



## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

For the Year Ended December 31, 2017

Date of Report: March 14, 2018



## **INTRODUCTION**

The Company was incorporated under the laws of Ontario, Canada, on March 29, 1968 under the name "Dejour Mines Limited". By articles of amendment dated October 30, 2001, the issued common shares were consolidated on the basis of one (1) new share for every fifteen (15) old shares and the name of the company was changed to Dejour Enterprises Ltd. On June 6, 2003, the shareholders approved a resolution to complete a one new share for three old share consolidation, which became effective on October 1, 2003. In 2005, the Company was continued into the province of British Columbia under the *Business Corporations Act* (British Columbia). On March 9, 2011, the Company changed its name from Dejour Enterprises Ltd. to Dejour Energy Inc. On October 27, 2015, the Company changed its name from Dejour Energy Inc. to DXI Energy Inc. and effected a five-to-one share consolidation of its common shares.

The head office of DXI Energy is located at 520 – 999 Canada Place, Vancouver, British Columbia, V6C 3E1, and its registered and records office is located at 25th Floor, 700 West Georgia Street, Vancouver, British Columbia, V7Y 1B3. The common shares of DXI Energy are listed for trading on the Toronto Stock Exchange ("TSX") under the symbol of "DXI" in Canada and the OTCQB ("OTCQB") under the symbol of "DXIEF" in the United States.

The following management's discussion and analysis ("MD&A") is dated March 14, 2018 and should be read in conjunction with the Company's audited consolidated financial statements and notes thereto for the years ended December 31, 2017 and 2016. Additional information relating to DXI Energy can be found on SEDAR at [www.sedar.com](http://www.sedar.com).

## **FORWARD-LOOKING STATEMENTS**

This document contains expectations, beliefs, plans, goals, objectives, assumptions, information, and statements about future events, conditions, results of operations or performance that constitute "forward-looking information" or "forward-looking statements" (collectively, "forward-looking statements") under applicable securities laws. Undue reliance should not be placed on forward-looking statements. Forward-looking statements are based on current expectations, estimates and projections that involve a number of risks and uncertainties, which could cause actual results to differ materially from those anticipated by the Company and described in the forward-looking statements. We caution that the foregoing list of risks and uncertainties is not exhaustive. Events or circumstances could cause actual dates to differ materially from those estimated or projected and expressed in, or implied by, these forward-looking statements. The forward-looking statements contained in this document are made as of the date hereof and the Company does not intend, and does not assume any obligation, to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise unless expressly required by applicable securities laws.



The information set out herein with respect to forecasted 2018 results is “financial outlook” within the meaning of applicable securities laws. The purpose of this financial outlook is to provide readers with disclosure regarding DXI Energy’s reasonable expectations as to the anticipated results of its proposed business activities for 2018. Readers are cautioned that this financial outlook may not be appropriate for other purposes.

## NON-IFRS MEASURES

This document contains certain financial measures, as described below, which do not have standardized meanings prescribed by International Financial Reporting Standards (“IFRS”). As these measures are commonly used in the oil and gas industry, the Company believes that their inclusion is useful to investors. The reader is cautioned that these amounts may not be directly comparable to measures for other companies where similar terminology is used. “Operating Netback” is calculated by deducting royalties and operating and transportation expenses from gross oil and gas revenues. “Cash Flows from Operations” is calculated by adding back settlement of decommissioning liabilities and change in operating working capital to cash flows from operating activities. Operating netback and cash flows from operations are used by DXI Energy as key measures of performance and are not intended to represent operating profits nor should they be viewed as an alternative to income or loss or other measures of financial performance, cash flows from operating activities calculated in accordance with IFRS.

The following table reconciles cash flows from (used in) operating activities to cash flows from (used in) operations, a non-IFRS measure:

<i>(CA\$ thousands)</i>	Three months ended December 31		Year ended December 31	
	2017	2016	2017	2016
	\$	\$	\$	\$
Cash flows from (used in) operating activities	(776)	(1,005)	(1,558)	(350)
Change in operating working capital	65	798	(219)	(667)
Cash flows from (used in) operations	(711)	(207)	(1,777)	(1,017)

## OTHER MEASUREMENTS

All dollar amounts are referenced in Canadian dollars, except when noted otherwise. Some numbers in this MD&A have been rounded to the nearest thousand for discussion purposes. Where amounts are expressed on a barrel of oil equivalent (“BOE”) basis, natural gas volumes have been converted to oil equivalence at six thousand cubic feet per barrel. The term BOE may be misleading, particularly if used in isolation. A BOE conversion ratio of six thousand cubic feet per barrel is based on an energy equivalency conversion method primarily applicable at a burner tip and does not represent a value equivalency at the wellhead. Natural gas liquids (“NGL’s”) in this discussion include condensate, propane, butane, and ethane.



## **CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS**

The preparation of financial statements in accordance with IFRS requires management to make estimates and judgments that affect reported assets, liabilities, revenues, expenses, gains, and losses. These estimates and judgments are subject to change based on experience and new information. The financial statement areas that require significant estimates and judgments are as follows:

### **Decommissioning liability**

The Company recognizes decommissioning liabilities for its exploration and evaluation assets and property and equipment. Measurement of the decommissioning liabilities involves estimates and judgements as to the cost and timing of incurrence of future decommissioning programs. It also involves assessment of appropriate discount rates, rates of inflation applicable to future costs and the rate used to measure the accretion charge for each reporting period. Measurement of the liability also reflects current engineering methodologies as well as current and expected future environmental legislation and standards. Actual decommissioning costs will ultimately depend on future market prices for the decommissioning costs which will reflect the market conditions at the time the decommissioning costs are actually incurred. The final cost of the currently recognized decommissioning provisions may be higher or lower than currently provided for.

### **Exploration and evaluation expenditures**

The application of the Company's accounting policy for exploration and evaluation expenditures requires judgment in determining whether it is likely that future economic benefits will flow to the Company, which is based on assumptions about future events or circumstances. Estimates and assumptions made may change if new information becomes available. If, after the expenditure is capitalized, information becomes available suggesting that the recovery of the expenditure is unlikely, the amount capitalized is written off in profit or loss in the period in which the new information becomes available.

