

Minutes of the Annual General Meeting of Middlesex Tennis held on Wednesday 28th November 2018 at 7.00pm^[SEP] at The Queen's Club.

1 Quorum and apologies for absence.

It was noted that a quorum was present. Apologies for absence: Jem Lee (LTA), Jemima Morris (County Secretary) Tithe Farm, Wayfarers.

2 Approval of the Minutes of the 2017 Annual General Meeting

It was resolved to approve the Minutes of the 2017 Annual General Meeting, on an unamended basis, which were then signed by John James, President of Middlesex Tennis.

3 Chairman's Report

The Chairman reported on:

Sponsorship, driven by John Love, Tennis Development Manager, has increased six-fold over the last 4 years to a current total in excess of £200k.

This increase in sponsorship means that we now have 4 paid members of staff. In addition to John Love, Andrew Lewandowski, Performance Manager, (April 2017), Sangeeta Arora, Competitions Coordinator (Nov 2017)^[SEP] and Mark Bullock, Disability Coordinator^[SEP] (August 2018)

The Chairman thanked the Management Board, Teresa Siddique (Bookkeeper) and the many volunteers across the County for their contribution and continued support throughout the year.

Finally thanks to Rosemary Cowley, retiring Management Board member and in particular to Jemima Morris (County Secretary and LTA Councillor) for her very valuable contribution to the work of Middlesex Tennis for many years.

4 a Receipt of the Tennis Development Manager's report of Middlesex Tennis activities during the previous year.

John Love made reference to activities over the last year with the following highlights:^[SEP]

He said how pleased he is to have the support of a team of staff with a huge wealth of knowledge,

28 new sponsors in 2018 - sponsorship provides the County's largest income stream, enabling funding opportunities, internal and external,

Babolat – County Sponsors providing County Training & County Cup kit discounts, Mini Tennis

equipment for clubs & County Training, and ball offer to clubs,

Funding - financial support, both capital and revenue, continued to be available to clubs this year,

Registration – The LTA has set out Minimum Registration Requirements to ensure clubs provide a safe and secure environment for all,

New Middlesex Tennis Website now launched. Thanks to Sangeeta for her work on this.

Middlesex Friends Scheme continues to operate.

Awards evening – particular mention to John James on receiving both LTA Meritorious Award and British Tennis Lifetime Achievement Award.

4b Andrew Lewandowski (Performance Manager) reported on Performance Programme launched August 2017 – drivers County Training and County Cup success. 250 youngsters in county training.

County Cup success across the board. Special mention to National Champion teams 12U Boys and 14U Girls and 9U Regional Champions.

16U training brought to life with the introduction of Regional Team Competition

2019 will see both Men's and Ladies Summer County Cup teams in Group One and in the winter the ladies will be back in group 1.

The measure of success is the Counties Leaderboard. Middlesex 2nd of 38 counties

4c Sangeeta Arora (Competitions Coordinator) reported on continued success of the Summer League, Middlesex Cup, Team Tennis Middlesex, Floodlit League, Veterans League and Junior Winter Leagues, Road to Wimbledon, Postal events, Grade 3 and 4 tournaments, the County Closed and also the introduction of the Babolat Mini Masters.

4d Mark Bullock (Disability Coordinator) reported on coaches and coach training, volunteers and cluster forums. He also reported on successes of Middlesex players including International representation. Three festivals have taken place. There are now disability specific sessions being run, a school's programme and inclusive provision at some clubs.

5 Receipt and consideration of the Annual Accounts of Middlesex Tennis

The Treasurer thanked Teresa and Taylor Associates (Auditors) and highlighted the following points referred to in the detailed audited financial statements for the year ended 30 September 2018 considered and approved at this AGM:

Total income has risen by almost £100k; sponsorship has increased by 36%;

Competition income this year includes performance income and stands at £50k

Administration increase – staff costs have increased due to employment of additional staff ^[1]_[SEP]

Healthy bank balance now stands at over £700k ^[1]_[SEP]

Reserves – £938k

The Accounts were approved. ^[1]_[SEP]

6 Election and appointment of the Officers and other members of the Management Board

The following were all elected to the Management Board for 2019:

John James - President, David Watts – Chairman, Peter Skeggs – Treasurer, Hilary Watts – Secretary, Louise Hutchinson – Board Member, Brenda Stewart – Board Member, Valerie Willoughby – Board Member

7 Election of Auditor for Middlesex Tennis, 2018-19

It was resolved to appoint Taylor Associates Chartered Accountants as Auditors of Middlesex Tennis for 2018-19.