

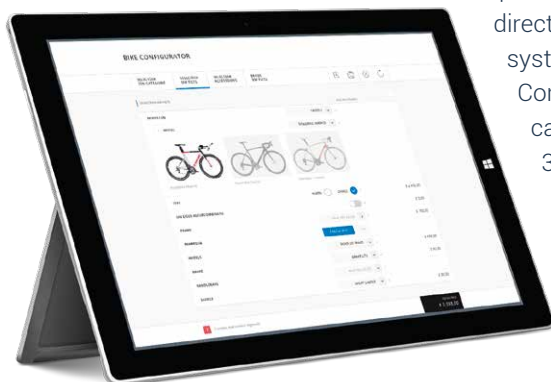
e-Con Configurator

for Microsoft Dynamics 365 Enterprise Operations (and Microsoft Dynamics AX)

Companies offering customer-specific products and services have always faced the challenge of producing better results, while offering high-quality custom products or services at competitive prices.

Transform these challenges into profitable results with e-Con Configurator, a powerful, user-friendly, sales and product configurator that integrates smoothly with Microsoft Dynamics 365 Enterprise Operations. e-Con Configurator enables manufacturing, distribution, and service companies to configure products, services, projects, quotes, and prices with ease and flexibility.

Many configurator solutions offer limited integration with enterprise resource planning (ERP) systems and use proprietary databases that require time-consuming uploads of information. e-Con Configurator offers full integration with Microsoft Dynamics 365 Enterprise Operations and works directly with the ERP system database.



Configuration results can be pushed quickly to any area of Microsoft Dynamics 365 Enterprise Operations. And with the e-Con Configurator Smart Client, your people can replicate any data from Microsoft Dynamics 365 Enterprise Operations to the offline client. What's more, quotes, projects, or any other document and transaction that are configured offline can be synchronized back into the ERP system.



Benefits

- **Simplify complexity with guided selling.** Quickly generate quotes for even the most complex products and services. e-Con Configurator offers a guided sales questionnaire that enables any salesperson to create a rich proposal in a matter of minutes.
- **Combine sales and product solution.** After you create the quote, e-Con Configurator adds all necessary information—such as products, bills of materials, routings, and prices—to Microsoft Dynamics 365. This helps increase efficiency, eliminate redundancy, and reduce chance of errors.
- Easily create customer-ready proposals.** Dynamically generate documents, including spec sheets, quotes to order, and terms of delivery, in the format your client prefers: Microsoft Office Word, Microsoft Office Excel, PDF or HTML.
- **Reduce waste.** Capture customer requirements and then quickly convert them into product or service specifications. e-Con Configurator embeds business rules, constraints, and exceptions to ensure accurate bills of materials, routings, pricing, and cost calculations.

e-Con Configurator

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For more information about e-Con Configurator for Microsoft Dynamics 365 Enterprise Operations visit www.to-increase.com

Features

Business-Rules Engine	A declarative business-rules engine automatically checks related business rules when a parameter or configuration question is altered. Users are not bound to a single, directional, sequential flow of questions. They can start at any point in the process with the assurance of accurate results. The rules engine supports configuration and reconfiguration processes, including checks on new model versions. The rules engine also provides checks on existing configurations to prevent redundant information.
Flexible User Interface	e-Con Configurator offers an HTML 5 user interface that can run on any platform, including iOS and Android, with cross browser and cross-device compatibility. As with earlier versions, the UI allows static or dynamics build-up of configuration questions. Customizable features include obligatory field settings, Help text, custom buttons, and navigation by tab pages, tree, or both. In addition, the UI offers theme rollers for personalized design, find-as-you-type combo boxes, search and sort on all columns, and controls that include a spinner and slider. In the mobility space, responsive design enables UI behavior to auto-adapt to the device e-Con Configurator is used on, key to sales teams that use e-Con Configurator on smart phones or tablets.
e-Con Configurator Studio	The e-Con Configurator studio enables users to construct models and business rules, simulate created models, and build models with reusable sub-models. The studio's library function also provides access to external data sources. Using e-Con Configurator Studio, the sales force can meet complex customer demands instantly.
Offline Capabilities	The Smart Client application can run offline on portable computing devices, which enables sales people to work effectively with customers, quickly transfer updates across systems, and exchange information with Microsoft Dynamics 365 Enterprise Operations. The Smart Client can be installed on a laptop in minutes and synchronized whenever the mobile device reconnects with the server.
Microsoft Dynamics 365 Enterprise Operations Integration	e-Con Configurator offers out-of-the-box integration with Microsoft Dynamics 365 Enterprise Operations. This integration includes a modeling environment used to map directly from e-Con Configurator to Microsoft Dynamics 365 Enterprise Operations. The mapping includes every table in Microsoft Dynamics 365 Enterprise Operations, allowing e-Con Configurator to go further than standard product configurators such as Product Builder. In Microsoft Dynamics 365 Enterprise Operations, e-Con Configurator enables product configurations, configurations from projects, CRM quotes, sales orders, customers, and more.
Web Site Identity	You can deploy e-Con Configurator under your corporate branding and identity on the Internet or intranet, while maintaining robust connectivity with Microsoft Dynamics 365 Enterprise Operations and 24/7 self-service capabilities. You can also create quotes within the e-Con Configurator portal and then push them to Microsoft Dynamics 365 Enterprise Operations after approval. Portal functionality ensures effective configuration management for quotes, configuration review, reporting, versioning, and sending of documents in multiple formats.