



Middlesex Tennis  
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## Middlesex Tennis AGM 2019 - Minutes

The Middlesex Tennis AGM was held on 25<sup>th</sup> November 2019 at 7pm at The Queen's Club.

Before the business of the AGM started John James, President and Chair of the meeting asked Louise Hutchinson, Middlesex LTA Councillor, to read out the email she had received from the Julie Piper (LTA) just before the meeting.

"I am writing to you to pass on my congratulations to everyone in Middlesex Tennis for becoming the County Cup Race Champions for 2019. This is a great effort and you should be proud of all of the County Cup teams, and particularly the various team captains, players, and administrators, who have represented Middlesex over the last year and helped contribute towards this achievement".

All players who represented Middlesex teams will have a trophy presented to them at the Middlesex Tennis Awards Evening to be held at The Hurlingham Club on Friday 13 March.

### 1 Quorum and apologies for absence.

It was noted that a quorum was present. Apologies for absence were received from Tithe Farm, Will to Win and Brenda Stewart.

### 2 Approval of the Minutes of the 2018 Annual General Meeting

It was resolved to approve the minutes of the 2018 Annual General Meeting, on an unamended basis, which were then signed by John James, President of Middlesex Tennis.

### 3 Chairman's Report

The Chairman thanked the Management Board, Teresa Siddique (Bookkeeper) and the many volunteers across the County for their contribution and continued support throughout the year. He also thanked the Middlesex County Office Team - John Love, Sangeeta Arora, Andrew Lewandowski and Mark Bullock for their hard work over the past year.

### 4 Receipt of the County Office Team reports

#### 4.1 John Love (Middlesex Tennis Development Manager)

John praised the good work, commitment and team spirit demonstrated by the County Office Team. They are all passionate about tennis and their jobs and great to work with. He also thanks the Middlesex Tennis Management Board for their support and encouragement.





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Reports were provided on sponsorship, funding (capital & revenue), venue registration, the British Tennis Awards and the forthcoming Middlesex Tennis Awards Evening.

Further details of the above can be found in the attached presentation.

#### **4.2 Andrew Lewandowski (Middlesex Performance Manager)**

2018/19 has been a great year for Middlesex Tennis culminating in Middlesex being crowned the best County in the Country after winning the County Cup Race.

Andrew highlighted the many outstanding team performances over the past year.

Of particular note it was good to see a significant improvement in the younger age groups which bodes well for the future.

He also commented on the team spirit that is evident in all the teams

The Coaches Network has launched successfully with 60 coaches attending 2 CPD courses and providing networking opportunities.

Further details of the above can be found in the attached presentation.

#### **4.3 Sangeeta Arora (Middlesex Competitions Coordinator)**

Sangeeta talked through her report highlighting the number of competitions in Middlesex this summer and reported a successful County Championships with thanks to Brenda Stewart.

She also reported on Communications – the new website, Instagram, twitter and Facebook.

Further details can be found in the attached presentation.

#### **4.4 Mark Bullock (Disability Coordinator)**

Mark talked through his presentation highlighting participation numbers, achievements and successes across the spectrum of Disability and Inclusive Tennis.

He also reported that there is frequent social media activity raising awareness of events and successes.

Further details can be found in the attached presentation.





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## 5 Receipt and consideration of the Annual Accounts of Middlesex Tennis

Peter Skeggs reported that this year has been a year of change. We have had to register for VAT and are liable for Corporation Tax. A new accounting package has been introduced which necessitated a degree of extra work. With this and all the day to day accounting Peter wanted to thank Teresa Siddique for her very good work.

Peter also reported that on the income side there has been lower than expected rise in sponsorship income but for the first time a little bank interest has been secured.

On expenditure there have been major increases in performance training and coaching which has already yielded spectacularly good results.

The net worth of the organization has declined by about £65k but remains healthy at £873K. There has been a net increase in club loans which should be viewed as future revenue as clubs repay those loans usually over 10 years.

The increase in creditors reflects the Corporation Tax payment due in June 2020 of £42k.

Future prospects – much will depend on maintaining and increasing our sponsorship partners. Assuming we continue at present levels of sponsorship income and performance support we will be able to maintain a broadly break-even operating situation. Some loan requests can be supported for the next couple of years. Grant funding is no longer available. We are anticipating another small operating deficit in the current financial year.

There being no questions, John James proposed that the accounts should be approved.

## 6 Election and appointment of the Officers and other members of the Management Board

The following were all elected to the Management Board for 2019/20:

John James – President  
David Watts – Chairman  
Peter Skeggs – Treasurer  
Hilary Watts – Secretary  
Louise Hutchinson, Brenda Stewart & Valerie Willoughby – Board Member

## 7 Election of Auditor for Middlesex Tennis, 2019-2020

It was resolved to appoint Taylor Associates Chartered Accountants as Auditors of Middlesex Tennis for 2019-20.

The meeting closed at 8:05pm

