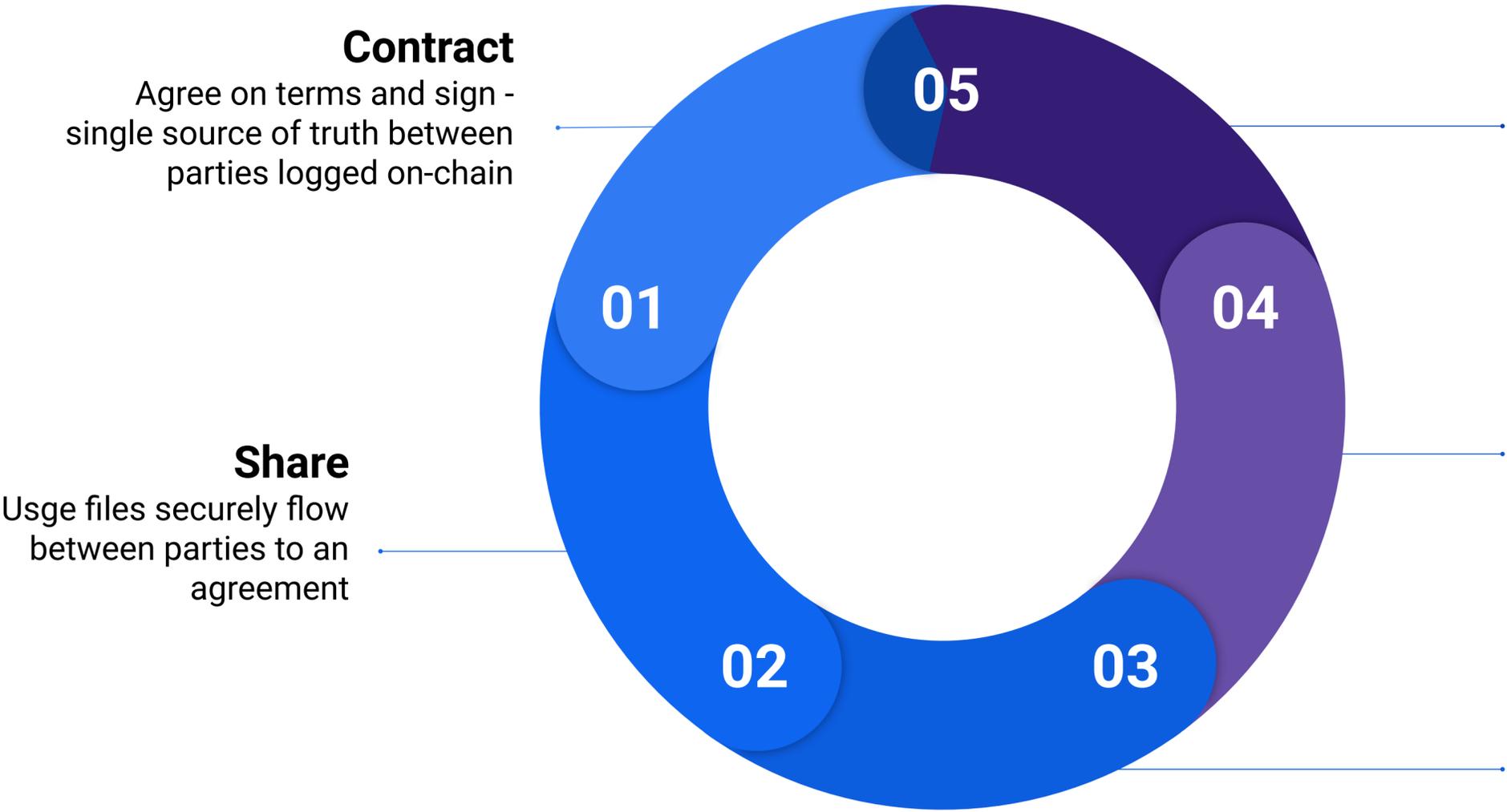
**Prevent** and manage disputes automatically freeing up capital



**Guarantee** payment and contract fulfilment

# E2E Reconciliation

## IOT agreements settled in minutes



### + Simulate Partners Mode

For partners that are not on the Blockchain network you can still get a settlement result, without the full flow

### Dispute Resolution

Full flows for negotiation, resolution offers and ability to settle over the network

### Discrepancy Analysis

Most disputes are prevented with the use of a shared business logic, but usage data discrepancies that occur are flagged for a clear understanding where the issues exactly are

