

NO BETTER PLACE, NO BETTER TIME:  
**INVEST IN QATAR.**



# A MESSAGE FROM THE BOARD OF DIRECTORS

Welcome to Qatar and its new free zones – an initiative designed to offer international companies and foreign investors outstanding opportunities to establish operations in Qatar to serve the Middle East and Global Markets.

Whatever your field – manufacturing, business services, logistics, even new or disruptive technologies – it has never been easier to trade internationally from a Gulf location, thanks to the Qatar Free Zones Authority (QFZA).

We are committed to delivering long-term investor satisfaction through a conducive environment for businesses operating to the highest standards of performance and excellence.

Our primary objective is to lead Qatar into a new era of prosperity through industrial and free-zone development. With a clear vision and national strategy in place, we are ready to be a key link in your global value chain.

By choosing Qatar as an investment destination, you will benefit from 100% ownership, a flexible foreign workforce and a 20-year tax holiday – with zero corporate tax, zero customs duty and, of course, no personal income tax.

We firmly believe that with Qatar taking central stage for international events, including the 2022 FIFA World Cup, the country is poised to become a major hub in the region. We are certain that plans to diversify the economy beyond the oil and gas sectors – as well as the growth plans of some national ‘champions’ such as Qatar Airways, Ooredoo, BeIN Sports and Qatar Petroleum – will provide international investors with great opportunities to grow beyond their borders and establish a strong foothold in the region.







# Establishing the Free Zones

Founded in 2018 as an independent entity, Qatar Free Zones Authority was set up to support economic development and establish a cluster of world-class free zones in Qatar. It is responsible for setting the strategic direction and policy of the free zones, as well as securing anchor investments.

The free zones will be fundamental pillars in enhancing economic development and attracting both foreign and domestic investment. QFZA aims to stimulate the country's economy through a vibrant and self-sustaining business ecosystem, based on transparency and the rule of law.

# Qatar: No Better Place

From its favorable geographic location, Qatar has become the world's largest exporter of liquefied natural gas. It has invested more than US\$350 billion in global companies and around US\$100 billion in world-class transport infrastructure.

With state-of-the-art connectivity, Qatar also enjoys the highest internet and smartphone penetration in the region, offering a 5G network, high-speed broadband and multiple smart cities.

Its new airport has been recognized as the 'Best in the Middle East'. The national carrier, Qatar Airways, was voted 'Airline of the Year' in 2017 and is one of the largest air-cargo operators in the world.

Qatar's immense seaport has recorded the highest increase in liner shipping and still has significant available capacity to support further growth. And, with a completion date set for 2020, work on a new Metro system is well underway.



# Qatar: No Better Time

By 2030, Qatar aims to be the leading destination for future business models. International investors can build on Qatar's long-term resources, clear governmental strategy and commitment to developing next-generation industrial platforms for the Middle East.

Qatar promotes trade and investment with an open trade policy as part of its 2030 vision. Hence investors can benefit from global market access through Qatar's various Free Trade Agreements and Bilateral Investment Treaties.



# Strategic Location, Global Connections.

**60%**  
of the world's population within  
**8 hours**  
flying time.  
Asia, Europe and America  
just **18 days**  
by ship.



The 2018 Global Competitiveness Index ranked Qatar as 25<sup>th</sup> out of 138 countries, with top rankings in Institutions and Infrastructure.



#### Institutions (#10)

- Property/IP rights
- Corruption/public trust
- Government efficiency
- Judicial independence
- Crime/terrorism
- Corporate governance
- Investor protection



#### Infrastructure (#13)

- Roads
- Railways
- Ports
- Air transport
- Electricity
- Telecoms

# Qatar Free Zones

## RAS BUFONTAS



- Direct Access to Hamad International Airport
- Technology, Trading and Logistics Hub



### Airport Zone Focus

- |  |                                   |                                 |
|--|-----------------------------------|---------------------------------|
| • Logistics                              | • Aviation                        | • Internet-based businesses     |
| • Light Manufacturing across all sectors | • International Business Services | • New and emerging Technologies |



# UM ALHOUL



- Direct Access to Hamad Port
- Hub with Industrial Focus



## Port Zone Focus

- Maritime industries
- Heavy Manufacturing
- Sea Logistics
- Industrial Materials

# Key Benefits of Qatar Free Zones



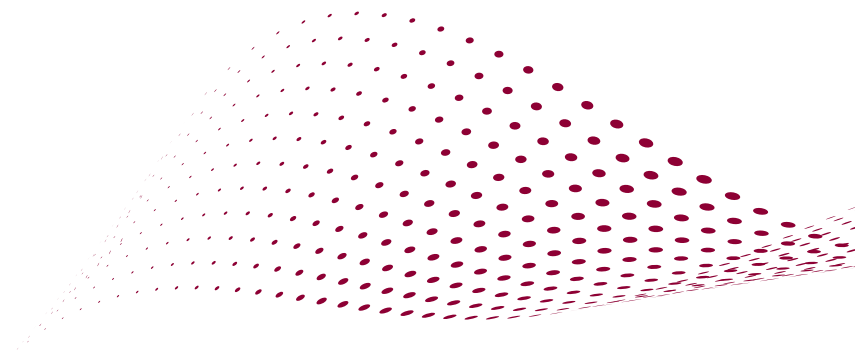
Hamad Port and Hamad Airport offer world-class infrastructure and handle almost 4 million tons of cargo annually, with additional capacity available.

## Facilities

Foreign investors can also look forward to a number of free-zone advantages, such as fully serviced plots, ready-built units and dedicated security – as well as onsite amenities including hotels, retail and hospitals.

With everything in place – from essential infrastructure and facilities, to ease of shipping and customs – Qatar is poised to become a major investment destination.

So join us and be part of our free-zone initiative – in partnership with the Qatar Free Zones Authority.



# Get in Touch

Interested investors are welcome to contact our team, who are ready to answer all your enquiries and help you set up your business in one of the Qatar Free Zones.

Please contact the Business Development Department:  
Qatar Free Zones Authority  
6<sup>th</sup> Floor, General Secretariat of the Council of Ministers Building  
P.O. Box 258  
Doha, Qatar

Email: [investors@fza.gov.qa](mailto:investors@fza.gov.qa)  
Tel: +974-44018648



