

LeighBrownU.com





SPEAKWITHLEIGH.COM





Certified Professional Speaker™ (CSP®) international keynote speaker who happens to be hilarious in an almost-inappropriate-but-still-family-friendly way. Leigh uses her decades of experience as the go-to expert for REALTORS® to help any organization get on track with goal setting and achievement. She knows the secret to solid relationships with clients to ensure that they keep coming back again and again. She talks fast, and every word of it is gold. Leigh's messages are bold, powerful, and full of a contagious energy that breaks through barriers and skyrockets your organization towards success.

A wife. A mama. With three cats available for adoption. Runner, singer and pianist, who enjoys cooking, gardening and needlepoint (yes, I'm an old Southern woman). A child of God and a follower of Jesus. Trying to get life right, one mistake at a time.

**Like, Follow and Subscribe for Tips and Insights from Leigh EVERY DAY!**

**SOCIAL MEDIA:**

 [facebook.com/LeighBrownSpeaker](https://facebook.com/LeighBrownSpeaker)  
 [youtube.com/leighbrownspeaker](https://youtube.com/leighbrownspeaker)

 [instagram.com/leighthomasbrown](https://instagram.com/leighthomasbrown)  
 [linkedin.com/in/leighthomasbrown](https://linkedin.com/in/leighthomasbrown)  
 [tiktok.com/@leighthomasbrown](https://tiktok.com/@leighthomasbrown)  
 [joinclubhouse.com @leighbrown](https://joinclubhouse.com/@leighbrown)

**Crazy Sh\*t In Real Estate PODCAST:**

[www.crazyshitinrealestate.com](https://www.crazyshitinrealestate.com)

[podcasts.apple.com/us/podcast/crazy-sh-t-in-real-estate-with-leigh-brown/id1153262163?mt=2](https://podcasts.apple.com/us/podcast/crazy-sh-t-in-real-estate-with-leigh-brown/id1153262163?mt=2)

**Real Estate from the Rooftops PODCAST:**

[www.realestatefromtherooftops.com](https://www.realestatefromtherooftops.com)

<https://podcasts.apple.com/us/podcast/real-estate-from-the-rooftops/id1537988927>

**WEBSITES:**

[www.LeighBrown.com](https://www.LeighBrown.com) | [www.LeighBrownUniversity.com](https://www.LeighBrownUniversity.com) | [www.SpeakWithLeigh.com](https://www.SpeakWithLeigh.com)

## AFFILIATIONS

|                |   |
|----------------|---|
| 2021-22        | REALTORS® Relief Foundation, Vice President                       |
| 2021-22        | Habitat For Humanity Cabarrus County, Chair                       |
| 2021-22        | North Carolina for Congressional Term Limits, Chair               |
| 2021           | National Association of REALTORS® Vice President of Advocacy      |
| 2020           | NC REALTORS® Legislative Chair                                    |
| 2020           | National Association of REALTORS®, Executive Committee            |
| 2020           | NC Homeowners Alliance Committee (NCHOA)                          |
| 2020           | NC REALTORS® Issues Mobilization Committee Chair                  |
| 2019 - 2020    | Habitat For Humanity Cabarrus County, Board of Directors          |
| 2019 - 2020    | Harrisburg Family YMCA, Board of Directors                        |
| 2019           | NAR RPAC Fundraising Liaison                                      |
| 2018 - present | NC Housing Finance Agency, Board Member                           |
| 2018 - 2020    | REALTORS® Relief Foundation, Board of Advisors                    |
| 2018 - 2019    | NAR RPAC Fundraising Trustees Chair                               |
| 2017           | Residential Real Estate Council (formerly CRS) National President |
| 2017           | NC REALTORS® PAC Chair  |
| 2015 - 2016    | CRRRA Audit/Budget/Finance Committee                              |
| 2015 - 2016    | NAR RPAC Major Investor Council                                   |
| 2015 - 2016    | NC CRS President  |
| 2014 - 2016    | CRRRA REBIC Board of Governors                                    |
| 2013 - present | NCAR Legislative Committee  |
| 2013 - present | NCR Board of Directors  |
| 2013 - 2018    | CRS Board of Directors (National)                                 |
| 2013 - 2014    | CRRRA Government Affairs Committee                                |
| 2012 - 2015    | NAR Federal Financing and Housing Policy Committee                |
| 2012 - 2013    | NAR Professional Standards Committee                              |