### **Share-based payment transactions**

The Company measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date at which they are granted. Management uses judgment to determine the most appropriate valuation model to estimate the fair value for share-based payment transactions. The inputs to the valuation model, including the expected life of the share option, volatility and dividend yield, require judgment for determination.

### **Financial contract liability**

The application of the Company's accounting policy for financial liabilities requires the Company to adjust the carrying amounts of the financial liabilities in the event it revises its payments or receipts to reflect actual and revised estimated cash flows. The Company's financial contract liability was originally



recognized at fair value using the effective interest method which ensures that any interest expense over the period of repayment is at a constant rate on the balance of the liability carried in the balance sheet. Effective June 30, 2014, the Company's financial contract liability was reduced by the residual reserve value of its working interest in the wellbores at September 30, 2016.

At December 31, 2017, the financial contract liability was adjusted to reflect the present value of the amount outstanding at year-end, net of the present value of the residual reserves of its working interest in the wellbores.

### **Impairment**

Management applies judgment in assessing the existence of impairment and impairment reversal indicators based on various internal and external factors.

The recoverable amounts of CGUs and individual assets have been determined based on the higher of fair value less costs to sell or value-in-use. The key estimates the Company applies in determining the recoverable amount normally include anticipated future commodity prices, expected production volumes, future operating and development costs, and discount rates. Changes to these assumptions will affect the recoverable amounts of CGUs and individual assets and may then require a material adjustment to their related carrying value. At December 31, 2017, the Company has one CGU in Canada (Drake/Woodrush) and one CGU in the United States (Kokopelli).

### **Financial instruments**

When estimating the fair value of financial instruments, the Company uses valuation methodologies that utilize observable market data where available. In addition to market information, the Company incorporates transaction specific details that market participants would utilize in a fair value measurement, including the impact of non-performance risk. See note 8 to the consolidated financial statements for the basis of valuation of loans from related parties and warrants issued in the year.

### **FINANCIAL REPORTING UPDATE**

Certain pronouncements were issued by "IASB" or "IFRIC" that are mandatory for accounting periods beginning after January 1, 2018 or later periods. The following new accounting standards, amendments to accounting standards and interpretations, have not been early adopted in these consolidated financial statements:

IFRS 9, "Financial Instruments": In July 2014, the IASB completed the final phase of its project to replace IAS 39, the current standard on the recognition and measurement of financial instruments. IFRS 9 is now the new standard which sets out the recognition and measurement requirements for financial instruments and some contracts to buy or sell non-financial items. IFRS 9 provides a single model of classifying and measuring financial assets and liabilities and provides for only two classification



categories: amortized cost and fair value. Hedge accounting requirements have also been updated in the new standard and are now more aligned with the risk management activities of an entity. IFRS 9 is effective for annual periods beginning on or after January 1, 2018. Early adoption is permitted; however, if an entity elects to apply this standard early, it must disclose that fact and apply all of the requirements in this standard at the same time. The Company has determined that there will not be any material impact on its consolidated financial statements as a result of the adoption of IFRS 9.

IFRS 15, "Revenue from Contracts with Customers": the standard was issued in May 2014 and amended in April 2016. IFRS 15 applies to contracts with customers, excluding, most notably, insurance and leasing contracts. IFRS 15 prescribes a framework in accounting for revenues from contracts within its scope, including (a) identifying the contract, (b) identify separate performance obligations in the contract, (c) determine the transaction price of the contract, (d) allocate the transaction price to the performance obligations and (e) recognize revenues when each performance obligation is satisfied. IFRS 15 also prescribes additional financial statement presentations and disclosures. The Company currently expects to adopt IFRS 15 as of January 1, 2018, under the modified retrospective method where the cumulative effect is recognized at the date of initial application. The Company has completed the evaluation of IFRS 15. It has been concluded that the adoption of IFRS 15 will not have a material effect on the Company's consolidated financial statements.

IFRS 16, "Leases": In January 2016, the IASB issued the standard to replace IAS 17 "Leases". For lessees applying IFRS 16, a single recognition and measurement model for leases would apply, with required recognition of assets and liabilities for most leases. The standard will come into effect for annual periods beginning on or after January 1, 2019, with earlier adoption permitted. It is anticipated that the adoption of IFRS 16 will have impact on the Company's consolidated balance sheet due to the operating lease commitments as disclosed in the Company's consolidated financial statements.

## **DISCLOSURE CONTROLS AND INTERNAL CONTROLS OVER FINANCIAL REPORTING**

The Company has designed disclosure controls and procedures ("DCP") to provide reasonable assurance that: (i) material information relating to the Company is made known to the Company's Chief Executive Officer and Chief Financial Officer by others, particularly during the period in which the annual and interim filings are being prepared; and (ii) information required to be disclosed by the Company in its annual filings, interim filings or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time period specified in securities legislation. During the financial year end of the Company, the appropriate officers have evaluated, or caused to be evaluated under their supervision, the effectiveness of the Company's disclosure controls and procedures and have concluded that the Company's disclosure controls and procedures are effective as of December 31, 2017.

The Company has designed internal controls over financial reporting ("ICFR") to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. During the financial year end of the Company, the



appropriate officers have evaluated, or caused to be evaluated under their supervision, the effectiveness of the Company's internal controls over financial reporting and concluded that the Company's internal controls over financial reporting are effective as of December 31, 2017. The Company is required to disclose herein any change in the Company's ICFR that occurred during the recent fiscal period that has materially affected, or is reasonably likely to materially affect, the Company's ICFR.

No material changes in the Company's DCP and its ICFR were identified during the quarter ended December 31, 2017 that have materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting.

