

# Accountable Community Healthcare – Delivered by Continental Benefits

## Business Development Solutions for Accountable Care Organizations (ACO)

Continental Benefits is the only TPA with the technology, experience, and wherewithal necessary help ensure your ACO becomes a preeminent Community Health Plan.

### TRIPLE AIM



**Better  
Per-capita Cost**



**Better  
Population Health**



**Better  
Patient Experience**



### ACO PROGRESSION

*ACO is Tier 1 Network for Hospital's  
Employee Medical Benefit Plan*

*Sell ACO Network to  
Self-Funded Employers*

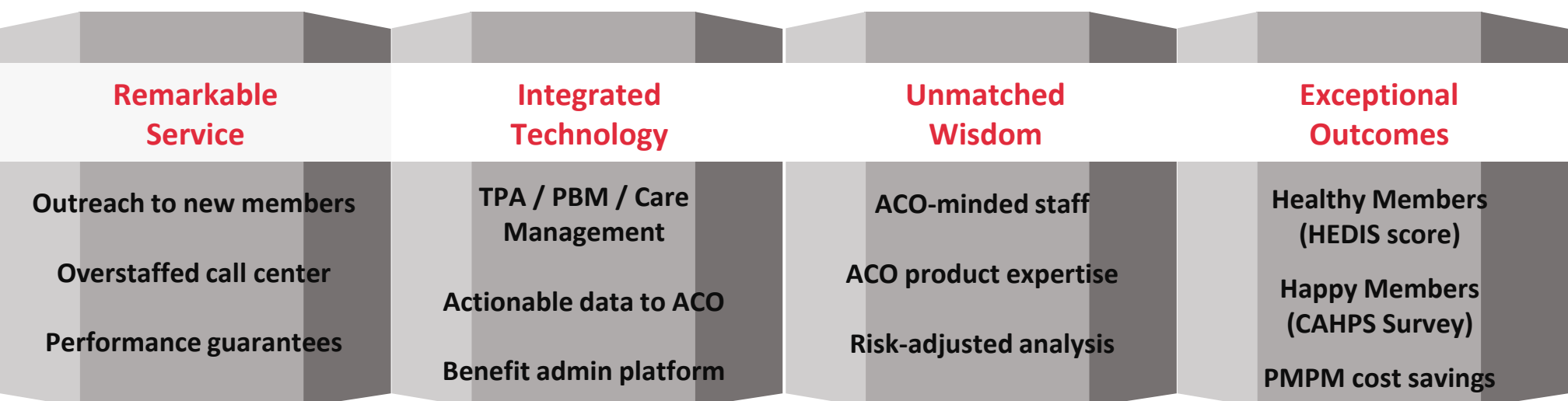
*Develop ACO  
Community Health Plan*



### ACO GUIDING PRINCIPLES for Sustainable Success

- ✓ ACOs expand access to primary care despite having less PCPs compared to traditional PPO networks.
- ✓ ACOs achieve care quality and patient satisfaction criteria before any financial savings are shared.
- ✓ ACOs are rewarded for better performance, not better risk selection.

### BUILDING BLOCKS from Continental Benefits



CONTINENTAL  
Benefits