

Leadership
Keynote
Class
CE eligible*

Full Topic Descriptions at: leighbrown.com/speaking/speaker-topics

Topics can be tailored to your event — one hour KEYNOTE, three hour CLASS, or CE eligible lesson.

* CE Eligible Upon Request

	●	●	●	<p>7 Deadly Sins of Sales™ Create an atmosphere for success by identifying ways to grow and succeed in business.</p>
	●	●		<p>The Four Pillars Create a foundation fit to uphold long-term success through actionable concepts.</p>
●	●			<p>Effective Leadership: More Than Being “Just the Boss” It is time to learn the difference between “reason” and “purpose” to become more effective leaders.</p>
●	●			<p>Focus. Cultivation. And LEGACY. Nurture a legacy that is relevant, has roots, and will grow!</p>
●	●			<p>Bridging the GAP: Geography/Age/Personality Build common ground in an effort to create more member value and relevance in your associations future.</p>
		●		<p>How to Defeat External Threats Understanding, observing, and avoiding your business threats are the keys to your success!</p>
		●		<p>How to Make It in Real Estate Trust in a business relationship is not given freely, it is earned through professionalism.</p>
●	●			<p>Igniting the Passion No one likes to feel like their work day is constantly repeating itself, right?</p>
	●			<p>Outrageous Authenticity™ Embrace authenticity and make the sales process fun! (Imagine that!)</p>
		●	●	<p>10+ Ideas for Creating a Delightful Client Experience Learn the 10+ ways Leigh crafts a delightful client experience.</p>
		●	●	<p>Substance Over Ego Learn about data presentation that leads to the best outcomes for your clients.</p>
		●		<p>The Top 10 Things to Post on Social Media Learn the important engagement details of the most powerful marketing tool available.</p>
		●		<p>Turn Down the Noise, Turn Up the Volume Revamp your messaging to reach buyers and sellers in today’s market, get stronger, and level up!</p>
		●		<p>3W’s of Attracting New Listings Get in front of potential sellers and why they should select YOU as their REALTOR® professional!</p>

Contact Leigh’s Speaker Team to book
Leigh Brown for your next event!
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