### **WHISTLEBLOWER POLICY**

Effective December 28, 2007, the Company's Audit Committee adopted resolutions that authorized the establishment of procedures for complaints received regarding accounting, internal controls or auditing matters, and for a confidential, anonymous submission procedure for employees and consultants who have concerns regarding questionable accounting or auditing matters. The implementation of the whistleblower policy is in accordance with the new requirements pursuant to Multilateral Instrument 52-110 Audit Committees, national Policy 58-201 Corporate Governance Guidelines and National Instrument 58-101 Disclosure of Corporate Governance Practices.

### **GROWTH STRATEGY**

The Company implements a full cycle exploration and development program and, at the same time, opportunistically seeks to acquire assets with exploitation potential. To complement this strategy, the Company has retained a team of experienced and qualified personnel to act quickly on new opportunities.

### **RESULTS OF OPERATIONS**

#### **FINANCIAL AND OPERATING HIGHLIGHTS**

During the year ended December 31, 2017, the Company:

1. Reduced financing expenses by 34% to \$1,039,000 from \$1,579,000 for the comparative year ended December 31, 2016 as a result of refinancing the Company's loans from related parties;
2. Raised gross proceeds of \$3,857,000 in equity, of which \$2,471,000 is cash, under challenging market conditions, allowing the Company to support the ongoing development of its Drake/Woodrush properties. Of the non-cash portion of equity, \$1,078,000 represented the exchange of related party debt for the Company's shares while \$308,000 represented the exchange of other debt amounts held by arm's length parties for the Company's shares; and





3. On December 22, 2017, the Company signed a “Funding and Participation Agreement” (“the Agreement”) with a private U.S. based investment firm to underwrite 50% of the capital costs of at least one exploration well at its Woodrush properties in Canada, currently scheduled to commence in the 1<sup>st</sup> quarter of 2018. Under the terms of the Agreement, the investment firm will pay approximately two-thirds of the total costs of the first well of the 2018 program, through tie in, to earn a 15% Gross Overriding Royalty (“GORR”). The investment firm has the right to elect to participate in the drilling and completion of a 2<sup>nd</sup> and subsequent wells, if any, by paying 50% of the capital costs to earn a 15% GORR in the well spacing unit on a well-by-well basis.

## REVENUE

Fourth Quarter 2017 vs. Fourth Quarter 2016 (CA\$ thousands, except as otherwise noted)	Three Months Ended December 31		
	2017	2016	% change
Production Volumes:			
Oil and natural gas liquids (bbls/d)	89	106	-16%
Natural gas (mcf/d)	832	1,327	-37%
Total (BOE/d)	228	327	-30%
Average realized prices:			
Oil and natural gas liquids (\$/bbl)	54.72	57.53	-5%
Natural gas (\$/mcf)	1.82	3.28	-45%
Total (\$/BOE)	28.04	31.90	-12%
Revenue, before royalties:			
Oil and natural gas liquids	450	558	-19%
Natural gas	139	396	-65%
Total	589	954	-38%

For the three months ended December 31, 2017 (“Q4 2017”), total revenue, before royalties, decreased by \$365,000 or, 38%, due to a 30% decline in oil and natural gas production on a “BOE” basis, for the quarter combined with a reduction in combined average realized prices.

During Q4 2017, oil production decreased to an average of 89 BOPD from 106 BOPD for the three months ended December 31, 2016. This 16% decrease reflects the natural decline in oil production and increase in water cut associated with Halfway formation waterfloods of the Woodrush type in northeastern British Columbia. The reduction in natural gas production for Q4 2017 is due to the natural decline in natural gas production at Kokopelli in Colorado combined with the deliberate shut-in of certain low netback gas production at Woodrush in Q4 2017.

Due to pipeline constraints to eastern Canada and the United States from northeastern B.C. and a related surplus of gas in Fort St. John, B.C., “Station 2” prices paid to producers selling in that B.C. market are materially “lower than historical prices” for their production of natural gas. Accordingly, the Company has shut-in all but 500 mcf/d of its Woodrush gas production representing the Company’s fixed daily pipeline transportation commitment.





<b>Year-to-date 2017 vs. Year-to-date 2016</b> <i>(CA\$ thousands, except as otherwise noted)</i>	Year ended December 31		
	2017	2016	% change
<b>Production Volumes:</b>			
Oil and natural gas liquids (bbls/d)	82	209	-61%
Natural gas (mcf/d)	1,145	1,666	-31%
Total (BOE/d)	273	487	-44%
<b>Average realized prices:</b>			
Oil and natural gas liquids (\$/bbl)	56.21	43.25	30%
Natural gas (\$/mcf)	2.71	2.47	10%
Total (\$/BOE)	28.27	27.02	5%
<b>Revenue, before royalties:</b>			
Oil and natural gas liquids	1,685	3,306	-49%
Natural gas	1,131	1,502	-25%
Total	2,816	4,808	-41%

For the year ended December 31, 2017, total revenue, before royalties, decreased by \$1,992,000 or, 41%, due to a decline in oil and natural gas production for the year. This was partially offset by a slight increase in combined average realized prices.

During the year ended December 31, 2017, oil production decreased to an average of 82 BOPD from 209 BOPD for the year ended December 31, 2016. This 61% decrease reflects the natural decline in oil production and increase in water cut associated with Halfway formation waterfloods of the Woodrush type in northeastern British Columbia. The reduction in natural gas production for the year ended December 31, 2017 is mainly due to the natural decline in natural gas production at Kokopelli in Colorado combined with the deliberate shut-in of certain low netback gas production at Woodrush in the 2<sup>nd</sup> half of 2017.

Due to pipeline constraints to eastern Canada and the United States from northeastern B.C. and a related surplus of gas in Fort St. John, B.C., “Station 2” prices paid to producers selling in that B.C. market are materially “lower than historical prices” for their production of natural gas. Accordingly, the Company has shut-in all but 500 mcf/d of its Woodrush gas production representing the Company’s fixed daily pipeline transportation commitment.