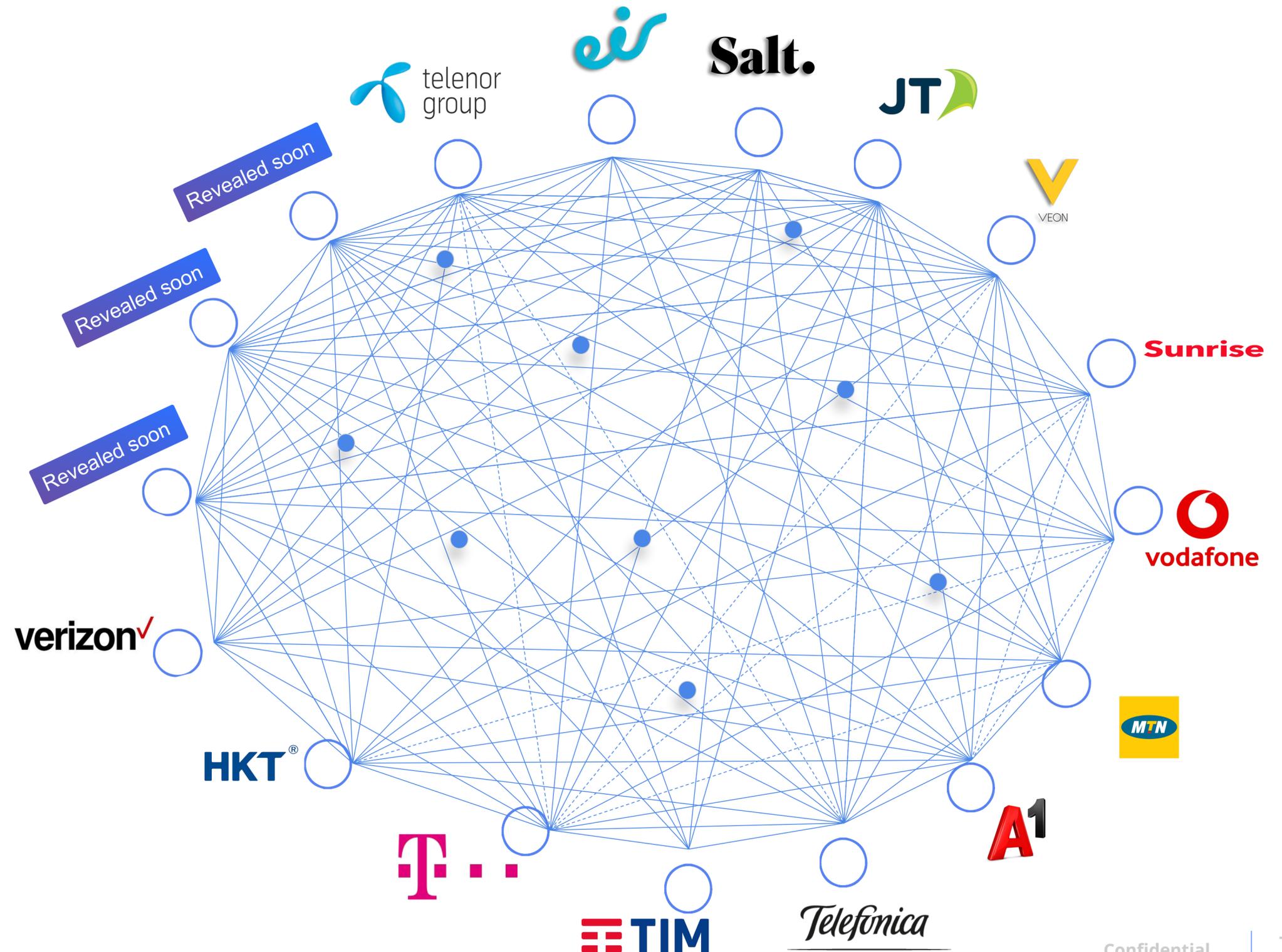
### Automatic Discount Calculation

A shared rating & calculation engine, equipped with an array of prevalent discount models, battle tested with industry giants

# Clear's network is live

## Over 20% of the world's traffic

- The largest commercial telecom Blockchain network
- Processing billions of billable events for complex discount agreements
- Flexible and built to serve multiple use cases for wholesale settlement



# Roam Free+

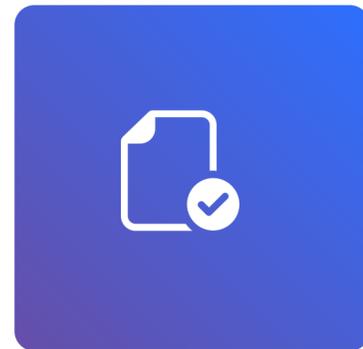
## The opportunity

### Join the biggest Telecom Blockchain network for commerce NOW!

Roam Free+ is a No Cost No Risk program, offering free onboarding, training, and usage of Clear's Blockchain-based Roaming solution for 10 settlements of your 2020 discount contracts



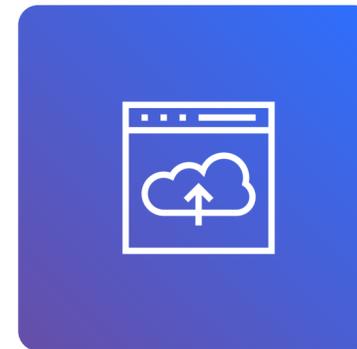
Schedule a Demo



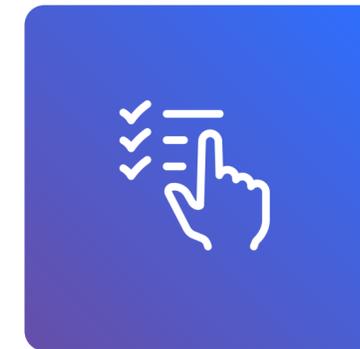
Sign a simple evaluation contract



Install in AWS zero IT effort



Upload contract and usage data



Check the results and assess value

Partners on the network participate in monthly partner meeting to receive updates on version releases

**Thank you :)**