

TOPICS

Leadership
Keynote
Class
CE eligible*

Full Topic Descriptions at: leighbrown.com/speaking/speaker-topics

Topics can be tailored to your event — one hour KEYNOTE, three hour CLASS, or CE eligible lesson.

* CE Eligible Upon Request

	●	●	●	<p>7 Deadly Sins of Sales™ Create an atmosphere for success by identifying ways to grow and succeed in business.</p>
	●	●		<p>The Four Pillars Create a foundation fit to uphold long-term success through actionable concepts.</p>
	●			<p>#MoreThanHouses Can REALTORS® survive a changing profession? Do we really matter? If you have ever asked that question all alone in the car, come get fired up and refocused on what the future really can look like..</p>
●	●			<p>Effective Leadership: More Than Being “Just the Boss” It is time to learn the difference between “reason” and “purpose” to become more effective leaders.</p>
●	●			<p>Focus. Cultivation. And LEGACY. Nurture a legacy that is relevant, has roots, and will grow!</p>
●	●			<p>Bridging the GAP: Geography/Age/Personality Build common ground in an effort to create more member value and relevance in your associations future.</p>
		●		<p>How to Defeat External Threats Understanding, observing, and avoiding your business threats are the keys to your success!</p>
		●		<p>How to Make It in Real Estate Trust in a business relationship is not given freely, it is earned through professionalism.</p>
●	●			<p>Igniting the Passion No one likes to feel like their work day is constantly repeating itself, right?</p>
	●			<p>Outrageous Authenticity™ Embrace authenticity and make the sales process fun! (Imagine that!)</p>
		●	●	<p>10+ Ideas for Creating a Delightful Client Experience Learn the 10+ ways Leigh crafts a delightful client experience.</p>
		●	●	<p>Substance Over Ego Learn about data presentation that leads to the best outcomes for your clients.</p>
		●		<p>The Top 10 Things to Post on Social Media Learn the important engagement details of the most powerful marketing tool available.</p>
		●		<p>Turn Down the Noise, Turn Up the Volume Revamp your messaging to reach buyers and sellers in today’s market, get stronger, and level up!</p>
		●		<p>3W’s of Attracting New Listings Get in front of potential sellers and why they should select YOU as their REALTOR® professional!</p>

Contact Leigh’s Speaker Team to book
Leigh Brown for your next event!
michele@leighbrown.com

f/youtube leighbrownspeaker
@ leighthomasbrown
in leighbrownremax
t leighbrown

leighbrown.com
leigh@leighbrown.com
704.507.5500