## OIL OPERATIONS

<i>(\$/bbl)</i>	Three months ended December 31			Year ended December 31		
	2017	2016	% change	2017	2016	% change
	\$	\$		\$	\$	
Oil and NGL's revenue, realized price	54.72	57.53	-5%	56.21	43.25	30%
Royalties	(7.57)	(8.46)	-11%	(7.72)	(7.49)	3%
Operating and transportation expenses	(25.66)	(21.63)	19%	(23.12)	(18.31)	26%
Operating netback	21.49	27.44	-22%	25.37	17.45	45%



The average price received for oil sales increased by 30% for the year ended December 31, 2017, relative to the corresponding period of 2016. The increase in DXI Energy's average realized oil price reflected the benchmark price recovery in Canada and the rest of the world.

Average oil royalties for the three months ended December 31, 2017 were lower, relative to the corresponding period of 2016, due to lower average realized oil prices received in Q4 2017.

Operating and transportation expenses for the three and twelve months ended December 31, 2017 were higher, relative to the corresponding periods of 2016, mainly due to the temporary closure of the contract processing terminal in northeastern B.C. and the necessity to transport oil to an alternative facility further from the Woodrush oilfield. In addition, the increase resulted in higher per unit costs as fixed operating costs were allocated over a lower oil production volume.

## NATURAL GAS OPERATIONS

(\$/mcf)	Three months ended December 31			Year ended December 31		
	2017	2016	% change	2017	2016	% change
	\$	\$		\$	\$	
Gas revenue, realized price	1.82	3.28	-44%	2.71	2.47	10%
Royalties	(0.25)	(0.37)	-34%	(0.25)	(0.27)	-6%
Operating and transportation expenses	(5.07)	(3.21)	58%	(3.33)	(2.59)	29%
Operating netback	(3.50)	(0.30)	1087%	(0.87)	(0.39)	127%
Barrel of oil equivalent netback (\$/BOE)	(21.02)	(1.77)	1087%	(5.25)	(2.32)	127%

The average price received for gas sales for the fourth quarter of 2017 decreased by 44% from the same period in 2016. The reduction was primarily due to the unexpected rise in northeastern British Columbia natural gas inventories and related pipeline restrictions. The average price received for gas sales increased by 10% for the year ended December 31, 2017, relative to the corresponding period of 2016. The increase in DXI Energy's average realized gas price reflected the benchmark price recovery in northeastern British Columbia and northwestern Alberta, Canada and the Piceance Basin in the United States.

Average gas royalties for the three months ended December 31, 2017 were lower, relative to the corresponding period of 2016, due to lower average realized gas prices received in Q4 2017.

Operating and transportation expenses for the three and twelve months ended December 31, 2017 were higher, relative to the corresponding periods of 2016, primarily due to certain fixed operating costs being allocated to reduced natural gas production volumes.



## FINANCING EXPENSES

<i>(CA\$ thousands, except per BOE)</i>	Three months ended December 31			Year ended December 31		
	2017	2016	% change	2017	2016	% change
	\$	\$		\$	\$	
Interest on short-term loan from related parties	25	26	-4%	118	116	2%
Interest on financial contract liability	-	-	0%	-	296	-100%
Accretion of long-term loans from related parties	166	252	-34%	828	1,117	-26%
Other financing expenses	39	15	160%	93	50	86%
	230	293	-22%	1,039	1,579	-34%
Average debt outstanding	7,500	7,550	-1%	7,679	7,550	2%
Average interest rate on debt	5.0%	8.2%	-39%	4.9%	8.2%	-41%
Interest expense per BOE <sup>(1)</sup>	4.44	5.19	-14%	3.74	1.75	114%

(1) Interest expense used in the calculation of "Interest expense per BOE" includes interest on loans from related parties.

Accretion expense is the Financing Expense realized in the current period on the related party loan, which was issued with embedded financial instruments. In accordance with IFRS, the related party debt is measured using a deemed fair value of a similar loan with no financial instruments attached. The loan is accreted using the "implicit" interest rate (as distinct from the related debt instrument's coupon rate) on the related party loan.

Accretion expense for the three and twelve months ended December 31, 2017 was lower than the corresponding periods of 2016. The decrease was due to lower "implicit" interest rate on the related party loan for both periods.

Interest on financial contract liability terminated on September 30, 2016.

## LOSS ON DEBT EXTINGUISHMENT

<i>(CA\$ thousands, except per BOE)</i>	Three months ended December 31			Year ended December 31		
	2017	2016	% change	2017	2016	% change
	\$	\$		\$	\$	
Loss on debt extinguishment	-	-	0%	918	-	100%
\$ per BOE	-	-	0%	9.22	-	100%

In June 2017, the Company restructured the terms of the loans from related parties. This resulted in the recognition of a loss on extinguishment of \$918,000. The loss represents the difference between the carrying value of the loans before restructuring and the fair value of the restructured loans.



## GENERAL AND ADMINISTRATIVE (“G&A”) EXPENSES

<i>(CA\$ thousands, except per BOE)</i>	Three months ended December 31			Year ended December 31		
	2017	2016	% change	2017	2016	% change
	\$	\$		\$	\$	
Salary and benefits	90	104	-13%	366	433	-15%
Other G&A expenses	419	206	103%	1,331	1,281	4%
Gross G&A expenses	509	310	64%	1,697	1,714	-1%
Capitalized G&A expenses	-	-	0%	(1)	(111)	-99%
Overhead recoveries	(5)	(9)	-44%	(25)	(32)	-22%
Total net G&A expenses	504	301	67%	1,671	1,571	6%
\$ per BOE	24.07	10.01	140%	16.78	8.84	90%

Salary and benefits decreased by 13% and 15% for the three and twelve months ended December 31, 2017, relative to the corresponding periods of 2016. The decline was due to the reduction in salaries effective April 2016. Other G&A expenses increased by 103% for Q4 2017, relative to the corresponding period of 2016. In Q4 2016, prior year’s listing fees were reversed following the NYSE voluntary delisting and the refund of Part XII.6 tax payment was recognized following the acceptance of the objection filed with Canada Revenue Agency. This resulted in lower other G&A expenses for the quarter.

