



Lower Mainland February Sales Comparison

April 11, 2018

Monthly Sales By Unit: February 2018 and March 2018

| | Detached Homes | Condos | Townhomes |
|-----------------|----------------|--------|-----------|
| Richmond | -41.8% | -19.3% | -10.1% |
| North Vancouver | -31.4% | -20.0% | -33.3% |
| West Vancouver | +60.0% | -47.8% | +100.0% |
| Burnaby South | +50.0% | +20.3% | +140.0% |
| Burnaby North | -22.2% | -15.2% | -29.4% |
| Burnaby East | +100.0% | +57.1% | +83.3% |
| Vancouver East | -7.2% | +4.1% | +36.8% |
| Vancouver West | -42.4% | -10.1% | +6.3% |

Annual Sales By Unit: March 2017 and March 2018

| | Detached Homes | Condos | Townhomes |
|-----------------|----------------|--------|-----------|
| Richmond | -49.0% | -41.3% | -36.3% |
| North Vancouver | -31.6% | -7.9% | +3.6% |
| West Vancouver | -56.7% | -50.0% | -33.3% |
| Burnaby South | -72.3% | -31.1% | +15.4% |
| Burnaby North | -10.5% | -29.6% | +0.0% |
| Burnaby East | -73.3% | -36.8% | -46.7% |
| Vancouver East | -46.2% | -12.8% | +6.9% |
| Vancouver West | -41.3% | -22.3% | -45.6% |