



Lower Mainland June Sales Comparison

July 10, 2018

Monthly Sales By Unit: May 2018 to June 2018

| | Detached Homes | Condos | Townhomes |
|-----------------|----------------|--------|-----------|
| Richmond | -7.9% | -13.8% | -13.3% |
| North Vancouver | -11.1% | -24.3% | -8.3% |
| West Vancouver | -12.8% | -38.1% | +0.0% |
| Burnaby South | +3.4% | -18.3% | +42.9% |
| Burnaby North | -53.8% | -13.7% | -9.5% |
| Burnaby East | -27.3% | -18.2% | +20.0% |
| Vancouver East | -29.3% | -16.0% | -17.2% |
| Vancouver West | -11.0% | -8.4% | +11.9% |

Annual Sales By Unit: June 2017 and June 2018

| | Detached Homes | Condos | Townhomes |
|-----------------|----------------|--------|-----------|
| Richmond | -42.6% | -36.5% | -35.0% |
| North Vancouver | -34.4% | -36.2% | -17.5% |
| West Vancouver | -46.9% | -35.0% | -40.0% |
| Burnaby South | -36.2% | -46.0% | -23.1% |
| Burnaby North | -60.0% | -45.2% | -44.1% |
| Burnaby East | -27.3% | +28.6% | -62.5% |
| Vancouver East | -37.7% | -38.0% | -42.9% |
| Vancouver West | -28.9% | -29.0% | -23.0% |