Per BOE, G&A expenses increased by 140% and 90% for the three and twelve months ended December 31, 2017 due to a decline in oil and natural gas production.

## AMORTIZATION, DEPLETION AND IMPAIRMENT LOSSES

<i>(CA\$ thousands, except per BOE)</i>	Three months ended December 31			Year ended December 31		
	2017	2016	% change	2017	2016	% change
	\$	\$		\$	\$	
Amortization and depletion	190	309	-39%	787	1,633	-52%
Impairment losses	259	1,472	-82%	1,841	2,860	-36%
Total amortization, depletion and impairment losses	449	1,781	-75%	2,628	4,493	-42%
\$ per BOE	21.44	59.25	-64%	26.39	25.22	5%

The decrease in amortization and depletion for the three and twelve months ended December 31, 2017 was primarily a result of lower oil and gas production for both periods.

During the year ended December 31, 2017, the Company recorded an impairment of \$870,000 on its oil and gas properties in British Columbia, Canada and \$350,000 on one of its exploration and evaluation assets in Alberta, Canada. The impairment was recognized based on the difference between the carrying value of the assets and their recoverable amount. Additionally, the Company recorded a similar impairment loss of \$621,000 on one of its exploration and evaluation assets in the Piceance Basin. During the year ended December 31, 2016, the Company recorded an impairment of \$940,000 on its oil and gas properties in British Columbia, Canada and \$130,000 on one of the non-core oil and gas properties in



Alberta, Canada. The impairment was recognized based on the difference between the carrying value of the assets and their recoverable amount. Additionally, the Company recorded an impairment loss of \$1,790,000 on its exploration and evaluation assets in the U.S. because the carrying value of some assets exceeded their recoverable amount.

## LOSS FOR THE PERIOD

<i>(CA\$ thousands, except per share amounts and BOE)</i>	Three months ended December 31			Year ended December 31		
	2017	2016	% change	2017	2016	% change
	\$	\$		\$	\$	
Income (loss)	(1,286)	(2,366)	-46%	(5,209)	(5,486)	-5%
\$ per common share, basic	(0.01)	(0.05)	-73%	(0.08)	(0.13)	-35%
\$ per common share, fully diluted	(0.01)	(0.05)	-73%	(0.08)	(0.13)	-35%
\$ per BOE	(61.40)	(78.71)	-22%	(52.30)	(30.79)	70%

The 46% decrease in the loss for the current quarter was primarily due to lower amortization, depletion and impairment loss and financing expenses. This was partially offset by lower net revenues and higher general and administrative expenses.

## CASH FLOWS FROM OPERATIONS

<i>(CA\$ thousands, except per share amounts and BOE)</i>	Three months ended December 31			Year ended December 31		
	2017	2016	% change	2017	2016	% change
	\$	\$		\$	\$	
Cash flow from (used in) operations	(711)	(207)	243%	(1,777)	(1,017)	75%
\$ per common share, basic	(0.01)	(0.00)	68%	(0.03)	(0.02)	19%
\$ per common share, fully diluted	(0.01)	(0.00)	68%	(0.03)	(0.02)	19%
\$ per BOE	(33.95)	(6.89)	393%	(17.84)	(5.71)	213%

During the three and twelve months ended December 31, 2017, the increase in funds deficiency is primarily related to the reduction in oil and natural gas revenues in 2017 caused by the decline in Woodrush oil and gas production.

Cash flows from operations is impacted by production, prices received, royalties paid, operating and transportation expenses and general and administrative expenses.

## CAPITAL EXPENDITURES

DXI Energy is committed to future growth through its strategy to implement a full-cycle exploration and development program, augmented by strategic acquisitions with exploitation upside.

Additions to property and equipment and exploration and evaluation assets:



<i>(CA\$ thousands)</i>	Year ended December 31, 2017		Year ended December 31, 2016		% change
	\$	% of total	\$	% of total	
Land acquisition and retention	54	11.8%	40	7.5%	35%
Drilling and completion	120	26.3%	331	62.5%	-64%
Facility and pipelines	19	4.2%	-	0.0%	100%
Geological and geophysical	235	51.5%	-	0.0%	100%
Capitalized general and administrative	23	5.0%	159	30.0%	-86%
Other assets	5	1.1%	-	0.0%	100%
<b>Total</b>	<b>456</b>	<b>100.0%</b>	<b>530</b>	<b>100.0%</b>	<b>-14%</b>

## LIQUIDITY AND CAPITAL RESOURCES

DXI Energy manages its capital structure to support current and future business plans and periodically adjusts the structure in response to changes in economic conditions and the risk characteristics of its underlying assets and operations. DXI Energy may adjust its capital structure by issuing shares, altering debt levels, modifying capital programs, acquiring or disposing of assets or participating in joint ventures.

<i>(CA\$ thousands)</i>	December 31, 2017	December 31, 2016	% change
	\$	\$	
Adjusted working capital deficit <sup>(1)</sup>	3,628	5,361	-32%
Loans from related parties (face value)	7,500	7,550	-1%
Non-cash portion of financial contract liability	2,988	3,198	-7%
<b>Net debt</b> <sup>(2)</sup>	<b>14,116</b>	<b>16,109</b>	
Share capital	101,715	98,111	4%
Contributed surplus and accumulated other comprehensive income	16,224	14,071	15%
Deficit	(115,845)	(110,636)	5%
<b>Total Capital</b>	<b>16,210</b>	<b>17,655</b>	

(1) Accounts payable and accrued liabilities and cash portion of financial contract liability less cash and cash equivalents, accounts receivable, and prepaids and deposits

(2) Excludes flow-through shares liability and decommissioning liability

### Adjusted Working Capital

As at December 31, 2017 <i>(CA\$ thousands)</i>	\$
Working capital deficit	(8,167)
Non-cash flow-through shares liability	93
Adjusted working capital deficit	(8,074)
Add: current portion of loans from related parties	1,458
Add: non-cash portion of financial contract liability	2,988
Adjusted working capital deficit (excluding loans from related parties and financial contract liability)	(3,628)

The adjusted working capital deficit at December 31, 2017 includes \$1,010,000 of cash and cash equivalents, \$388,000 of accounts receivable, \$29,000 of prepaids and deposits, \$1.3 million of accounts payable and accrued liabilities, and \$3.8 million of financial contract liability.



