



Leigh
BROWN™

Books

Outrageous Authenticity™

You Are Your Best Sales Weapon

The Seven Deadly Sins of Sales™

and the Deceptively Simple Strategies to Solve Them

Signature Topics

7 Deadly Sins of Sales™

The Four Pillars

**Effective Leadership:
More Than Being “Just the Boss”**

Focus. Cultivation. And LEGACY.

“In order to be successful in sales, you have to do one thing before anything else, every single day, and that is to get the hell out of your own way. And what is the best way to do that? It’s to reconnect with your why.”

- Leigh Brown

Leigh is a successful REALTOR®, forward-thinking CEO, and #1 best-selling author. She runs one of the top real estate teams in the country, is a kickin’ keynote speaker, and LOVES everything baseball.

Leigh has a gift for motivating people to become a better version of themselves. She has achieved at the highest levels, and has worked with the highest ranks in business today. Her career path allows her the experience to impact business growth both large and small and her inspirational speeches have been heard all over the United States and the globe – from Miami to Dubai!

From CEO’s of premier companies to REALTORS® just learning their way, Leigh’s experiences can impact any journey. Whether it be leadership structure for the new era of business or rock-solid sales techniques to blast through your goal, Leigh wants to help YOU!

**Contact Leigh’s Speaker Team to book
Leigh Brown for your next event!
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AFFILIATIONS

2019 - 2020	Harrisburg Family YMCA, Board Member
2019 - 2020	Habitat For Humanity Cabarrus County, Board Member
2018	NC Housing Finance Agency, Board Member
2018 - Present	RPAC Fundraising Trustees Chair
2018	REALTOR® Relief Fund, Board of Advisors, Member
2017	Residential Real Estate Council National President
2017	NC REALTORS® PAC Chair
2013 - Present	CRS Board of Directors (National), Member
2013 - Present	NCAR Legislative Committee
2015 - 2016	CRRRA Audit/Budget/Finance Committee
2015 - 2016	NAR RPAC Major Investor Council
2015	NC CRS President
2014 - 2016	REBIC Board of Governors
2013 - 2016	NCAR Board of Directors, Member
2013 - 2014	CRRRA Government Affairs Committee, Member
2012 - 2015	NAR Federal Financing and Housing Policy Committee, Member
2012 - 2013	NAR Professional Standards Committee, Member

DESIGNATIONS

ABR, CRS, CDEI, CDPE, CLHMS, epro, SRES, SFR, AHVD,
Cips, MilRes

Member of AAREA, NAHREP, NAREB, NAGLREP

AWARDS

2018	Real Estate Video Influencer by BombBomb
2017	Inman Real Estate Influencers
2015 - Present	Inman News 101
2014 - Present	REAL Trends Top 10 Team - North Carolina
2014 - Present	RE/MAX Top 100 Worldwide
2014 - Present	Wall Street Journal/REAL Trends U.S. Top 200 Team
2007 - Present	RE/MAX Platinum, Chairman, Diamond Club Recognition
2016	Inman Innovator Runner-Up
2015	RPAC Hall of Fame
2013	NC CRS of the Year
2011	RE/MAX Lifetime Achievement
2010	RE/MAX Hall of Fame

EXPERIENCE

2003 - Present	RE/MAX Executive, Broker/Owner
2000 - 2003	RE/MAX Metro Realty, Broker

EDUCATION

Instructor Development Workshop (IDW), NC Real Estate
Commission, 2017

Licensed in Real Estate, South Carolina (#48608), 2001,
North Carolina (#213785), 1997

BSBA, University of North Carolina at Chapel Hill, 1996

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— 2018 —

AREA Retreat (MA)
Athens Association of REALTORS® (GA)
Boise Regional REALTORS®
Boston CRS
Calgary Real Estate Board
California Association of REALTORS®
Charlottesville Area Association of REALTORS®
Cincinnati Area Board of REALTORS®
Citrus Valley Association of REALTORS®
Cobb Association of REALTORS® (GA)
Coldwell Banker (OH)
Collin Co Association (TX)
Colorado REALTOR® Summit
Columbus (GA) Board of REALTORS®
Crown Realty (KS)
CRS Sell-A-Bration 2018
CRS Dubai
First Weber (WI)
Florida REALTORS®
Gainesville-Alachua County Association
Georgia Association of REALTORS®

Greater Boston Real Estate Board
Greater Louisville Association of REALTORS®
Gulf Coast Association
Hawaii Association of REALTORS®
Houston WCR
Huntsville Area Association of REALTORS®
Idaho Falls Association of REALTORS®
Iowa Association of REALTORS®
Jacksonville Board of REALTORS® (NC)
Kannapolis City Schools
Maryland REALTORS®
Metro Toledo Homes
Mississippi REALTORS®
Mobile Area Association
National Assoc of REALTORS®, Broker's Edge
National Assoc of REALTORS®, Region 11 & 12
North Carolina REALTORS®
Northeast Louisiana REALTORS®
Northern Virginia Association of REALTORS®
Ohio REALTORS®
OKC Metro Association of REALTORS®

Orange Chatham Association of REALTORS®
Pacific West Association of REALTORS®
Pennsylvania REALTORS®
REALTORS® Association of Lake & Sumter Counties
REALTORS® of Palm Beach & Ft. Lauderdale
RE/MAX Ames, IA
RE/MAX Integra Boston
RE/MAX New England
Richmond Area REALTORS® (VA)
Sacramento Association of REALTORS®
St. Louis REALTORS®
Tennessee Association of REALTORS®
Utah REALTORS®
Vail Board of REALTORS®
Virginia REALTORS®
WCR Capital Region
White Mountain Association of REALTORS® (AZ)
The Womens Club (VA)

— 2017 —

55places.com
Alaska Association of REALTORS®
Amelia Island - Region 5
Andorra CRS
Arizona Association of REALTORS®
Arizona WCR
Baldwin County Board of REALTORS® (AL)
Boise Regional REALTORS®
British Columbia Real Estate Association
Charleston (SC) REALTORS®
Collinsville (IL) CRS
CRS Sellabration
CRS Tennessee
Daytona Beach Area Association of REALTORS®
Gaston Co Association of REALTORS®

Great Smoky Mountain WCR
Greater Kalamazoo Association of REALTORS®
Greater Louisville Association of REALTORS®
Illinois REALTORS® Jackson Area (MI)
Association of REALTORS®
Jacksonville (NC) Board of Realtor
Johnston Co NC
Knoxville Area Association of REALTORS®
Lake Havasu (AY) Association
Lake Havasu WCR
Long & Foster (UA)
Long & Foster Recharge (Wash DC)
Maryland Association of REALTORS®
Massachusetts Association of REALTORS®
Metro Centre Association of REALTORS® (NJ)
Michigan REALTORS® NC REALTORS®

Nebraska Association of REALTORS®
NE Tennessee Association
New Hampshire Association of REALTORS®
New Orleans Metro Association of REALTORS®
Northern VA Association of REALTORS®
Ottawa Real Estate Board
Real Estate Success Rocks
RE/MAX Northern Illinois
Remerica of Michigan
South Dakota Association of REALTORS®
Tallahassee Board of REALTORS®
Texas Association of REALTORS®
Virginia REALTORS®
Wisconsin CRS
Wisconsin Association of REALTORS®
Wyoming REALTORS®

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