## DESIGNATIONS

ABR, AHWD, CDEI, CDPE, CIPS, CLHMS, CRS, C2EX, ePRO, MilRes, SFR, SRES

Member of AAREA, NAHREP, NAREB, NAGLREP

Platinum R President's Circle Hall of Fame Major Investor

© 2022 Leigh Thomas Brown, Inc. All Rights Reserved.

## AWARDS

|             |   |
|-------------|---|
| 2021        | CSP® (Certified Professional Speaker™) National Speakers Association® (NSA) |
| 2019        | RRC Educational Contributor of the Year Award                               |
| 2019        | RRC President's Award   |
| 2018 & 2019 | Video Influencer Award – Consumer Education by BombBomb and Tom Ferry       |
| 2018 & 2015 | RPAC Hall of Fame   |
| 2018        | Commitment to Excellence Endorsement  |
| 2017        | Inman Real Estate Influencers   |
| 2016        | RE/MAX Circle of Legends  |
| 2015        | Inman News 101  |
| 2014        | REAL Trends Top 10 Team - North Carolina                                    |
| 2014        | RE/MAX Top 100 Worldwide  |
| 2014        | Wall Street Journal/REAL Trends U.S. Top 200 Team                           |
| 2016        | Inman Innovator Runner-Up   |
| 2013        | NC CRS of the Year  |
| 2011        | RE/MAX Lifetime Achievement   |
| 2010        | RE/MAX Hall of Fame   |
| 2007        | RE/MAX Platinum, Chairman, Diamond Club Recognition                         |

## EXPERIENCE


|             |                                 |
|-------------|---------------------------------|
| 2020        | One Community Real Estate®, CEO |
| 2011 - 2020 | RE/MAX Executive, Broker/Owner  |
| 2003 - 2011 | RE/MAX Signature, Broker/Owner  |
| 2000 - 2003 | RE/MAX Metro Realty, Salesman   |

## EDUCATION

Instructor Development Workshop (IDW), NC Real Estate Commission, 2017

Licensed in Real Estate, South Carolina (#48608), 2001, North Carolina (#213785), 1997


BSBA, University of North Carolina at Chapel Hill, 1996

 @leighbrown  
leighbrownspeaker  
leighthomasbrown

**leighbrown.com**  
**leigh@leighbrown.com**  
**704.507.5500**

Atlantic Bay Mortgage Group  
Carteret County Association of REALTORS® Leadership Training  
Eastern CT Assn of Realtors (ECAR) Resource Conference  
Greater Milwaukee Association of Realtors Young Pros Network  
Howard County Association of REALTORS® Education Conference  
Lake & Geauga Area Association of REALTORS  
Lake Havasu Association of REALTORS Strategic Planning Facilitator  
Lawrence Board of REALTORS® Ready Set Spring Summit  
Montgomery Area Association of Realtors Education Fair  
National Association of REALTORS® Conference & Expo  
National Real Estate Ethics Day® Live Stream  
Revive! Coast to Coast  
South Dakota REALTORS® Professional Development Conference  
Tennessee REALTORS® Annual Convention  
Tri-Counties Association of REALTORS  
Tuscaloosa Association of Realtors Leadership Training  
Virginia Mortgage Bankers Association (VMBA) Annual Convention  
WeSERV - Southeast Valley Chapter  
*Double Down – Position and Leverage Your Future*  
Western Magic Valley REALTORS® (WMVR) Broker Summit

Contact Leigh's Speaker Team to book  
Leigh Brown for your next event!  
michele@leighbrown.com