DXI Energy expects to fund operations and capital expenditures with cash flows from operations, existing cash and cash equivalents and by accessing the capital markets, as required.

### **Going Concern, Financial Contract Liability and Loans from Related Parties**

The financial statements were prepared on a going concern basis. The going concern basis assumes that the Company will continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities and commitments in the normal course of business.

The Company has a working capital deficiency of \$8.2 million. The Company also has an accumulated deficit of \$115.8 million. Of this amount, \$6.8 million is represented by a financial contract liability of Dejour USA, which was due on September 30, 2016. The current status of this instrument is described in the section entitled “Financial Contract Liability”, below.

On March 12, 2015, as amended on May 6, 2015, June 22, 2015, September 28, 2015, November 18, 2015 and June 5, 2017, the Company issued a promissory note for \$4.5 million to Hodgkinson Equities Corp. (“HEC”), a private company controlled by the CEO of the Company. The promissory note is secured by all assets of Dejour USA and a negative pledge by the Company not to further encumber its Canadian oil and gas properties without HEC’s prior approval. The principal and interest at Canadian prime rate plus 5% per annum was repayable by the earlier of (i) within 10 business days of receipt of written demand from HEC for the repayment and (ii) June 10, 2015 or such later date to which the term of the promissory note may be extended. On May 6, 2015, the due date of the loan was extended to September 30, 2015. On September 28, 2015, the due date of the loan was further extended to December 31, 2015. On November 18, 2015, the Company extended the due date of the loan from December 31, 2015 to November 30, 2018. Additionally, a monthly principal repayment of \$114,230.77 is due on the 1<sup>st</sup> day of each month commencing June 1, 2016. HEC agreed to waive the requirement of the Company to repay the total monthly principal repayments of \$1,371,000 until the loan was restructured on June 5, 2017. In consideration for the extension, the Company issued HEC 9,000,000 Warrants. Each Warrant entitles the holder to acquire one common share at a price of C\$0.45/US\$0.35 per share any time prior to December 4, 2020. Shares acquired through the exercise of Warrants prior to April 5, 2016 were restricted from sale through the facilities of the stock exchanges. On February 19, 2016, the Company rescinded the negative pledge security agreement and issued a first mortgage in favour of HEC on its Canadian oil and gas properties. The first mortgage security so issued ranked “pari passu” with HVI’s first mortgage security interest. On June 5, 2017, the Company restructured the term of the loan with extension of the due date from November 30, 2018 to June 5, 2022; reduction of the interest rate to Canadian prime rate plus 1% per annum; and the right to convert the entire outstanding amount into 58,441,558 common shares of the Company at a price of \$0.077 per share. In exchange for the modification, HEC agreed to cancel the 9,000,000 warrants described above. Upon an event of default, all the indebtedness under the promissory note become due and payable and the interest rate is immediately increased to the Canadian prime rate plus 4.5% per annum.





On June 22, 2015, as amended on September 28, 2015, November 18, 2015 and June 5, 2017, the Company issued a promissory note for \$2.0 million to Hodgkinson Ventures Inc. (“HVI”), a private company associated with the CEO of the Company, on a “pari passu” basis with the loan from HEC. The promissory note is secured by all assets of Dejour USA and a negative pledge by the Company not to further encumber its Canadian oil and gas properties without HVI’s prior approval. The principal and interest at Canadian prime rate plus 5% per annum was repayable on or before September 30, 2015. On September 28, 2015, the due date of the loan was extended to December 31, 2015. On November 18, 2015, the Company extended the due date of the loan from December 31, 2015 to November 30, 2018. Additionally, a monthly principal repayment of \$50,769.23 is due on the 1<sup>st</sup> day of each month commencing June 1, 2016. HVI agreed to waive the requirement of the Company to repay the total monthly principal repayments of \$660,000 until the loan was restructured on June 5, 2017. In consideration for the extension, the Company issued HVI 4,000,000 Warrants. Each Warrant entitles the holder to acquire one common share at a price of C\$0.45/US\$0.35 per share any time prior to December 4, 2020. Shares acquired through the exercise of Warrants prior to April 5, 2016 were restricted from sale through the facilities of the stock exchanges. On February 19, 2016, the Company rescinded the negative pledge security agreement and issued a first mortgage in favour of HVI on its Canadian oil and gas properties. The first mortgage security so issued ranked “pari passu” with HEC’s first mortgage security interest. On June 5, 2017, the Company restructured the term of the loan with extension of the due date from November 30, 2018 to June 5, 2022; reduction of the interest rate to Canadian prime rate plus 1% per annum; and the right to convert the entire outstanding amount into 25,974,025 common shares of the Company at a price of \$0.077 per share. In exchange for the modification, HVI agreed to cancel the 4,000,000 warrants described above. Upon an event of default, all the indebtedness under the promissory note become due and payable and the interest rate is immediately increased to the Canadian prime rate plus 4.5% per annum.

On September 15, 2015, as amended on January 11, 2016, March 31, 2016, June 2, 2016, September 30, 2016, December 30, 2016 and June 30, 2017, the Company issued a grid promissory note of up to \$1.0 million to a director and officer of the Company and his spouse. The promissory note bears interest at 12% per annum. The principal and interest accrued on the loan were repayable on or before December 31, 2015. On January 11, 2016, the Company issued an additional grid promissory note of up to \$200,000 to a director and officer of the Company and his spouse and the due date of the loan was extended to March 31, 2016. On March 31, 2016, the due date of the loan was further extended to September 30, 2016. On June 2, 2016, the Company increased the maximum amount of the non-revolving loan from \$1.2 million to \$1.5 million. The interest rate was also reduced from 12% to 10% per annum. Additionally, the Company issued a 2<sup>nd</sup> mortgage in favour of the Lenders on DEAL’s oil and gas properties to a maximum of \$1.5 million as partial security for the loan. On September 30, 2016, the due date of the loan was extended to December 31, 2016. On December 31, 2016, the due date of the loan was extended to June 30, 2017. On June 30, 2017, the due date of the loan was further extended to June 30, 2018. The maximum loan amount available at December 31, 2017 was \$1.5 million (December 31, 2016 - \$1.5 million). During the year ended December 31, 2017, \$450,000 was borrowed (2016 - \$50,000) and



\$500,000 was repaid via issuance of the Company's common shares (2016 - \$Nil) leaving a balance outstanding of \$1,000,000 at December 31, 2017 (December 31, 2016 - \$1,050,000).

