



Dalzell Trading, an equity and options Outsourced Trading desk, announced the opening of their new office in State College, PA. This is the third office for Dalzell Trading, their other offices are in Boston and Philadelphia.

“We are excited about opening up a new office in State College. I began my professional trading career in State College, received my MBA from Penn State in 1993, and I’m thrilled to be able to come back to this great community. I feel it is an excellent opportunity to expand our business” Dalzell Founder and CEO Dave Dalzell said in a statement.

The demand for Outsourced Trading, when investment managers utilize another firm to handle their trades of stocks and options, is increasing as investment firms look to reduce costs, satisfy regulatory demands and expand into different markets. COVID-19 demonstrated to many fund managers that the trading operation of their business does not need to be operated in-house and cost savings can be substantial as there are no fixed costs when outsourcing to Dalzell Trading. Fund managers benefit from our team of highly experienced traders at no expense to their firm – one manager stated, “I can’t afford to put any one of your traders on my payroll, yet I get your whole team at no cost to my firm!”

Mr. Dalzell points out some very important differences between Outsourced Trading firms. “As an independent, conflict-free firm, Dalzell Trading’s interests are fully ALIGNED with our clients’ interests as everything we do focuses on their needs and best execution. Our team’s experience includes running large, highly respected trading desks and executing trades for very demanding and successful portfolio managers at firms including BlackRock, Goldman Sachs, Janney Montgomery Scott, and Wells Fargo. We have structured Dalzell Trading to combine current technologies with the best-in-class offerings that we utilized as former Heads of Trading. This enables us to build close relationships and deliver an exceptional trading experience to our clients. To Dalzell, each client is unique, and managers benefit from having an independent Aligned Buy-Side Trading desk with no conflicts of interest.

For further information on our ALIGNED Outsourced Trading,

Please email us at ALIGNED@DalzellTrading.com or call (617) 340-5313

www.dalzelltrading.com