



A TRUST COMPANY | CERTIFIED PROFESSIONAL GUARDIANS

FEE SCHEDULE (effective January 1, 2022)

| Staff: | Hourly rate: |
|--|---------------------|
| Agency Directors & Senior Management | \$150.00 |
| Senior Asset and Investment Manager | \$130.00 |
| Asset and Investment Manager | \$110.00 |
| Asset Administration | \$90.00 |
| Senior Financial Manager | \$130.00 |
| Financial Manager | \$110.00 |
| Support Services – Financial | \$90.00 |
| Senior Property Manager | \$130.00 |
| Property Manager | \$110.00 |
| Support Services – Property | \$90.00 |
| Senior Care Manager | \$130.00 |
| Care Manager | \$110.00 |
| Support Services – Care | \$90.00 |
| Social Client Contact – Companion | \$65.00 |
| Clerical | \$50.00 |
| Transactional Charges (billed per transaction) | \$9.90 |
| Tax Return Preparation Services | Flat Rates |

BILLING PRACTICES

GSS's billing philosophy is to strive to maintain a low hourly rate, to delegate work to staff with lower hourly rates that have the necessary skills to complete the task, and to show all activity on regular statements. Billing statements are prepared monthly.

Percentage of Assets under Management: For trust estates in excess of two million dollars, GSS may charge fees as a percentage of assets under management rather than hourly. On court-supervised accounts, all Percentage Fees are subject to court approval.

Clerical: This is a fixed monthly charge, based on estimated time incurred, and includes: filing legal and personal documents; processing income/outgoing mail; routing telephone calls and faxes. The amount of estimated time billed per month is based on the level of activity of the account. It ranges from zero for low-activity accounts and up to one hour per month for high activity accounts.

Transactional Charges: This is a fixed charge per transaction, and is billed for each disbursement and incoming deposit processed, and includes: fiduciary check writing and processing, review of supporting documents, computer processing, check cost, postage, and authorizing signature.

Tax Preparation Services: GSS charges flat rates which vary based on the type of tax return it is required or requested to prepare. A schedule of the flat rates is available upon request.