The Company's ability to continue as a going concern is dependent upon attaining profitable operations and the continued financial support of the non-arm's length lenders who have provided the Company with sufficient capital in 2015 to meet capital expenditure commitments and continue exploration and development activities. There is no assurance that these activities will be successful. These material uncertainties cast substantial doubt upon the Company's ability to continue as a going concern. These consolidated financial statements do not reflect the adjustments to the carrying values of assets and liabilities, the reported revenues and expenses, and the balance sheet classifications used that would be necessary if the going concern assumptions were not appropriate.

### **Financial Contract Liability**

On December 31, 2012, Dejour USA entered into a financial contract with a U.S. oil and gas drilling fund ("Drilling Fund") to fund the drilling of up to three wells and the completion of up to four wells in the State of Colorado. The total amount contributed by the Drilling Fund was US\$7,000,000.

The financial contract contains a provision whereby Dejour USA must purchase the Drilling Funds' working interest in the four wells funded by the US\$7,000,000 if the Drilling Fund fails to obtain a certain minimum return on investment by September 30, 2016. A subsequent amendment limited Dejour USA's cash exposure to a potential "put" by the Drilling Fund to US\$3,000,000, with the difference to be settled by an assignment of working interests in certain P&NG properties owned by Dejour USA. The Company is not a party to the financial contract.

On September 30, 2016, the Drilling Fund served notice to Dejour USA requiring Dejour USA to purchase the Drilling Funds' working interest in the 4 wellbores in accordance with the contract. However, prior to serving such notice, the Drilling Fund executed certain assignments transferring ownership of its working interests in the 4 wellbores to another entity and the assignee mortgaged its interest therein. Dejour USA and its attorneys are reviewing the impact of the Drilling Fund's actions on the validity of the financial contract between the parties.

As at December 31, 2017, Dejour USA has recorded a liability owing to the Drilling Fund of \$6,752,000, as follows:



<i>(CA\$ thousands)</i>	\$
Balance at January 1, 2016 (US\$5,207)	7,207
Accretion expense (US\$222)	296
Foreign exchange gain	(214)
Adjustment to financial contract liability (US\$47)	(63)
Balance at December 31, 2016 (US\$5,382)	7,226
Foreign exchange gain	(474)
Balance at December 31, 2017 (US\$5,382)	6,752

This amount, if any, is subject to a resolution of the financial contract between the parties. Dejour USA has received no formal communication from the Drilling Fund since the “put” notice date of September 30, 2016.

### Capital Resources

On December 22, 2017, the Company signed a “Funding and Participation Agreement” (“the Agreement”) with a private U.S. based investment firm to underwrite 50% of the capital costs of at least one exploration well at its Woodrush properties in Canada, currently scheduled to commence in the 1<sup>st</sup> quarter of 2018. Under the terms of the Agreement, the investment firm will pay approximately two-thirds of the total costs of the first well of the 2018 program, through tie in, to earn a 15% Gross Overriding Royalty (“GORR”).

The investment firm has the right to elect to participate in the drilling and completion of a 2<sup>nd</sup> and subsequent wells, if any, by paying 50% of the capital costs to earn a 15% GORR in the well spacing unit on a well-by-well basis.

In United States, the Company and its partners intend to continue to develop the Kokopelli project when natural gas and natural gas liquids prices paid to producers return to acceptable levels.

### CONTRACTUAL OBLIGATIONS

As of December 31, 2017, the Company has obligations to make future payments, representing contracts and other commitments that are known and committed.

<i>(CA\$ thousands)</i>	2018	2019	2020	2021	2022	Thereafter	Total
	\$	\$	\$	\$	\$	\$	\$
Trade and other payables	1,291	-	-	-	-	Nil	1,291
Debt repayments <sup>(1)</sup>	1,000	-	-	-	6,500	Nil	7,500
Interest payments <sup>(2)</sup>	50	-	-	-	-	Nil	50
Operating lease obligations	88	92	-	-	-	Nil	180
Financial contract liability <sup>(3)</sup>	6,752	-	-	-	-	Nil	6,752
Total	9,181	92	-	-	6,500	Nil	15,773



- (1) Short-term and long-term loans from related parties
- (2) Fixed interest payments on loan from related parties of \$1,000,000
- (3) This represents the Company's obligations over the 36-month put option period until it expires. See Note 11 to the consolidated financial statements for details.

## **RELATED PARTY TRANSACTIONS**

During the year ended December 31, 2017 and 2016, the Company entered into the following transactions with related parties:

- (a) Compensation awarded to key management included a total of salaries and consulting fees of \$466,000 (2016 - \$470,000) and non-cash stock-based compensation of \$Nil (2016 - \$80,000). Key management includes the Company's officers and directors. The salaries and consulting fees are included in general and administrative expenses. Included in accounts payable and accrued liabilities at December 31, 2017 is \$131,000 (December 31, 2016 - \$262,000) owing to the two officers of the Company.
- (b) Interest expenses of \$370,000 (2016 - \$595,000) related to the loans from related parties were paid in cash to the CEO of the Company and his spouse or the companies controlled by or associated with the CEO of the Company. And, interest expenses of \$139,000 (2016 - \$Nil) related to the loans from related parties were paid via issuance of the Company's shares to the companies controlled by or associated with the CEO of the Company.
- (c) In 2015, the Company entered into loan agreements with a director and officer of the Company and his spouse and the private companies associated with the director and officer of the Company. The terms and conditions of these agreements are described in the section "Going Concern, Financial Contract Liability and Loans from Related Parties" above.