 @leighbrown  
leighbrownspk  
leighthomasbrown

leighbrown.com  
leigh@leighbrown.com  
704.507.5500

## — 2020 —

Allegheny Valley Board of REALTORS®  
Arizona Association of REALTORS®  
Arkansas REALTORS® Association  
Associated Realty of the Americas  
Atlantic Bay Mortgage Group  
Broward, Palm Beaches and St. Lucie REALTORS®  
Butler County Association of REALTORS®  
C21 Scheetz  
CCAR Central Carolina Assn. of REALTORS®  
Citrus Valley Association of REALTORS®  
Colibri Group/McKissock Learning  
Daytona Beach Area Association of REALTORS®  
Denver Metro Association of REALTORS®  
Eastern CT Assn of REALTORS® (ECAR)  
First Weber  
Florida REALTORS®  
Gaston Association of Realtors®, Inc  
Greater Allegheny-Kiski Area Board of REALTORS®  
Greater Bangor Association of REALTORS®  
Greater Bergen REALTORS®  
Greater Mercer County Association of REALTORS®

Greater Owensboro REALTOR® Association  
Greater Piedmont REALTORS®  
Harrisonburg-Rockingham Association of REALTORS®  
Houston Association of REALTORS®  
Howard County Association of REALTORS®  
Johnston County Association of REALTORS®  
Lawrence Board of REALTORS  
Long Island Board of REALTORS®  
Metro Toledo Homes  
National Association of REALTORS® Annual Conference 2020  
NC REALTORS®  
New Orleans Metropolitan Association of REALTORS®  
NextHome Cape Fear  
North Carolina Real Estate Commission  
Northeast Association of REALTORS®  
Ohio REALTORS® Annual Convention & Expo  
Pacific West Association of REALTORS®  
Raleigh Area Top Producers Council  
Raleigh Regional Association of REALTORS®  
RE/MAX Properties, Inc.

Reading-Berks Association of REALTORS®  
Realogy Expansion Brands  
REALTOR® Association of Prince William  
Realty Executives International  
Residential Real Estate Council  
REvive 2020 Coast 2 Coast  
Richmond Association of REALTORS®  
Sage Real Estate Ltd.  
South Metro Denver REALTOR® Association  
Southshore REALTORS® Association  
Tennessee REALTORS®  
The NCSHA Legislative Conference  
The Real Estate Blaze  
Tri-County Suburban REALTORS®  
Upper Peninsula REALTORS®  
West Michigan Lakeshore Association of REALTORS®  
WeWire (Women Empowering Women In Real Estate)  
Women's Council Lake Pointe  
Women's Council of REALTORS® District C  
Women's Council of REALTORS® Wealth, Health & Self Power Week

## — 2019 —

2019 Annual REEA Conference  
2019 REALTORS® Conference & Expo  
American Business Women's Association (ABWA)  
South East Express Network (SEEN)  
Anne Arundel County Association of REALTORS®  
Atlantic Bay Mortgage Group Speaker Series  
Cambodian Real Estate Association  
Carteret County Association of REALTORS®  
Chattanooga – Women's Council of REALTORS®  
Coldwell Banker Mid-America Group of REALTORS®  
engage.marketing by HousingWire  
FOCUS (Follow One Course Until Successful) – RE/MAX United  
Gainesville-Alachua County Association of REALTORS®  
Garden City Board of REALTORS® Education and Leadership Meeting  
Georgia REALTORS® 2019 Inaugural Conference  
GLVAR Greater Las Vegas Association of REALTORS® Membership Meeting  
Great Smoky Mountains chapter of Women's Council of REALTORS®  
Greater Albuquerque Association of REALTORS®  
Greater Baton Rouge Association of Greater Capital Area Association of REALTORS® GCAAR  
Greater Piedmont REALTORS®

