



Lower Mainland November Sales Comparison

January 10, 2018

Monthly Sales By Unit: November 2018 to December 2018

	Detached Homes	Condos	Townhomes
Richmond	-43.1%	-20.5%	-33.3%
North Vancouver	+2.5%	-53.9%	-9.1%
West Vancouver	-40.0%	+100.0%	+100.0%
Burnaby South	-55.6%	-22.0%	-66.7%
Burnaby North	+16.7%	-35.4%	-60.0%
Burnaby East	+60.0%	0.0%	-57.1%
Vancouver East	-25.8%	-41.1%	-34.8%
Vancouver West	-44.3%	-32.8%	-36.0%

Annual Sales By Unit: December 2017 and December 2018

	Detached Homes	Condos	Townhomes
Richmond	-58.0%	-53.8%	-63.2%
North Vancouver	-41.4%	-53.9%	+25.0%
West Vancouver	-46.4%	0.0%	+100.0%
Burnaby South	-50.0%	-49.4%	-76.9%
Burnaby North	-46.2%	-49.2%	-55.6%
Burnaby East	+166.7%	0.0%	-70.0%
Vancouver East	-50.6%	-53.9%	-25.0%
Vancouver West	-8.1%	-44.6%	-27.3%