



Sponsorship Sales Manager

Position: Sponsorship Manager

Duration: 10-Month Contract

Start Date: November 1st, 2018

End Date: August 31st, 2019

Classification: Part-Time (20 hours per week)

Application Deadline: November 20, 2018 (11:59 PM)

Location: Ottawa and Toronto

Latin Sparks Festival™ is one of the largest Latin events in Canada gathering thousands of guests for a night of artistic entertainment, dance, food and culture. You will work alongside the Executive Director in managing corporate relations and lead efforts in expanding the festival's network of corporate sponsors.

Job Description

Your responsibilities will include:

- ✓ Research potential partners that share an interest in our brand and demographic.
- ✓ Develop a sales strategy to widen our network of sponsors.
- ✓ Outreach to potential sponsors both in the private and public sector.
- ✓ Design presentations and sales pitches.
- ✓ Coordinate the flow of information between sponsors and our organization's marketing and sales teams.

Assets

- ✓ Excellent written and verbal skills.
- ✓ Marketing and sales experience.
- ✓ Ability to work independently.

How To Apply

E-mail us your CV and Cover Letter (optional) to hola@latinsparks.ca with subject line "Sponsorship Manager". Application must be submitted before 11:59 PM on November 20th, 2018.