



SCHEDULE

NOVEMBER 10-11 | 2020

NOVEMBER 10TH

1:00 - 2:15 PM Central

Retrofit Roundtable

Hear how experts from all areas of retrofit are remaining successful and nimble despite the headwind of COVID-19 in this roundtable format. The experts will also discuss how they're implementing new technologies such as controls, smart, and UV lighting, what lies ahead, and answer questions from attendees.

Panelists:

- Frank Agraz - Senior Director of Strategic Initiatives at Eco Engineering, Inc.
- Jessica Cardona - National Accounts Project Manager at LEDVANCE
- Catherine Faure - Director of Lighting at H2O Applied Technologies
- David Ingram - Commercial Lead of Clean Technology at DLL
- Debra McCashin - Director of Energy Solutions at Crescent Electric Supply Co.

3:00 - 4:00 PM Central

SnapCount Product Update

Get the inside scoop on everything new in the SnapCount and SnapSource world! Hosted by members of the SnapCount Team, this session will uncover the latest and greatest on both the mobile and web platforms of SnapCount including new mobile audit capabilities and quote enhancements, as well as updates to the SnapSource Product Hub.

NOVEMBER 11TH

1:00 - 1:45 PM Central

Find and Be Found in the SnapSource Service Marketplace

Learn how SnapCount customers are using the SnapSource Service Marketplace to find and be found for retrofit work by utilizing Request for Audit (RFA) functions in SnapCount. You'll hear real-life success stories from SnapCount customers on their experiences with finding qualified retrofit workers through the SnapSource Service Marketplace as well as new innovations that will revolutionize project collaboration.

2:30 - 3:30 PM Central

Perspectives from a Facility Manager

Hear insights from a leading retrofit company and their customer's facility manager on why they chose to go forward with a lighting retrofit despite the current-day economic uncertainty and widespread apprehension to spending. They will also discuss why they chose a SnapCount retrofit contractor and what they looked for in a partner to ultimately go forward with their retrofit project.