## **OFF-BALANCE SHEET ARRANGEMENTS**

The Company has no material undisclosed off-balance sheet arrangements that have or are reasonably likely to have, a current or future effect on our results of operations or financial condition at December 31, 2017.

## **SELECTED ANNUAL INFORMATION**

The following table summarizes key financial and operating information over the three most recently completed financial year.



(in thousands of dollars, except per unit amounts)	2017	2016	2015
Gross oil and gas revenues	2,816	4,808	8,579
Net income (loss)	(5,209)	(5,486)	(7,108)
Per share - basic (\$/common share)	(0.08)	(0.13)	(0.19)
Per share - diluted (\$/common share)	(0.08)	(0.13)	(0.19)
Total assets	18,809	21,260	27,686
Production (BOE/d)	273	487	663
Average realized price (\$/BOE)	28.27	27.02	35.52
Operating netback (\$/BOE)	3.98	6.16	13.43
Netback as a percentage of sales	14%	23%	38%

## **SUMMARY OF QUARTERLY RESULTS**

The following table summarizes key financial and operating information by quarter for the past eight quarters ending December 31, 2017:

(CA\$ thousands, except per unit amounts)	2017 Q4	2017 Q3	2017 Q2	2017 Q1	2016 Q4	2016 Q3	2016 Q2	2016 Q1
Gross oil and gas revenues	589	492	806	929	954	1,009	1,182	1,663
Net income (loss)	(1,286)	(753)	(1,621)	(1,550)	(2,366)	(957)	(564)	(1,599)
Per share - basic (\$/common share)	(0.01)	(0.01)	(0.04)	(0.03)	(0.05)	(0.02)	(0.02)	(0.04)
Per share - fully diluted (\$/common share)	(0.01)	(0.01)	(0.04)	(0.03)	(0.05)	(0.02)	(0.02)	(0.04)
Total assets	18,809	18,323	19,060	20,018	21,260	22,770	24,584	25,066
Average production (BOE/d)	228	230	283	352	327	385	498	740
Average realized price (\$/BOE)	28.04	23.33	31.25	29.30	31.90	28.38	26.16	24.70
Operating netback (\$/BOE)	(4.40)	1.12	9.80	6.71	7.60	7.86	8.35	3.15
Netback as a percentage of sales	-16%	5%	31%	23%	24%	28%	32%	13%

The fluctuations in DXI Energy's revenue and income (loss) from quarter to quarter are primarily caused by variations in production volumes, realized oil and natural gas prices and the related impact on royalties and operating and transportation expenses. Please refer to the Results of Operations section of this MD&A for detailed discussion of changes from the 4<sup>th</sup> quarter of 2017 to the 4<sup>th</sup> quarter of 2016, and to the Company's previously issued interim and annual MD&A for changes in prior quarters.

## **BUSINESS RISKS**

DXI Energy's exploration and production activities are concentrated in the Northeastern B.C. portion of the competitive Western Canadian Sedimentary Basin and the Piceance Basin of Central United States, where activity is highly competitive and includes a variety of different sized companies ranging from smaller junior producers and intermediate and senior producers to the much larger integrated petroleum companies. DXI Energy is subject to a number of risks which are also common to other organizations involved in the oil and gas industry. Such risks include finding and developing oil and gas reserves at economic costs, estimating amounts of recoverable reserves, production of oil and gas in commercial quantities, marketability of oil and gas produced, fluctuations in commodity prices, financial and liquidity risks and environmental and safety risks.



In order to reduce exploration risk, DXI Energy employs highly qualified and motivated professional employees who have demonstrated the ability to generate quality proprietary geological and geophysical prospects. To maximize drilling success, DXI Energy explores in areas that afford multi-zone prospect potential, targeting a range of shallower low to moderate risk prospects with some exposure to select deeper high-risk prospects with high-reward opportunities.

DXI Energy has retained an independent engineering consulting firm that assists the Company in evaluating recoverable amounts of oil and gas reserves. Values of recoverable reserves are based on a number of variable factors and assumptions such as commodity prices, projected production, future production costs and government regulation. Such estimates may vary from actual results.

The Company mitigates its risk related to producing hydrocarbons through the utilization of the most advanced technology and information systems. In addition, DXI Energy strives to operate the majority of its prospects, thereby maintaining operational control. The Company does rely on its partners in jointly owned properties that DXI Energy does not operate.

DXI Energy is exposed to market risk to the extent that the demand for oil and gas produced by the Company exists within Canada and the United States. External factors beyond the Company's control may affect the marketability of oil and gas produced. These factors include commodity prices and variations in the Canada-United States currency exchange rate, which in turn respond to economic and political circumstances throughout the world. Oil prices are affected by worldwide supply and demand fundamentals while natural gas prices are affected by North American supply and demand fundamentals. DXI Energy may periodically use futures and options contracts to hedge its exposure against the potential adverse impact of commodity price volatility.

Exploration and production for oil and gas is very capital intensive. As a result, the Company relies on equity markets as a source of new capital. In addition, DXI Energy utilizes bank financing to support on-going capital investment. Funds from operations also provide DXI Energy with capital required to grow its business. Equity and debt capital is subject to market conditions and availability may increase or decrease from time to time. Funds from operations also fluctuate with changing commodity prices.

## **SAFETY AND ENVIRONMENT**

Oil and gas exploration and production can involve environmental risks such as pollution of the environment and destruction of natural habitat, as well as safety risks such as personal injury. The Company conducts its operations with high standards in order to protect the environment and the general public. DXI Energy maintains current insurance coverage for comprehensive and general liability as well as limited pollution liability. The amount and terms of this insurance are reviewed on an ongoing basis and adjusted as necessary to reflect current corporate requirements, as well as industry standards and government regulations.