Greenville Association of REALTORS®  
Hattiesburg Area Association of REALTORS® Webinar  
Indianapolis Indy Century 21 Scheetz  
Iowa Association of REALTORS®  
Iowa City Area Association of REALTORS® Leadership Retreat  
IREC 2019 International Real Estate Conference  
2019 JAPAN – Gateway to the World  
Kansas Association of REALTORS® – (RPAC)  
Kentucky REALTORS® – (RPAC)  
Kentucky REALTORS® Annual Convention  
Knoxville Area Association of REALTORS®  
Long Island Board of REALTORS® Education Conference  
Lubbock Association of REALTORS® Membership Luncheon  
Mason-McDuffie Mortgage Corp. – Tahoe Sales Rally  
Metro Toledo Homes  
Missoula Organization of REALTORS®  
NAHREP® – RACE TO THE TOP to highlight Top Producers  
National Real Estate Ethics Day  
New Jersey Women – That's Who We R!  
North Carolina REALTORS® – (RPAC)  
Old Dominion Realty of Virginia

Pennsylvania Association of REALTORS® – (RPAC)  
Raleigh – Women's Council of REALTORS®  
RE/MAX Allegiance Business Meeting  
RE/MAX of Boulder, Inc.  
RE/MAX of Michigan Fall Sales Conference  
RE/MAX RE/CHARGE 2019  
RE/MAX Select  
Real Living Brokers Realty Group 1st Annual Conference  
REvive! Coast to Coast  
River Counties Association of REALTORS® – 2019  
RCAR Leadership Retreat  
San Antonio Association of REALTORS®  
Scottsdale Area Association of REALTORS®  
South Carolina Association of REALTORS® – (RPAC)  
Southeast Minnesota REALTORS®  
SouthEast Valley Regional Association of REALTORS®  
Stone Martin Builders – Huntsville, Alabama  
The Mortgage Bankers Association of Raleigh  
Tucson Association of REALTORS®  
Wisconsin REALTORS® Virtual Event  
Women in Real Estate (#WIRE) 2019  
YPN 20 Under 40 Rising Stars in Real Estate Awards – Houston, TX

*“Leigh’s passion stands out when she is teaching. She lead our board retreat and was inspirational and entertaining. She helped our board to “just get it”. Her in depth understanding of the Realtor World, both professionally and the in’s and out’s of the Association served as a huge benefit for our board in building a strong foundation, leading us to success in the years to come!”*

~ Monica Hayes - Team, Skogman Realty

*“Leigh Brown delivers! I asked her to give a leadership presentation that she had to create from scratch, and the result was an off the charts winner. Great information delivered in a refreshingly entertaining and humorous style, and the attendees loved it. Leigh was one of our best received speakers of the past few years, and I definitely would work with her again.”*

~ Steve Francks, CAE, RCE - CEO, Washington REALTORS®

*“Leigh Brown was right on target with our convention audience both at our opening session and our CE program. We received many compliments about the offerings and she was great to work with and a pleasure to have at our convention. Many thanks from OAR!”*

~ Tim Lockwood, Ohio Association of REALTORS®, VP Professional Development


*“Thanks for your exceptional delivery of today’s National Code of Ethics presentation! Being able to handle almost 3 hours of information is no small feat! Know that your time, efforts and talents are most appreciated!!! Like you, I would hope to see Ethics be a more important highlight of our Professional responsibilities. All too often I come across those who seem to be clueless or just rude and disrespectful. Cheers to a better Professional Respect!”*

~ Sue Ross-Chayes, Douglas Elliman, Beverly Hills, CA

*“Leigh Brown... You changed me. You hit a chord, you were real, tough, poignant and true. You were 2 hours and 22 minutes that felt like 10. You changed perspective, you ignited passion and emotion. You are one of a kind. I can’t thank you enough. Just can’t. THANK YOU for your words. Thank you for sharing your knowledge. Thank you for being raw and gritty. But mostly thank you for your truth. I won’t be the same. The people in that room, won’t be the same. You are so impactful.”*

~ Matthew J. Kirk, Senior Mortgage Banker, Atlantic Bay Mortgage

**Contact Leigh’s Speaker Team to book  
Leigh Brown for your next event!  
michele@leighbrown.com**

 @leighbrown  
leighbrownspk  
leighthomasbrown

leighbrown.com  
leigh@leighbrown.com  
704.507.5500