



Lower Mainland November Sales Comparison

December 12, 2018

Monthly Sales By Unit: October 2018 to November 2018

	Detached Homes	Condos	Townhomes
Richmond	-13.6%	-32.3%	-6.7%
North Vancouver	-42.0%	-2.6%	-4.3%
West Vancouver	-30.6%	-66.7%	-66.7%
Burnaby South	-18.2%	0.0%	-30.8%
Burnaby North	-36.8%	4.3%	-9.1%
Burnaby East	+25.0%	-33.3%	+600.0%
Vancouver East	-27.5%	-24.4%	-17.8%
Vancouver West	-6.1%	-23.0%	-35.9%

Annual Sales By Unit: November 2017 and November 2018

	Detached Homes	Condos	Townhomes
Richmond	-32.0%	-55.8%	-50.6%
North Vancouver	-47.4%	-44.1%	-31.3%
West Vancouver	-32.4%	-61.5%	-66.7%
Burnaby South	-48.6%	-41.9%	-43.8%
Burnaby North	-61.3%	-51.5%	-16.7%
Burnaby East	-37.5%	-45.5%	-22.2%
Vancouver East	-38.3%	-47.7%	-23.3%
Vancouver West	-25.3%	-45.7%	-37.5%